

The Journal

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Thursday, July 18, 1996

50 cents (Tax included)

Open space headed for Nov. ballot

By Greg Hugunin

ALBANY—Amid a healthy dose of public comment, City Council Monday night took another step toward an initiative on the November ballot to finance the purchase of open space on Albany Hill.

More than 20 people, including a handful of committee members and local activists, spoke on the initiative, which will likely be approved for the ballot at the July 29 council meeting. The initiative has expanded in scope since the idea was first brought up, and now includes \$17 per year per household for creek restoration and \$17 for acquisition of undeveloped fields, as well as \$35 for purchase of all or part of 22 acres of undeveloped land atop the city's defining geographical feature.

Although acquisition of open space on the hill has long been an issue, this particular incarnation first surfaced in January. The council held a well-attended special meeting dedicated specifically to the hill and the possibility of acquiring other projects, and has since conducted a poll of Albany voters, 76 percent of whom said they would support such an initiative.

If passed, the initiative would raise approximately \$10,000 per year.

Monday night's council discussion centered mostly on the results of the poll, as well as whether to submit the initiative to voters or to include them in one comprehensive package. Although the vote, as is, would be advisory, if a new state "Right to Vote on Taxes Act" passes in November, majority approval would be required before any new levy can be assessed.

Members of the public seemed overwhelmingly supportive of the measures, and were for the most part in favor of placing all three on one initiative instead of having voters decide on each separately. There was, however, some discussion as to the validity of the poll and whether low-income seniors would be exempt from the new tax, which would raise the landscaping and lighting assessment from \$15.54 to \$144.54 per year.

The issue of whether seniors would be exempt from the tax was brought before the council by Albany resident John Haden, who is also chair of the Ad Hoc Task Force on Senior Reform. Haden questioned the results of the survey, which was conducted with the assumption that seniors would be exempt from the new tax. As it turns out, they will not.

"Since we know seniors are not exempt (from the tax), under what that does to the results of the survey," Haden said. Although seniors, the blind and disabled could post-payment of the tax indefinitely if they qualified for a payment of the tax less than \$24,000 per year, the money would eventually have to be shelled out upon sale or transfer of the home. The levy would, however, be tax deductible.

Haden was not the only resident to question the results of the survey. Albany resident Ellen Davis, who was one of 100 people polled, said she had an "awful time" with the

high of questions asked. Davis said she found the 20-minute survey confusing and that, in her opinion, by the time people got halfway through they were probably answering "any old way they could think of."

"It seemed like a trick — it felt like I was being tricked, being talked into anything," Davis said.

Davis' assertions were disputed, however, by Albany resident Michelle Land, who also took part in the poll. Land, a member of the Friends of the Creeks, said she found the poll very clear, "although the rhetoric was a bit positive."

"There were no creek or hill-bash questions, that's for sure," she said. Beyond the above-mentioned issues, though, residents seemed overwhelmingly supportive of the measures. Attendees included members of the Waterfront Committee, Friends of Albany Hill and Friends of Five Creeks, among others, most of whom supported placing the three measures into one.

"Different people have different interests," said Waterfront Committee member Bob Arnold. "It seems to me that we do not want to do is picking and choosing."

"If you balkanize the community, it's not a community effort," said Albany resident Jim Cleveland.

The council seemed pleased with the results of the poll. "I'd like to encourage coalition-building and cooperation," said council member Bruce Mast. Fifty percent of taxes raised from the new assessment would be dedicated to purchasing open space on the hill, with 25 percent going toward creek restoration and playing field acquisition, respectively.

Building a better creek

By Dawn Frasier

EL CERRITO — Creek restoration is well underway at Poinsett Park. Preliminary excavation has been completed, and the pipes are in. More than half the job remains, however; Maintenance and Engineering Supervisor Mori Struve expects the creek will be up and running for public enjoyment by the beginning of September.

Among remaining jobs are "details of the creek that need to be worked out," including placement of rocks on the bank, for example, and installment of retaining walls in the lower bowl area where the water will gather to again enter underground pipe.

Currently, crews are working on the storm drain pipe up the hill on Poinsett, about a block above the park, as well as on the pipe connection below the park.

When all the connections are made and opened, water will flow out of the pipe, down the open creek, then out the bowl to a pipe connecting south to Poinsett then heading westerly down the hill. There is currently little flow in the pipes; what flow is present is being diverted by pump.

The Poinsett Creek restoration



Creek restoration is progressing at Poinsett Park

is being accomplished as part of the city-wide storm drain reconstruction program.

Poinsett is a small strip park running down the middle of the street. The lower sand-filled lot includes some simple playground equipment.

Neighbors have been involved in fundraising efforts for several years to enhance the available equipment.

The upper section of the park has been lawn area. The open creek will now dominate the remaining lawn.

Proposed assessment draws queries

By Dawn Frasier

EL CERRITO — An informational meeting on the proposed Fire Suppression Benefit Assessment drew about 80 residents to the El Cerrito Community Center Monday night. The meeting was meant to be a time for information sharing and questions for city staff, city council and the consulting engineer for the proposal. Residents also took advantage of the opportunity to share some concerns.

Some questions posed by audience members reflected the need for a clearer understanding of the nature of the proposed assessment and its purpose. Some residents, for example, interpreted the title of the assessment as an indication that fire suppression efforts would be increased in El Cerrito.

The state of California allows local jurisdictions to establish fire suppression assessment districts to provide a dedicated revenue source for fire service funding. Monies generated may not be used for any other purpose.

Different cities approach assessment funding in different ways. In the Oakland hills, residents pay \$75 annually for extra fire service protection and hazard abatement services. Residents approved the district on the assurance that ongoing regular fire services would continue to be funded by the city; their \$75 assessments go toward additional fire services and are administered by a separate commission.

El Cerrito will use the assessment monies for a different purpose; they are intended to provide a "stable source

See ASSESSMENT, page 16

Commission considers new park guidelines

By Dawn Frasier

EL CERRITO — The Park and Recreation Commission has approved "in concept" new guidelines for the use of city parks by local schools and other non-profit organizations. The commission has yet to consider a report from a subcommittee appointed to examine several additional guidelines. Community services manager Monica Kortz said Tuesday the subcommittee has met and is ready to make a report to the full commission.

Citizens are invited by the community services division and the commission to participate in a community discussion of the proposed guidelines Wednesday night, July 24 at 7:30 p.m. at the El Cerrito Community Center. The discussion will encompass guidelines for use of El Cerrito's parks and recreational facilities by non-profit organizations and El Cerrito community based, co-sponsored facility use.

In May, the commission approved updated guidelines for community based, co-sponsored facility use. The goals of the general guidelines are to recognize the community's co-sponsored organizations who provide valuable community services (such as the El Cerrito Art Association, said Kortz), to assist them by providing special fee rates for facility use, to insure the facilities are used to benefit the whole community and to encourage such organizations "to complete project and interact socially to the benefit of the whole community."

The guidelines are accompanied by an application form and procedure.

New to the discussion is use of the parks by city schools. Though public schools are allowed to use city facilities, in El Cerrito, it is more often students attending private schools who use the parks as a formal school activity, visiting regularly as entire classes, for example. The issue became a prominent one this spring when

the Tehiyah Day School applied for expansion of its enrollment. There was some neighborhood objection; the school's expected use of nearby Tassajara Park was one component of the discussion. The school's application was ultimately approved by both the Planning Commission and the El Cerrito City Council.

Council members did refer the park issue to the commission for study, however. The public discussions on the matter are the result of that assignment.

The commission generally approved four guidelines for park and recreational facility use by non-profit organizations at its June meeting. The guidelines are designed to make "availability as fair as possible and (to) give city staff flexibility in allocating the facilities."

The first four guidelines are:

- Organizations wishing to use city parks or facilities must submit their proposed plans to the Community

See PARK, page 16



Nearly 100 residents, environmentalists and local officials attended last Tuesday's public hearing on the school's impacts.

No shortage of comments on school plan

High turnout for middle school hearing

By Shannon Morgan

ALBANY — A desire to see a restored creek and concern over parking and traffic safety brought nearly 100 residents, environmentalists and local officials to last week's School Board meeting for a public hearing on the proposed new middle school to be constructed adjacent to Cougar Field.

The district held the hearing to garner input on a draft negative declaration detailing environmental impacts that may result from the school's construction and mitigation measures to offset them as required by the California Environmental Quality Act.

For the most part, public speakers broke into two camps; those seeking restoration or "daylighting" of Cerrito

Creek, which currently runs below the site on its northern edge bordering Cougar Field, and neighbors concerned about traffic, parking, safety and aesthetic impacts resulting from construction of the 750-student school.

Area residents presented their concerns in a united front, including a large showing of members of the newly formed North Albany Neighborhood Association (NANA).

"People care so much about this issue that they humiliated themselves by coming to this meeting wearing dorky (name) tags," NANA member Ellen Hershey said. "We support the idea of building a new school. We believe it's a challenging site but also believe it can be developed in a way that does right by our kids and does right by our community."

In particular, NANA members

(along with others) contend that the 45-space parking lot off Spokane Avenue will not be sufficient to accommodate not only staff parking requirements, but also the greater parking demands for sporting events at Cougar Field (which serves high school sports). Concern about increased and speeding traffic was also addressed by NANA members, as well as others.

A contingent of San Gabriel Avenue residents said they fear increased traffic difficulties on their narrow street which ends at Brighton Avenue at the proposed main school entrance and drop off zone.

Members of the Behrens Street Neighborhood Association perhaps expressed the most disillusion over the school design and review process.

"Looking at your map," member Ann Lehman said pointing to the

district's proposed school plan, "Behrens Street isn't even on there. That's sort of how we feel — ignored."

Aside from a feeling of exclusion from the project (which abuts El Cerrito at its northern edge), Behrens Street residents criticized plans for placement of the parking lot's main entrance on the portion of Spokane Avenue where it turns slightly to enter El Cerrito and become Behrens Street. Residents fear that vehicles exiting the lot would not be visible to oncoming traffic and could result in increased accidents in the neighborhood heavily populated by small children.

The group's written response is by far the largest received by the district, was submitted by the law firm of Shute, Mihaly and Weinberger and claims that the district's documents

See COMMENTS, page 16

School Board members respond

As district architects and environmental consultants sift through hundreds of pages of comments on the proposed middle school project, School Board members say plans aren't set in stone.

Board President Alan Riffer said he was pleased by the turnout at the public hearing as part of the lengthy process to complete construction of the new school.

"I don't believe a public hearing was required for the negative declaration but we wanted to get both verbal and written comments. It's an opportunity to improve the design of the project," he said.

Environmental consultant Laird Neuhart, of Land Planning Consultants, said architectural plans have already been altered to meet resident concerns.

"The major changes are relocating a driveway on the easterly side. Additionally the building was moved further west to allow for a greater buffer between the school and Spokane Avenue," he said.

The driveway was moved from the northeast corner of the site on Spokane Avenue to relocate it away from the culverted creek and provide a buffer for the property bordering the school site, in addition to addressing traffic concerns.

"Another thing being considered is the feasibility of putting parking on the hardcourts," Neuhart said.

As for creek concerns, both Riffer and Board Vice President Marsha Skinner presented alternate viewpoints to the benefits of restoration.

"I was not aware that the culvert was in as bad of shape as people presented it as being and I don't know what impact that has on design," Riffer said.

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No parking space left for the dream machine

O, TEMPORA, O, parking. 121,100,000 cars in the country, or about one for every other person including babies, and no place to park except on the freeways. Detroit and Tokyo continue to turn out cars by the thousands in spite of clog and smog and people shooting each other over parking spaces. They scream at us in every advertising medium known to man to buy this year's model, at an outrageous price, and we do. (And, incredibly, give our "preowned car" away to the Salvation Army or some such.) That's the market economy biz.

Considering they've apparently got us where they want us, you'd think Detroit might hide a little of its light under a bushel. But no, Motown just celebrated the 100th anniversary of the beginning of mass production. They had balloons, Jay Leno and a Great American Cruise-In. Turns out they were feting the Duray brothers, Frank and Charles, who launched the auto industry in 1896 with a production run of 13 motor-wagons.

NO PARKING SPACES on the Solano Avenue raceway and vicious competition for one when or if a vacancy occurs. So the quick, and illegal, U-turn across the double line and into the space has become the rule not the exception. The deserved ticket should cost the miscreant \$85, but nobody seems to be counting.

Picture a mint-condition, yellow Cadillac moseying west on Solano when the driver spies a parking space in front of the new Bagel Cafe. In all innocence, he (in reality Police Chief Murdo) drives on in, thus thwarting the U-turn of a lady going east who had mentally claimed the space as her personal property.

Forgetting she is a lady, she berates the Chief in no uncertain blue terms for stealing her space and, as he is reaching for his badge, flips an obscene gesture and speeds away. A shameful story, but true.

NO SPACES ON ALBANY streets. Many believe that at least one space in front of their house is their private preserve. I have always maintained that Ventura is a public street and anyone can freely park on it, but I may be in for a sorely trying summer spacewise.

I see on the Nightly Business Report that sales of sports utility vehicles are soaring and, though I don't understand it, I believe it. The names give hints about the owners' fantasies — Blazer, Explorer, Bronco, Tracker, Yukon, Safari, Cherokee, Wrangler, Oasis — but my



By Phyllis Lyon

street is not the rugged terrain of the Wild West.

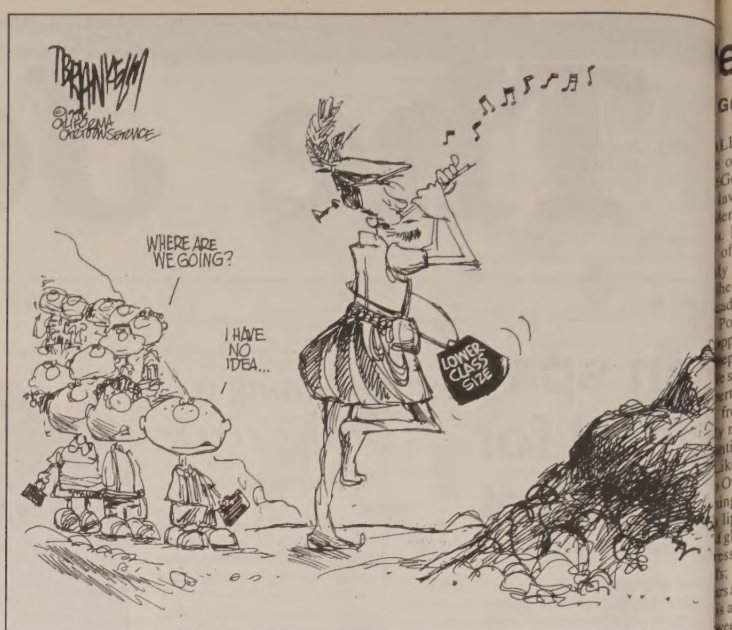
My neighbor rents her house to five or six students. I guess they, and their friends, each own a SUV and park them to form a wall of ridiculous machinery up and down. Worse, they've taken to parking half-way and completely across my driveway. Mild-mannered person though I am, even I wound up calling the police — and got a what's-your-problem gesture from the misparker. I'll TELL you my problem, snarl, gnarl, spit.

ALBANY VOTERS, in their infinite wisdom, decreed in 1978 that every new or reconstructed house and apartment in town must be accompanied by two parking spaces. Their sly purpose was to limit growth and keep out the riffraff, a practice found to be a Constitutional no-no in other cities. In our town, it's been don't ask, don't tell.

In the hands of nouveau city dads who appear to make up the law as they go along, old Measure D has been tinkered with and stretched beyond recognition. Exceptions to the two-space requirement are granted at the drop of a hat. Tandem parking in driveways, sub-sized spaces and spaces in front yards hanging over sidewalks are deemed legal. And we, for whom owning two to five SUV's is a basic necessity of life, have to park them on the streets, where else?

COUNCILMEMBER MAST, who puts his bicycle where his mouth is, has hatched and the council has adopted a Transit Preferential Plan to "expedite the free and unfettered movement of transit vehicles on designated 'transit streets'" and other car-fetters. The goal is to drag drivers out of their machines and into busses.

I never say never. But, considering our so-called love affair, or obsession, with our internal combustion engines goaded by Detroit's drumbeat, must-have-one advertising, I'm afraid all of us living will be pushing up daisies before Albany or America abandons The Car.



Police Reports

Man arrested for taking recyclables in Albany

By K. Osborn

ALBANY — On the morning of July 10 Albany officers contacted an Albany man who was taking recyclables from bins on the 1000 block of Kains Avenue.

He was arrested, cited and released to appear in the Berkeley/Albany Municipal Court.

On the afternoon of July 7 Albany officers responded to a report of a blue and white Chevy pickup parked on the 1000 block of Solano Avenue which had reportedly been side-swiped by an AC Transit bus. It was unclear at the time if the bus driver was aware that the vehicle had been hit. Police are investigating.

Between 10:30 a.m. and 7 p.m. on July 8 thieves broke into a residence on the 800 block of Kains Avenue, stole equipment and departed unseen.

On the evening of July 8 officers responded to an apartment complex on the 900 block of Washington Avenue on reports of a suspicious person sitting on the curb. Officers contacted a homeless man. When he checked clear he was advised to depart.

Between 7 a.m. and 11:30 a.m. on July 9 thieves broke into an Isuzu parked on the 400 block

of Adams Street, stole the cellular phone and departed unseen.

On the afternoon of July 9 thieves stole a 15 speed bike from the Safeway parking lot on the 1500 block of Solano Avenue. There were no witnesses.

On the night of July 9 officers responded to reports of a theft from customer lockers at a business on the 1100 block of Solano Avenue. There were no witnesses and police are investigating.

On the night of July 9 the residents of a home on the 600 block of San Carlos Street reported that someone left an apple stuck with toothpicks in a gift box on their door step. There were no witnesses.

On the morning of July 11 Albany officers responded to the Albany Middle School on reports of a computer that was stolen. There were no witnesses and police are investigating.

Sometime during the night of July 10 or the early morning of July 11 vandals damaged a Ford parked at a residence on the 1400 block of Washington Avenue. There were no witnesses.

On the evening of July 11 officers assisted a man who had fallen out of his wheelchair while crossing San Pablo Avenue near Solano Avenue. He

was not injured.

At about 10 p.m. on July 10 a man who lives on the landfill reported that he was assaulted at the landfill in the day. Police are investigating.

At about 11:30 p.m. on July 10 7 employees of the Albany reported a juvenile girl was causing trouble and they were removed. The parent was contacted and agreed to take their daughter.

At about 10 p.m. on July 10 Albany officers responded to reports of a 92-year-old man missing from his home since the afternoon. He was located in Oakland near 14th and Broadway and returned to his home.

Just after noon on July 10 a resident on the 1100 block of Cornell Avenue reported thieves had stolen a bicycle which was parked in the yard of their home. There were no witnesses.

During the week of July 10 Albany officers fingerprinted people at their request, three cars, responded to 3 alarms, attended to seven injured or deceased assisted seven people who locked out of their house and responded to seven barking dogs.

Richmond youth arrested for car break-in

By Dawn Frasier

EL CERRITO — Two Richmond male juveniles were arrested in connection with four auto burglaries during the night of July 8. In each case, spark plugs were used to break the vehicles' windows for entry.

Two incidents were reported in the 500 block of Norvell. In one case, \$16 in cash was taken; in a second incident, the car was ransacked, but nothing was taken.

A third burglary occurred in the 700 block of Kearney Street; miscellaneous items were taken. In the fourth, electronic equipment and miscellaneous items were taken from a vehicle parked in the 11500 block of San Pablo Avenue.

In each instance, damage to the vehicle's window was estimated at between \$150 and \$200. Payless Shoe Source was robbed July 8 between 9:14 p.m. and 9:26 p.m. Two men brandishing handguns obtained cash from the safe and cash register, then fled westbound on Carlson Boulevard. The thieves are described as black males in their mid '20s. Both were wearing black ski masks. One suspect was wearing a white T shirt, black jacket, blue denim pants, and grey knit gloves. The second wore a blue jacket with white stripe, black pants and white shoes.

An attempted robbery was reported at Moers Lane and Terrace Drive; it occurred at about 12:52 a.m. July 7. Three male suspects approached the vehicle in which a Martinez man and a Richmond man were seated, smashed the car's win-

dow with a baseball bat and ordered the men out of the car. The victims fled after exiting; no loss was reported.

The would-be thieves were described as between 16 and 20 years of age, Caucasian or Hispanic, wearing dark clothing.

A male and a female suspect were identified in connection with the theft of several palettes from the rear of the Safeway store at about 7 p.m. July 10.

A San Pablo woman was arrested for possession of marijuana on Arlington Boulevard between Buckingham and Villa Nueva at about 7:33 p.m. July 8.

A Target employee, a resident of Berkeley, has been accused of possession of a stolen firearm. The gun was found in his clothing at work at about 11:30 a.m. July 5.

A San Pablo woman was arrested for possession of marijuana July 8.

Grease Monkey was burglarized during the night of July 8. Someone entered the shop with a key, then took cash from a drawer.

Four residential burglaries were reported.

Clothing was taken from a home in the 5800 block of Lassen between July 3 and 8. Entry was made through an unlocked kitchen window. An unlocked bathroom window was the point of entry for the burglar who took electronic items from a home in the 5900 block of Avila Street on the afternoon of July 10.

An open door was entered in the 1200 block of Liberty Street during the late evening June 29; jewelry and miscellaneous items

were reported stolen.

The person who burglarized an Elm Street home (600 block) bent a screen, then pushed the window. Miscellaneous items and a small amount of cash were reported stolen; the incident occurred during the time July 9.

Someone attempted to steal a 1984 Cadillac Coupe de Ville from a rear parking lot in the block of San Pablo Avenue between July 5 and 6. A window was smashed for entry; the column was also smashed.

A truck parked in the block of Carlson Boulevard was burglarized between 1 p.m. and 1:30 p.m. July 8. A lock broken on a storage case; three chainsaws taken.

An auto burglary was reported at the El Cerrito Plaza during the night of July 10; miscellaneous items were reported stolen.

Two tires were slashed with a razor blade in the Block Video lot between 9:25 p.m. and 9:40 p.m. July 7; a male suspect was seen.

Two male juveniles, 14 years of age, are suspected in connection with the sale of an arson fire at Canyon Park at about 8:30 p.m. July 10.

Police responded to a domestic incident.

A purse was reported stolen from an unattended car in the lot between 6:30 p.m. and 7:30 p.m. July 8.

Two arrests were reported during the influence of a Richmond man on Potrero at Elm Boulevard (4:27 p.m., July 10) an Oakland man at San Pablo Stockton (12:19 a.m., July 10).

Letters to the Editor

Banner appreciation

The Journal received a copy of the following letter to the Solano Avenue Association:

Please convey my appreciation to Carole Fitzgerald, Lisa Bullwinkle, and the members of the Solano Avenue Association for their support of the beautiful banners that are now on display along Solano Avenue.

My children enjoyed making the banners under Carole's enthusiastic instruction and are pleased to see their art on display along with art from other teenagers and adults in the community.

Carole's display on the project, with photographs from the many workshops showing both the process and the artists, is at the Albany Library through the month of July. It has been eliciting many favorable comments. Please invite your membership to drop by and see the exhibit.

Thanks again for bringing such wonderful art into our community.

Ronnie Davis,
Library Manager
Albany

Getting buses back

Editor:
My name is Beverly Battise and I was quoted several times in the June 27 edition of your publication ("Transportation grants won't restore service," front page).

First, I want to thank Mr. Hugin for an excellent article. It was extremely well-researched and written, and I believe it clearly expresses the situation in an objective manner. We bus riders and drivers thank him for presenting the issues to the public.

I would like to clarify my views regarding the City of Albany's position on affording better public transportation. I applaud Albany's city government for passing a "Transit First" policy recently and pursuing available funds to enhance public transportation. I believe part of the "Bus Shelter Grant" will include bus schedules as well as shelter and that will be very helpful.

Albany and other cities have their hands tied in terms of acquiring "available" state and federal funding. In fact, we (the AC Transit Alliance) would like to work together with city governments to gain funding for restoration and improvement of service.

I do believe we can get our buses back, but it's imperative that in November, we vote for "public transit-friendly" representatives on state and federal levels. Please let these representatives know, they need to rethink/structure their priorities and serve the people in substance (service), not form (appearances).

Also, the Alliance for AC Transit is exploring positive and creative ways to address these challenges. For more information and to join us, please call 433-2882.

Thank you for the opportunity to discuss these issues.

Beverly Battise,
Advocate and rider
Albany

Time for creek restoration

Editor:
The Albany School District Board of Education is considering a plan to construct a new middle school next to Cougar Field at Brighton Avenue.

There is a tremendous opportunity here to open up to the fresh air and sunlight Cerrito Creek, which runs along the north border of the projected school site.

"Daylighting" Cerrito Creek would be beneficial to students for the wildlife observations it would provide, and be an amenity to the whole community. A similar project at Thousand Oaks school in Berkeley on Blackberry Creek has proved to be an enhancement to the area; similarly, Strawberry Creek at Addison Street in Berkeley has been daylighted, to the delight of residents.

The Albany School Board has not taken seriously the option to daylight Cerrito Creek during the construction of the new middle school, in part because they have not heard from residents that it is of interest to them.

Opportunities to return our creeks to the open air come up rarely. This opportunity to have a school with a nearby creek could be done inexpensively in connection with the new middle school construction and deserves serious consideration by the Albany School Board. Won't you help both the Albany School Board and Cerrito Creek "see the light"?

Alan Kaplan
El Cerrito

The Journal

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Goings on About Town

Events, meetings, classes...

Avatar Toastmasters. Thursdays: Public Speaking Skills and metaphysics come together. 2515 Hillegass and Dwight, Berkeley, at 6:15 p.m., 643-7645, 848-6510.

Berkeley Art Center, 1275 Walnut St. (Live Oak Park) July 25: Slide Lecture: "A Flash of Freedom: Images of Spanish Female Activists during the Civil War." 644-6893.

Berkeley Hiking Club. Through July 19: South Lake Tahoe. 843-3354.

Berkeley Public Library. Free. Wednesdays, through July 30 at the Central Branch, 2090 Kittredge: Twilight Storytime at 7 p.m. 649-3943.

Black Oak Books, 1491 Shattuck Avenue at Vine, Berkeley. All events are free and at 7:30 p.m. unless otherwise listed. July 18: Deirdre Bair, author of *Anais Nin*; July 21: David Mas Masumoto, author of *Epiphany for a Peach: Four Seasons on My Family Farm*.

Building Education Center, 812 Page St., Berkeley. July 23: Consultant David Gavin presents on-going special seminars on ISBN and how to accelerate program's successful use, from 7-9 p.m. \$20 register. 415-289-7978.

Contra Costa Hills Club. July 21: Nine-mile hike around Lake Chabot in Regional Park at 9:30 a.m. 782-0786 or 562-2647. July 25: Visit S.F.'s new Main Library, Randall Museum, on Walk to Buena Vista Park at 10 a.m. 415-824-5014.

Easy Going Travel Shop and Bookstore at 1385 Shattuck Ave., Berkeley. 843-3533. All events at 7:30. July 18: packing demonstration. July 22: The reading group will discuss Clark Blaise and Bharati Mukherjee's *Days and Nights in Calcutta* until 9 p.m. \$10 per session. July 23: Rupert Isaacson—*Gao*. July 24: Alice Waters—*Chez Panisse Vegetables*.

Ernest Orlando Lawrence Berkeley Laboratory. The following lectures will be held on Wednesdays from noon to 1 p.m. in the Building 50 Auditorium: July 24: Greenhouse Gas Emissions: Can

Policies Make a Difference?

International Folk Dance Classes meet Fridays from 8 p.m. to 11 p.m. at the Albany YMCA, 921 Kains, \$3. 547-6355 or 769-9759.

International House, 2299 Piedmont Ave., Berkeley. 642-9490. July 18: Songs from the Golden Gate—Tim Dave in the Home Room at 8 p.m. Free to I-House members; \$3 to the public. July 19: Sacramento Daytrip: State Legislature in Session from 10:30 a.m. to 5 p.m. \$5 to I-House members; advance registration required. July 22: Summer International Dance Series: Charleston. Lesson from 9-10 p.m., open dance 10-11 p.m. Free to I-House members; \$3 to the public. July 25: Barbecue lunch from 9 a.m.-11 p.m.

Israeli folk dancing 8 to midnight, Wednesdays at El Cerrito Veterans Building, 6401 Stockton, El Cerrito. 231-0959.

Kensington 55-plus Activity Center, open Thursdays, 9 a.m. to 2 p.m., at Arlington Community Church, 52 Arlington Ave., Kensington. 526-9146. Free Blood Pressure Check, 9:30 - 11 a.m. July 25: The Columbia River. Eleanor Wharton leads Great Books Discussion on "Antigone" from 12:45-1:45 p.m.

KPFA Radio. July 18: Holistic Health at 11 a.m.

La Peña Cultural Center, 1305 Shattuck Ave., Berkeley. 849-2568. July 19: Benefit—Nicaragua: Another Crossroads at 7:30 p.m. \$5-10 sliding scale. July 21: The New Politics and Poetry of National Liberation from EZLN to FZLN at 7 p.m. \$5-\$10 sliding scale. July 25: Videos in Spanish: La Guagua Aerea at 8 p.m. Plus Ligia Elena. \$5-\$10 sliding scale.

Nautilus Institute, 1831 Second St. (corner of Hearst), Berkeley. 204-9296. July 25: "Environmental Policy and Community Participation in the Mekong Delta of Viet Nam" with Jim Spencer from 5:30 to 7 p.m. RSVP.

North Berkeley Senior Center, 1901 Hearst, MLK Way. 644-6107. July 18: Video Movie: "Sabrina" at 1 p.m. July 19: Musical Video: "Snow White" at 1 p.m. July 22: Toast mastery Part 2 with Orunamamu at 1:15 p.m. July 23: Sleep disorders: with Jim Marequart from the Sleep Disorders Center, at 1:15 p.m. July 24: Long Term Care Workshop—Taking Care of Today and Tomorrow at 1 p.m. July 25: Travel Video: "Australia" at 1 p.m.

Pacific Film Archive, at 2625 Durant Ave., Berkeley. 642-1412. "Illuminating Ingmar Bergman." July 18: *Through a Glass Darkly* (1961) at 7 p.m. *Perssona* (1966) at 8:45.

REI, 1338 San Pablo Avenue, Berkeley. Preregister for REI Indoor Climbing School, \$40 members, \$70 non members. 527-4140. July 18: Gourmet Cooking in The Outdoors, The Easy Way at 7 p.m. July 20: Introduction to tents at 2 p.m. July 25: Tom Stienstra's Tips on Hiking and Camping in California at 7:30 p.m.

Starry Plough Restaurant and Pub, 3101 Shattuck Ave., Berkeley. 841-2082. Every Monday: Irish Dance Lessons at 7 p.m. Traditional Irish Music Session at 9 p.m.

University Art Museum, 2621 Durant Ave., Berkeley. 642-0808. Touch of a Poet series. July 18: Richard "Dixi" Cohn. July 25: Mia Stageberg.

University YWCA, 2600 Bancroft Way, Berkeley. 848-6370. Drop-in support groups for job seekers and career changers meet Monday mornings 10 to 12 noon and Tuesday evenings 6:30 to 8:30 p.m. \$5 members \$10 nonmembers. Women's Career Network is free to YWCA members and \$20 for nonmembers. One-hour session of Career Counseling is \$40 members and \$50 nonmembers. Self Assessment for Career Direction is \$120 members / \$130 nonmembers.

Performances

Actors Ensemble of Berkeley. Fridays and Saturdays July 12-Aug. 8: A

Chorus of Disapproval at 8 p.m. \$8-528-5620.

Ashkenaz, 1317 San Pablo Ave., Berkeley. 525-5054. July 18: Burst at 9 p.m. \$5. July 19: Sister Live at 9:30 p.m. \$8. July 20: Arabic buffet at 8 p.m. Suhaila Salimpour and George Lammam perform at open dance at 9 p.m. July 21: Russian, East European and Gypsy folk music at 8 p.m. \$6. July 23: Lindy dance lesson at 8 p.m. Indigo Swing at 9:30. \$7. July 24: Cajun dance lesson at 8 p.m. Thomas Fields at 9 p.m. \$7. July 25: Caribbean dance lesson at 8 p.m. Calabash at 9 p.m. \$6.

Contra Costa Civic Theatre. Through August 10: *Seven Brides for Seven Brothers*. 8 p.m. Fri/Sat 2 p.m. Sun. \$12 adults \$6 youth. 524-9132.

Freight and Salvage, 1111 Addison St., Berkeley. 548-1761. Music at 8 p.m. Sun.-Thur., and 8:30 p.m. Fri., Sat. July 11: Mary McCaslin, Jon Wilcox. \$9.50/\$10.50. July 12: Laurie Lewis and Grant Street. \$12.50/\$13.50. July 13: Vicki Randle and Danny Heines. \$10.50/\$11.50. July 14: Radim Zenki, Steve Kaufman. \$10.50/\$11.50. July 17: Tanya Savory, Karen Stern, Steve Kritzer. \$8.50/\$9.50. July 18: Boyz Nite Out, Apex. \$8.50/\$9.50. July 19: Janis Ian at 8 and 10 p.m. \$10.50/\$11.50. July 20: Jody Stecher and Kate Brislin. \$12.50/\$13.50. July 22: Open Mic. Northern California Songwriters Association perform. July 23: Best of the Hoots; Jon Lukas, Sara Lovell and Ro-Sham-Bo. \$4.50. July 24:

Darden Smith. \$10.50/\$11.50. July 25: Calaveras, The Westerleys. \$9.50/\$10.50.

Kimball's East, 5800 Shellmound St. Emeryville, Ca. 658-2555. All shows at 8 and 10 p.m. Through July 21: Jody Watley. Wed and Thur \$20/Fri and Sun \$22/Sat \$26. July 24-28: Cameo. Wed and Thur \$20/Fri, Sat and Sun \$24.

La Peña Cultural Center, 1305 Shattuck Ave., Berkeley. 849-2568. July 18: Dramatic/Comedic monologues by Los Dos at 8 p.m. \$5. July 20: Flamenco: Aire de Sevilla at 8:30 p.m., \$12 advance tix at La Tienda.

Maybeck Recital Hall, 1537 Euclid Ave., Berkeley. 848-3228. July 19: George Cables, piano, with Peter Barshay, bass at 8 p.m.

Red Cafe, 1941 University Ave., Berkeley. 843-8607. All performances at 8:30 p.m. No cover charge. Every Tuesday night: Steve Packenham and friends.

Starry Plough Restaurant and Pub, 3101 Shattuck Ave., Berkeley. 841-2082. Music starts at 9:45 Fri., and Sat/9:30 on Thurs. July 18: Thoth, Enna Deer Band. \$4. July 19: Billy Nayer Show, New EZ Devils. \$6. July 20: The Reptiles (with David Gans), Hot Links. July 25: Mauser, Plastic Sun, The Absolutes. \$5.

Yoshi's, 6030 Claremont Ave., Oakland. 652-9200. Through July 21: Legends of the Delta Blues at 8 and 10 p.m. Thurs \$18/Fri Sat Sun \$20. July 22: CD release party with Sheldon Brown

Group at 8 and 10 p.m. \$6. July 25: release party with Herb Gibson. July 24-28: Tom Harrell Quintet. 10 p.m. \$15 Wed Thurs/ \$18 Fri

Religious activities

Berkeley Fellowship of Universalists, 1606 Bonita Cedar, Berkeley. 841-4824. "Thus Do We Covenant Another" at 10:30 a.m. Ch. Summer Program" Our children joined with Tibetan children in Buddhism and Tibetan culture with Tulku.

Environmentally Safe Meditation Group seeks new members. Please call Barbara at 525-6574.

Nyngma Institute, 1815 Placer Berkeley. 843-6812. Even through July 28 and August 4-25: Chanting from 5-6 p.m. Free. Morning Kum Nye Relaxation a.m. to 12 noon. \$10. Every Wed through July 31 and August 15. July 21: Lecture on the Philosophy: "Tibetan: Language Dharma" by Barr Rosenberg. 10 p.m.

Sri Chinmoy Meditation offers free meditation workshops. Berkeley. 540-4114.

See GOINGS ON, p.

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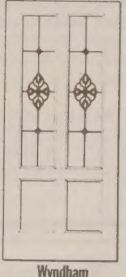

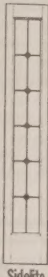
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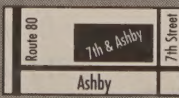
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Newsline

CDC to review ballot measures

EL CERRITO — The regular meeting of the El Cerrito Democratic Club on Tuesday, July 23, will feature a review and discussion of the November ballot measures. The public is invited. The meeting will be held at the

Northminster Presbyterian Church at 545 Ashbury St., across from El Cerrito High School, at 7:30 p.m. For more information contact Rolf M. Weber at 524-8142, fax 527-6212 or e-mail at RWeber1016@aol.com.



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West County School Watch

By Glen Price

Support needed for AB927

The WCCUSD's debt to the State of California may be our single greatest financial issue. Repayment of the debt requires the district to sell assets and reduces the amount of money available for the education of our communities' children and youth.

Last week I reported that Assemblyman Tom Bates' innovative legislation to reduce debt repayment by the amount of "sweat equity" generated in the form of volunteer labor and donations passed a key hurdle in the state Senate, passing through the Education Committee on a 5-2 vote. The bill will now be referred to the Senate Appropriations Committee, where it faces a stiffer challenge.

Letters to Assemblyman Bates on this issue are very useful, as he and his staff photocopy them and distribute them to all legislators. Please take a few minutes and write Assemblyman Bates regarding AB 927. Here below is my open letter; feel free to use all

or parts of it in your own letter.
Assemblyman Tom Bates
Room 5135
State Capitol
Sacramento, CA 95814
Fax: 916-445-6434
Dear Assemblyman Bates:

This letter is to voice my support for AB 927, which would allow the West Contra Costa Unified School District to pay off portions of its debt to the State of California by crediting donations and volunteer labor it receives. By crediting our school district for voluntary contributions of time and money, this bill supports the kind of community spirit and values so necessary if we are to restore California's public schools to the position of excellence they once held.

As a parent with two elementary-school age children in the West Contra Costa Unified School District, I have seen firsthand the debilitating effects the district's debt has on the quality of education in our schools.

Effectively, our district spends \$134 per year per student to repay the debt owed the State of California. That is \$134 less our district has available for urgent educational and facility-related expenses compared to other districts in our state.

Unfortunately, the victims of the district's debt are not the individuals whose mismanagement led to the crisis which forced a state bailout of our district. It is the children and youth who are today's students who must pay the price.

Perhaps there are some who feel that the WCCUSD must be forced to repay the remainder of its debt in order to serve as an example to other districts in similar circumstances. The hell we have already been through should be example enough to anyone in peril of following in our footsteps. Further, the systems the legislature has put in place since our bankruptcy to review district budgets and budgetary procedures should help prevent similar occurrences in the future.

The capability of the WCCUSD to rebuild from its

financial bankruptcy will be in large measure determined by our ability to mobilize the community and private sector in support of our schools. AB 927 helps stimulate this type of community involvement and in so doing helps build the future of our district.

Now is the time for the legislature to place this kind of confidence in our school districts. Revenues for education are on the rise, providing the opportunity to offset the small potential loss of revenue for the state this measure would incur. The revenue loss is further counterbalanced by the powerful benefits that will accrue to our communities by building the kind of sweat equity involvement so necessary in these times.

Sincerely,
Glen S. Price

Want to receive "West County School Watch" and additional WCCUSD-related information and alerts delivered to your e-mail address? Send the message "Subscribe WCSW" to pakglenn@aol.com. If you would like fax delivery, send your fax number to 528-0445.

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Anna Pehoushek, says Daren Fields, City Administrator of the City of Albany, is "the best Assistant Planner in California." And I didn't even ask him. This was said in passing while Anna and I were having our interview.

Anna Pehoushek is more than that. She is young, enthusiastic, and in love with the work she does. She speaks of how busy the Planning Department is in the summer, when everyone is intent upon working on their homes. And how sad she feels because they come in full of enthusiasm and expect to get the OK immediately so they can get right to work. Of course, things do not work that way, and they must wait, in most cases, until the permit can be issued. (So, plan ahead, folks, and get your permit before the day you expect to start work on that home improvement project.)

And she also speaks of her love for her newly adopted city (she has been here about two years now). "I love the interaction with people," she says. "I love living where I work and getting to know the people in the community." She speaks of the balance between the old way of doing things and plans for the future; of working with people and sharing experiences and ideas; of learning how people think about

development in Albany and what they see in the future. She sees people trying to see the bigger picture and "fantasizing about the future of the city rather than being rooted in what has gone on here in the last 50 years."

Pehoushek's immediate focus is on Solano Avenue, coordinating public workshops, doing research on what has been done in the past, the history of Solano Avenue and the land uses. She speaks of the street cars that used to run on the street, and speaks of Catherine Webb's books about the history of the city, which have given her a great deal of background.

She also appreciates the ideas people have expressed for the future of Solano Avenue and the range and perspective of such ideas. "I don't think this happens in other communities. People here seem to feel that they have a greater part to play in what happens in their town." And she adds, "The sense of community here is prominent. I have lived in few places where I have experienced the same level of community as I have found in Albany."

Anna Pehoushek's background makes such statements meaningful. City planning has been her interest and goal — along with historic preservation — since she was

Community Folk

By Clara Rae Genser



a youngster.

Born in Pasadena, she attended Occidental College, where she studied urban studies, with a minor in English. While in college she went to Oslo, Norway, for a semester on a Scandinavian urban studies program.

She was impressed with the "social responsibility" aspect of the planning there, with the fact that places are geared toward being "user-friendly." She traveled to experimental communities, to Copenhagen, Stockholm and Helsinki, where she noted the planning for the elderly, and for others who might need help in the community. She speaks of the transit and the ability to get into natural, undeveloped areas by public transit, such as the transit in Oslo that ends in mountains or other areas where there are nature trails to hike and nature to contemplate.

While in high school she had developed an interest in historic preservation, and in college she had an internship with the Pasadena Heritage Society. She wanted to continue working in historic pres-

ervation, but also in city planning. In looking into graduate work she found that Cornell University had both programs, and that interested her.

Also, she had grown up in Pasadena, had gone to college five minutes away from her home, and after college had worked for a year in Newport Beach, in Orange County, as an environmental planner. That, too, was a quick commute for her. Now she felt she "needed to get away from California for a different experience," and pursue her interest in historic preservation and hopefully make it her career.

Just before going back to Cornell, however, she studied the job market. Although she had been accepted into the historic preservation program at Cornell she switched to city planning because that seemed to be a more open area for jobs.

Also, before attending the university she went back to visit it. It was May, and it was snowing, and people were wearing shorts. "This," she thought, "is going to be a very different proposition." She found it

See RESIDENT, page 14

Get fit at the Albany

ALBANY — Whatever your fitness level — a beginner looking for a supportive workout environment or the seasoned exerciser — the Albany Y has a class for you.

The Albany YMCA has always offered a variety of classes for people of all ages.

With the renovation of the former Kids' Club Room, the Y is able to offer more classes for adults and children. come and check out Body Sculpting on Tuesday and Thursday mornings at 9

a.m. for a total body conditioning class designed to strengthen muscles in the upper and lower body using weight resistance bands. All classes incorporate abdominal work as a final stretch.

Another innovative class is Dance, expressing grace and spontaneity while using the power and concentration of yoga.

Suitable for all fitness levels, this class is done in bare feet. See FT

Obituary

Gary Munro Gordon

An open-air memorial service was held July 10 at the Piedmont Community Park for Piedmont resident Gary Munro Gordon, 51, who was killed in an automobile accident on Highway 24.

A native of Albany, Mr. Gordon was the son of the late Milton D. Gordon and Evelyn Gordon of Albany. He attended Albany High School and San Jose State University, where he graduated in 1966 with a bachelor of arts in business, and UC Berkeley, where he received a master's in political science.

He was a volunteer with the Vista

program in California from 1972 and an active member of the Republican Party. Mr. Gordon's wife, Molly, has operated retail stores in the area since 1976.

In addition to his wife, he is survived by his sons Brian, David and Kevin Gordon; his mother, Mrs. Gordon of Albany; a maternal aunt and uncle, Mr. and Mrs. Frances Lee of Rossmore; a maternal uncle, Mr. and Mrs. Hamlin of Graeagle, Calif.; and a maternal aunt, Mrs. David Hamlin of Graeagle, Calif.

Donations in Mr. Gordon's memory may be sent to St. Andrew's Kitchen, 925 Brockhurst Lane, Albany 94608.



SENIOR LIVING



No Need To Feel Bad On Blood-Pressure Medicine

(NAPS)—Hypertension, commonly known as high blood pressure, affects one out of four Americans—as many as 50 million people.

Left unmanaged, this chronic condition can lead to such life-threatening

consequences as heart disease—the nation's number-one killer—as well as stroke and kidney damage.

The good news is that high blood pressure can usually be controlled with a simple regimen of lifestyle changes, such as diet,

exercise and quitting smoking. The majority of patients will probably also require some medication.

The bad news is that blood-pressure medicines sometimes cause side effects. While hypertension doesn't make you feel bad, the medicine you take to manage it sometimes does. In fact, a recent national survey of physicians and patients conducted by Opinion Research Corporation found

that three out of 10 patients suffered specific side effects from their blood-pressure medicine, such as coughing, weakness, fatigue, insomnia and even impotence. One-third of these patients said they stopped taking or skipped doses of their medication because they didn't feel well.

Beta blockers and diuretics are two types of blood-pressure drugs that have been thought to cause side effects, although they

have proven long-term benefits in controlling blood pressure. One new approach to blood pressure therapy has been to use low doses of these agents together; the two drugs act synergistically to control blood pressure while the lower doses reduce side effects. The new drug ZIAC® is a unique composition of low doses of a beta blocker and a diuretic that was developed specifically to address dose-related side

effects. ZIAC was shown in studies to maximize blood-pressure control while minimizing side effects.

If you're not feeling well on your blood-pressure medicine, ask your doctor about therapy that's right for you. You can call 1-800-664-4447 to order a free booklet, Empower Yourself: Controlling Blood Pressure... and Feel Good.

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El Cerrito Chamber of Commerce

By Sewall Glinernick

more than a liquor store

When is a liquor store a lot more than a liquor store? When it's a place called Atlas Liquors at 1382 San Pablo Ave. in El Cerrito.

The establishment, which changed hands late last year, recently joined the El Cerrito Chamber of Commerce.

Ever since buying the business in November of 1995, new owner, Mrs. M. Suk Shuch, has been working continuously to improve her store's appearance and to make its stock of merchandise.

"We're making every effort to make Atlas Liquors an attractive one-stop shopping center," Mrs. Shuch declares. "We want to make it a place where women can feel comfortable shopping — even at night."

The interior has been completely redecorated to create a bright, airy atmosphere. Wide aisles are flanked on both sides by well-lit display shelves and refrigeration cases offering the widest possible assortment of merchandise.

The wine section has been expanded to include a much larger selection of affordable

items. And, according to store manager Ahmed Alkhameri, over 50 different types of beer are now available.

Visitors to the store, however, will find a lot more than alcoholic beverages.

There's a large selection of staples such as bread, milk, cheese, eggs, and dairy products, as well as health foods, snack foods, candy, prepared sandwiches, packaged groceries, and tobacco products.

As if that weren't enough, Atlas also offers for sale such items as barbecue supplies, sunglasses, batteries, film, health and beauty aids, lighters, incense, playing cards, magazines, newspapers, greeting cards, cleaning products, and household items.

In addition to juices, mixes and sodas, you can even get yourself a cup of hot coffee or a bunch of fresh-cut flowers at Atlas.

They'll also sell you a lottery ticket or a money order, cash your check, or help you copy a document.

The new owner's goal is to provide customers with the widest possible selection of top-quality products at the lowest prices.

"We have held the line on liquor and tobacco prices," Mrs.



New owner Suk Shuch (second from right) and store manager Ahmed Alkhameri (far left) are welcomed by Chamber president Pat Malalua and Mayor Cathie Kosel.

Shuch points out, "despite the fact that most other stores have raised theirs. I think we now have the lowest cigarette prices in town."

Mrs. Shuch is no stranger to the business world. Before coming here she designed clothing and ran her own apparel shop. After selling her establishment, she began looking for another business to go into. Buying Atlas seemed a natural thing for her to do, since her family already owned a liquor store in the Santa Cruz area.

"At the time," she says, "I

thought it was a great business opportunity. And, it's living up to my expectations. It's been a lot of hard work, but the location is good and I feel certain I can make it the best store in town from a reputation and service standpoint."

Atlas Liquors is open from 6 a.m. to 11:30 p.m. Monday through Friday, and from 7 a.m. to 1 a.m. Saturday and Sunday.

New members being welcomed to the El Cerrito Chamber of Commerce are Jennifer Lam and Chung For See CHAMBER, page 31

From the Mayor's Desk

By Mike Brodsky
Albany



Green light for open space measure

Albany is about to shake that awful distinction of being ranked lowest among Bay Area cities in usable open space.

Monday night, in what can only be called a historic moment, the City Council gave the green light to place a measure on the November ballot which will make gigantic strides toward accomplishing three things: restoring the city's creeks, protecting the remaining open space on Albany Hill from development and building new playing fields for our young people.

Of course, the city's voters must approve the measure before it becomes effective, but a recent poll revealed that 76 percent of the voters would support the measure, agreeing to tax themselves at \$69 per year to achieve these marvelous goals.

Not only is the city government catching up with the progressive attitude of our

community by placing this measure on the ballot, but the way the measure was put together is exemplary of competent government.

First the poll.

It is essential to find out what dollar amount and what mix of projects voters are willing to support before placing a measure like this on the ballot. Shooting blind, without a poll, runs the risk of setting the amount too low and drastically underfunding worthy projects; too high runs the risk of failure.

Next the structure.

The three issues will be combined into one ballot measure, forming a strong coalition of positive forces working to build a better Albany.

And the benefits.

It is hard to imagine three things which would confer greater benefit to everyone in the community. Restoring our

See MAYOR, page 31

SENIOR LIVING

Congestive Heart Failure Needlessly Endangers Lives

(NAPS)—At age 62, Julian Barber, an active and busy communications executive, suddenly had difficulty performing even the simplest of daily activities. Just walking down the hall at work exhausted him. He was unable to sleep at night, and gained weight even though his diet was stable.

He soon made an appointment with a general practitioner who diagnosed him with a common heart ailment and prescribed a drug which was appropriate for that condition. However, Mr. Barber's symptoms grew worse.

At the recommendation of a friend, Julian Barber went to see a cardiologist and was diagnosed with congestive heart failure (CHF)—a serious, life-threatening condition in which the heart gradually loses its ability to pump enough blood to supply the body's needs.

Mr. Barber was hospitalized at once and told that a heart transplant was a possibility if his condition further deteriorated. He was first put on medications that included ACE inhibitors and a diuretic. This combination proved so effective that his health improved dramatically in just three months. Four years later, Mr. Barber enjoys a normal, active life.

His experience is all too common. Many patients with CHF go undiagnosed because physicians often look for warning signs to other, less dangerous conditions. In addition, many patients with CHF ignore the early symptoms. Consequently, many do not receive appropriate treatment in the beginning stages, when it might be most effective.

"CHF is dangerous because its symptoms usually develop so gradually that many people don't recognize that they signal a very serious disease," comments Dr. Alan Sasser, director of cardiology at the George Washington University Medical Center.

Congestive heart failure affects between two and three million Americans and contributes to 270,000 deaths in the U.S. each year. This condition is one of the leading causes of hospitalization in people over age 65. Health problems that increase the risk of CHF are a history of heart attack, heart muscle inflammation or damage, and long-standing high blood pressure.

Some of the most common symptoms of CHF are swollen legs or ankles, weight gain from fluid retention, shortness of breath, and cool, numb hands and feet. Other signs include increased urination at night, fatigue and weakness even at rest.

Once the condition is diagnosed, a doctor strongly advises patients to strictly adhere to physician instructions regarding medications and recommendations for diet and exercise. He says that one of the chief problems in treating CHF is sometimes just getting the patient to take the medication.

To find out more about CHF, the public can request a free brochure by calling 1-800-497-0360. The brochure is being offered as part of a nationwide education campaign launched by the non-profit Alliance for Aging Research and the National Heart, Lung, and Blood Institute.

"It is important for everyone to know about the warning signs of CHF," comments Daniel Perry, executive director of the Alliance for Aging Research. "It is the goal of our campaign to help keep older Americans out of hospitals and living healthy and independent lives."

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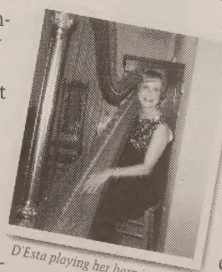
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D'Esta playing her harp in 1969

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— Berkeley Shopper



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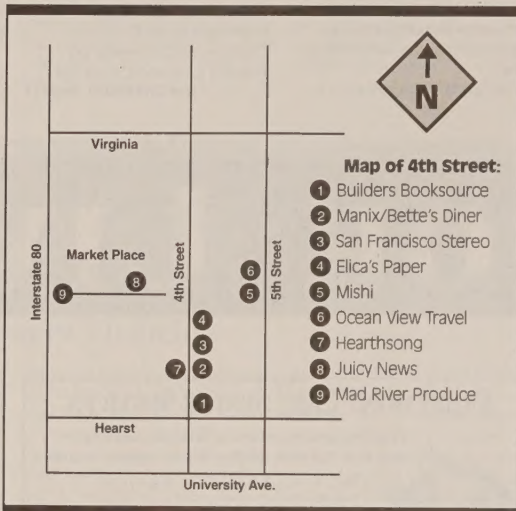
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4th Street UPDATE

Juicy News and San Francisco Stereo & Theatre Systems are getting off to a great start on 4th Street. They are the newest additions to the neighborhood, which is one of the fastest growing areas in Berkeley.

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Hello mudda, hello fadda, here I am at Camp Raidda

NAPA — You've heard about Raiders new training camp up and how terrific it is. You'd like to get a look at it. You're no outsider gets anywhere near the place, but you refuse to give up. You love the place, and you pretend they love you.

You've been told their new facility is top-of-the-line, and you're right. It consists of two enormous fields so green they're like pools of emeralds. There's always a breeze, and when the temperature rises, never gets searing like at Redwood Middle School, which is a sauna stuck in the middle of nowhere. The Raider's facility, possibly the best in the NFL, sits between Redwood Middle School and the Marriott right off Highway 92, and the feeling of the place is peaceful and comfortable and



LOWELL COHN

civilized.

But you'll probably never see it. Remember these are the Raiders we're talking about. They close their practices to the public as if they're guarding secrets of nuclear fusion. Forget that Al's guys are working on things as mundane as the post pattern or the trap play. To him these are forbidden secrets.

So he's made the place into an

armed fortress. It's surrounded by a wall. To see through it you'd need Superman's X-ray vision. There are a few entrances, but security forces guard them with their lives.

One guard, who shall go nameless, said, "You'll have to go to Rocklin to find a place that's more user-friendly." Indeed, at Rocklin the gung-ho fans get to sit in a grandstand, buy 49er memorabilia and cheer for their heroes. In Napa, with the exception of three open practices at Memorial Stadium, the fans get zilch.

But don't despair. Because The Berkeley Voice is committed to community service, we have devised five semi-legal ways for you to sneak a peek into a Raiders practice. For your personal benefit and enlightenment, here is *A Cheater's Guide To The*

Raiders:

• Get to know the Kimball Brothers. "Who are they?" Well, the Kimballs live on the south side of the field just past the fence. They have a wooded backyard, and two weeks ago, one of their trees fell down and now provides a natural bench from which to view practice.

It's a hell of a view, and the Kimball boys, Jared (15) and Jayson (18) take full advantage of it. Of course, this being the Raiders, Jared and Jayson already have run into problems. Recently, a security guard spotted them relaxing on their tree bench and demanded, "What are you guys doing here?"

Even after the Kimballs explained that they lived there, the guard seemed skeptical, as if he wanted them to produce a document demonstrating clear

title to the property. Maybe a mortgage-payment stub would have sufficed or a gas bill. The Kimball boys held firm. The guard begrudgingly said they could stay, then added sourly that only people who "belong there" would be allowed to watch.

The issue of people belonging there turned out to be pertinent. Jared and Jayson's mom came out to join her kids. "This is the place to be," she said enthusiastically. Suddenly, they heard someone add, "Yeah, it's a great view."

The Kimballs stared at each other. They looked around. Some guy was hiding behind a tree in their backyard observing practice, which was not a bad idea, if you can excuse trespassing.

Let's make this clear. We at The Voice do not advocate sneaking into the Kimball's backyard. Better to hang around

the fence and beg, plead and grovel for their attention. A few discreet bribes might help. Just kidding.

Anyway, if you can't hit it off with the Kimballs there are still other ways to breach Raiders security.

• Sneak onto the roof of Redwood Middle School. This is no sweat, considering it's a one-story building with a first-rate view. You could climb up using a rope or a bedsheet you borrow from the Marriott. A friend could toss up a recliner for additional comfort. The other day, at least two fans watched from the school's roof. They went undetected by Raiders security, which ought to make Al Davis sweat.

• Next to the school is an apartment house. No kidding.

See COHN, page 10

Albany's MLers advance, 10-year-olds out

Albany's Major League All-Stars remained alive in the double-elimination District 4 playoffs by winning wins against Rio Vista and North West on Friday and Saturday after losing to highly-regarded Concord American on Thursday night.

The victories gave Albany a 3-1 record in the tournament but it still has the daunting task of winning consecutive games to reach the finals.

Donah Schrogin staked Albany (2-0) lead against Concord when he powered a two-run homer over centerfield fence in the second inning. But Concord fought back in the top of the third when Landon King's two-out, two-strike single made it 2-1.

When Matt Guterrez, Concord's starting third baseman, laced a two-run homer to dead center for a Concord lead.

Concord led, 6-2, before a pitcher's choice and Jason Moore's single closed the gap to 6-4. But in the bottom of the sixth, Edgcombe's two-run double gave Albany a 6-4 lead.

Guterrez was brought on to pitch in the bottom of the sixth and although he issued walks to Sam Shonkoff and David Klein to start the inning, he eventually wild-pitched a run in the top of the seventh, giving Albany the lead.

Now relegated to the loser's bracket, Albany responded with a victory against Rio Vista. James Cole, Cole Stipovich and Albert combined on a 2-hit shutout, with Assia pitching the first four innings.

Albany got on the board in the bottom of the first on Andre Sternberg's double and a dropped relay throw. Jeremy LeBeau then singled

home a run with two outs in the third and followed with a two-run double with two outs in the fifth to provide the final margin.

David Collister had two hits and two runs scored to help the offense.

Against Antioch West, Albany parlayed two big innings into an 11-6 win. After centerfielder Sternberg threw out a runner at the plate to end the top of the first, Albany opened

Paul Muse, who broke his finger the next day to miss the rest of the tourney, singled and walked while scoring two runs.

the bottom of the frame with six consecutive hits, with Moore, Collister, Assia and LeBeau getting RBI.

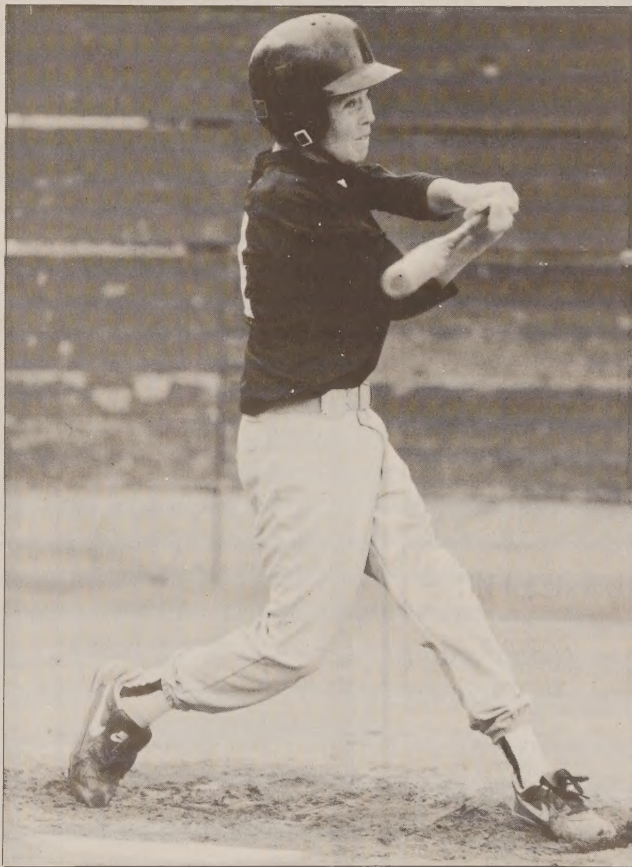
After a pitching change, Andrew Marshall's single and subsequent Antioch error scored the sixth run of the inning.

Antioch fought back with a pair of runs in the second and put two runners on in each of the next two innings. But starter Moore worked out of the jams, aided by LeBeau's diving catch in leftfield to end the fourth.

Against Moore in the top of the fifth, however, Antioch scored three runs, helped by a pair of wind-blown pop singles, before Collister came on to get an inning-ending strikeout with the bases loaded to hold the score to 6-5.

Jason Moore, who singled and got an RBI against Concord, pitched out of a jam facing Antioch, before giving up three runs the next inning.

Jeff Lindquist



Albany then put the game out of reach by scoring five times in its half of the fifth. Klein's bases-loaded single drove in the first run, Schrogin doubled to left-center for two more

and Moore singled in another.

Leading hitters for Albany through the first four games are LeBeau (.857), Assia (.500) and Schrogin (.462). Collister and Schrogin each have 5

RBI. Assia (1-0, 0.00) and Kao (1-0, 1.00) lead the pitchers.

10-Year-Olds eliminated

Albany's 10-year-old all-stars

won their first two games in Antioch but then dropped the final two and was eliminated.

Albany beat Antioch East and Pinole-Hercules, but dropped two consecutive one-run games to Alameda and the same Antioch team.

Game 1 saw Louie Worth pitch six superb innings in which he struck out nine and scattered five hits.

Albany rallied for three runs in the third inning as Phil Lightner started the barrage following bases-loaded hits by Kofi Yiadom, Matt Ball, and Santino Muscardin.

Antioch then tied the game in its half of the third, but Steven Pressnall and Ball got Albany back its lead when they manufactured two runs without a hit in the fourth.

Michael Clement and Shaun Burl added key hits in the fifth as Albany scored four more times for a 9-5 win. But it didn't come without the added help of right fielder Nicholas Brandley, who assisted on a brilliant defensive play.

Game 2 saw Albany jump out to a quick lead as Ball scorched one through the legs of the Pinole leftfielder for a two-run homer.

P-H rallied to take a 3-2 lead in the third, but Albany answered with six runs as Eddie Izumazaki, Josh Edmondson, Brian Beckley, Yiadom, and Ball added RBI.

Brandley's inside-the-park three-run homer caused the "slaughter rule" to be invoked in the 16-3 win.

A good defensive play was turned in by Erin Alfert, while pitcher Michael Clement struck out seven. Left fielder Paul Muse, who broke his finger the next day and missed the rest of the tourney, singled and walked while scoring two runs.

Edmondson took the mound in Game 3 and hurled five good in-

See MLers, page 10

Hayes, Wilcox team up in UCP Football Classic

But Contra Costa tops Alameda 1st time since '91

Peter Mentor

PLEASANT HILL — For the first time in five years Alameda County failed to beat Contra Costa in the United Cerebral Palsy All-Classics football game at Diablo Valley College.

The CC all-stars broke the losing streak by capitalizing on a series of Alameda turnovers and finding a weakness up the middle, for a 28-20 victory.

St. Mary's runningback Norman Hayes, who is Columbia-bound, caught a pass at the end of the first half on a two-point conversion that tied the score.

Hayes said he had fun, especially running behind Albany High's Jeff Wilcox.

"It was a fun game," he said. "But it was the main thing to do in the game."

Hayes ran six times for 26 yards,

while Wilcox ran 10 times for 47 yards.

"We knew the drive (which tied the game) was working up the middle," said Wilcox, who is headed to St. Mary's College. "It worked well."

We worked hard in practice. It was fun meeting new people, but the guys take it seriously. It's a lot like college."

Wilcox wasn't surprised that he got the ball so much, because two Alameda runningbacks didn't play.

Alameda led early, then had to come from behind to tie it at halftime. CC scored 14 unanswered points in the third quarter, while a late comeback by Alameda in the fourth quarter fell short.

Sure, this was just an all-star

game, but neither team was taking it lightly.

They were hitting mid-season hard. Piedmont coach Kurt Bryan, who was watching a couple of his

'We worked hard in practice. It was fun meeting new people, but the guys take it seriously.'

— DANNY WILCOX, ALBANY '96

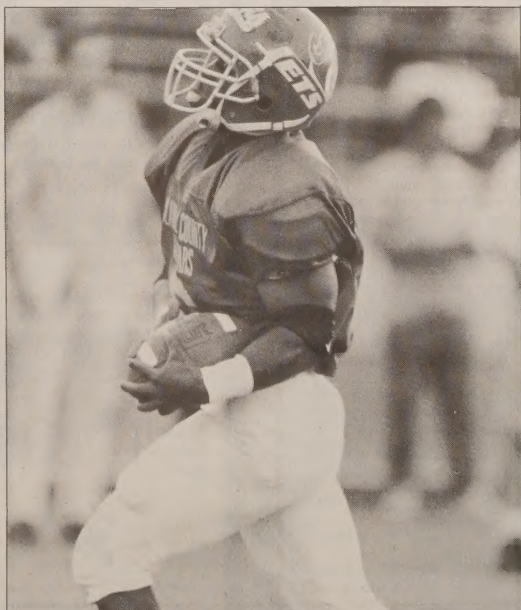
former players, said he couldn't remember a game that had such hard hitting.

Skyline's Jason Cooper scored the game's first TD. It came on the first drive after Alameda recovered

an onside kick off the initial kickoff.

Most of second quarter belonged to CC. Matt Lasker, of Monta Vista, who ran 12 times for 90 yards and

was named MVP, scored the first of his two TDs on a 24-yard run just seven seconds into the second quarter to tie the game. Chad Mahaffey of Antioch hit the PAT for the 7-6



St. Mary's High's Norman Hayes caught a two-point conversion to tie the game at the end of the first half in Saturday's UCP Football Classic.

Jeff Lindquist

advantage.

On the ensuing kickoff the ball bounced over the head of Piedmont's Hayden Tollas. Tollas picked it up, then fumbled at his own 20. CC recovered the ball and ran it to the 3, but failed to score on the drive, much in part because of a great stop by Skyline defensive back Donald Dicko.

CC scored with just under three minutes left in the first half. Miramonte's Andrew Bennett hit Pittsburgh wide receiver Saleem Mahdi on a perfect timing pattern in the left corner of the end zone.

Just when it looked to be one-sided, Alameda charged back 80 yards on nine plays for a score. Foothill QB Jon Evans hit his former teammate Willie Brown for a 26-yard strike to get out of trouble from the 8.

Evans then connected with

See CLASSIC, page 10

Cohn

Continued from page 9

Several apartments look right onto the practice field, and it makes you wonder how Davis could allow something like this to happen. In the past, he would have bulldozed the building or torched it with a flame thrower, or at least bought out the tenants.

If you're enterprising, drop by the building bearing gifts. We suggest a quality Napa Valley Pinot Noir and a box of Entenmann's nonfat chocolate cookies. You might be granted 15 minutes near a window and a perfect view of Mike White scratching his head.

At least 20 good climbing trees surround the field which provide good cover and a great view. It's a mystery that Davis hasn't cut them down and run

them through a chipper. I recommend the evergreen at the southwest corner of the field. One writer thought he'd spotted Bill Walsh in the tree in his new capacity as a non-decision-making 49er spy, err, I mean adviser. But that was later determined to be a false sighting.

Don't forget about those mountains that separate Sonoma and Napa counties. To achieve this view, you'll need specialized equipment like climbing boots, a Sherpa guide and a military-style zoom lens. Act fast because rumors have circulated that Davis is ramming a bill through Congress declaring the mountains an off-limits, top-secret, national security zone.

So there you have them, five creative ways to enter The Forbidden Zone. Good luck and happy football.

Classic

Continued from page 9

Granada tight end Cliff Johnston for 21 yards and finished the drive to Johnston on a 15-yard pass play over the middle for a TD with 43 seconds left in the half.

That's when Alameda went for the 2-point conversion. Evans passed to Hayes to tie it at 14-14 at the break.

But in the third quarter it was Contra Costa which did most of the scoring, mainly on Alameda miscues. Clary scored from four yards out at 5:34 and the kick made it 21-14.

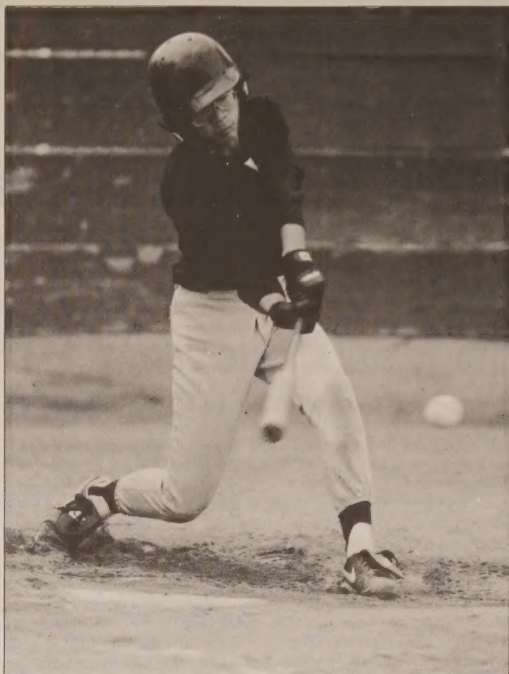
A fumble gave CC the ball at the Alameda 28. Two plays later Lasker scored his second touchdown of the night for a 28-14 lead

with just over a minute left in the quarter.

Jones had a 55-yard runback of the kickoff called back when Cooper was called for clipping. Alameda punted the ball away and recovered it on the C.C. 27 after it touched a CC player.

But three downs later a tired Cooper lost the handle on a running play from the 15 that ended that drive.

Alameda made one last stand, scoring on a 23-yard pass from Evans to Grenada's Brian Belknap with 1:35 remaining on the clock.



MLers

Continued from page 9

nings as he limited Alameda to three earned runs on just four hits.

Albany had a 9-5 lead going into the bottom of the sixth but could not hold it as Alameda tied it up. Alameda then scored a run in the seventh to win it.

Game 4 was a rematch with Antioch, which had advanced through the losers bracket, winning three consecutive games.

Izumazaki started for Albany and pitched two innings, limiting Antioch to two hits and one earned run.

Albany scored three times in the third as Ball drove in two. But tentative defense was to seal Albany's fate in the bottom of the inning as Antioch scored four times, three of them unearned.

Clement pitched brilliantly over the final two innings before Albany fell, 5-4.



Albert Kao, left, helped on the mound to combine on a two-hitter against Rio Vista; while David Collister had two hits and scored two runs.

Jeff Lindquist

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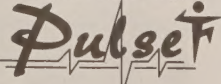


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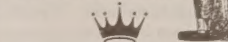
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Strauss adapts well to Berkeley

By Carol Egan

Berkeley Opera concludes its season with Johann Strauss Jr.'s *The Flidemaus (The Bar)*, playing through July 28 at the Julia Morgan Theater. Directed by Rhoda Klitsner, with sets by Bill Deggett and costumes by Phyllis, the opera's action has been transferred from Strauss's world of wine, women and song to our very own Berkeley of sashimi and residential parking permits.

Review

Depending, as it does, on lavish production elements, large casts and orchestras, opera is one of the most difficult forms to create on a low-budget, minimalist scale. Despite these difficulties, Berkeley Opera, under the artistic direction of Jonathan Khuner, has succeeded in many ways.

Strauss's quintessentially Viennese score, performed with gusto by the orchestra, under the direction of the Berkeley Opera's musical director and conductor Alexander Katsman, retains its buoyant, joyous devil-may-care effect, despite the necessary scaling down in the pit. What the company lacked in numbers was more than made up for in spirit. The very well-prepared chorus was under the direction of

Jude Navari, the company's assistant conductor and chorus director.

The production will, however, probably best be remembered for its daring attempt to alter the operetta's traditional setting from 19th-century Vienna to 1996 Berkeley, an experiment which met with considerable success thanks in great part to the witty new lyrics and text written by David Scott Marley. Adapting much of the libretto from the original of Carl Haffner and Richard Genée, Marley has managed to update it with such lines as "Let's make peace, not war" and "That's enough of '60s schmalz." If the text does not always live up to Strauss's lush Viennese



McCarthy as Eisenstein: 'Stunning'

See OPERA, page 12

Black Rep hosts Hurston-Hughes collaboration

By Wanda Sabir

In her writing of African American folklore, Zora Neale Hurston cited the art of laughter as one of black folks' gifts to American culture. Langston Hughes also recognized laughter as one of the great strengths of the African American people.

Review

Hurston and Hughes combined their creative skills and appreciation for laughter in writing their play *Mule Bone*, playing through this Saturday at Berkeley's Black Repertory Group Theatre. For ticket information call 724-6112.

Mule Bone takes place in Hurston's home town of Eatonville, Fla., the

first chartered black town in the United States. When the play was finished in the '30s, quite a few of the characters were alive and living in Eatonville. Through the use of Hurston's vernacular fictions and Hughes's "blues poetry," the two artists hoped their play could change the shape of black theater. Unfortunately, they had a falling out and the play was never completed or performed in their lifetimes.

First performed in New York at Lincoln Center in 1991, *Mule Bone* has been dusted off once again by New York director Marilyn Evans and Black Rep's Paula Martin. They have reinterpreted the script to make

See BLACK REP, page 12

East Bay Events

Forum: Children and arts

The East Bay Community Foundation will sponsor an arts education community forum in the theater of La Peña Cultural Center, 3105 Shattuck Ave., Berkeley, on Friday, July 19, at 1 p.m. The purpose of the forum is to meet with people who have an interest in making sure that East Bay children and youth are provided with a comprehensive arts education.

Parents, students, educators, artists, arts specialists, representatives of community organizations, education and arts administrators, cultural commissions, and youth development agencies are encouraged to attend and share ideas, suggestions, and concerns about the role of the arts in a well-rounded education.

Artist sing-along

Music was central to the culture of the Spanish Civil War, inspiring the partisans, helping them cope with their losses and informing them and their supporters of the events of the war. Songs such as *Jarama*, *Viva la Quince*, *Los Cuatros Generales*, along with other music sung by the International Brigades during the Spanish civil war, have inspired and inspired activists and folkies for 50 years.

Sing "Songs of the Spanish Civil War and other Leftist Hits" with Bruce Barthol, music director of the San Francisco Mime Troupe, on July 21 from 7-9 p.m. at the Berkeley Art Center, 1275 Walnut St. in Live Oak Park. Admission is \$5 to \$10 on a sliding scale.

Barthol has thoroughly researched the music of the period, along with other contemporary songs sung by the German, Italian, French and English partisans who helped the Spanish partisans defend the republic against Franco's fascists during the Spanish civil war.

Boston Pops at the Greek Theater Sunday



Deborah Henson-Conant

Boston Pops Conductor Keith Lockhart will lead the Boston Pops Esplanade Orchestra in a celebration of American music and composers at UC Berkeley's Greek Theater, 3 p.m. Sunday, July 21. The concert, which marks the Boston Pops' first Bay Area appearance under its new conductor, is entitled "The Boston Pops Plays America's Best," and includes patriotic favorites, music by John Williams, Leonard Bernstein and Henry Mancini, and tributes to two towering figures in American musical culture, Glenn Miller and Elvis Presley.

In addition, jazz harpist Deborah Henson-Conant will join Lockhart and the orchestra for performances of her own compositions, including "Danger Zone," "Dance With Me," and "Baroque Flamenco," and an arrangement of Arlen's "Over the Rainbow."

Ticket prices (\$34-\$40, half price for kids under 16) call 642-9988.

The Boston Pops is America's most frequently recorded orchestra, and its new Sony Classical CD, *Summon the Heroes*, with John Williams conducting, currently holds the No. 1 spot on Billboard's Crossover charts.

The program opens with John Williams' "Olympic Spirit," (composed for the 1994 Winter Olympics in connection with the 1988 Olympics in Seoul).



Mike Fiteison

Suhaila Salimpour learned to dance by watching and imitating.

At Ashkenaz Saturday

Berkeley native's scientific approach to belly dancing

By Frosene Phillips

They range in shape, size and age. They drive to Berkeley sometimes four times a week from distant places like Santa Rosa and Burlingame to learn from her. The women that attend Suhaila Salimpour's belly dance classes enroll in an opportunity to learn the Salimpour format—a specific technique, philosophy and training originally developed by Suhaila's mother Jamila.

"They want to be trained by us," said the second-generation belly dancer, "because our level of training is very intense." And intense it is. This writer experienced a beginning class firsthand (or should that be first hip?) and walked away with a new understanding and appreciation along with sore but inspired hips.

Suhaila's instructions are clear and specific. The class follows enthusiastically and musically. Even beginners give the finger cymbals a whirl. "Right, left, right," she offers with enthusiasm. "And again, right, left, right — right, left, right — keep going."

We were off to a union start. For the next hour and a half, the class went through a series of foot, hip and rhythmical movements and steps that were challenging and gratifying.

"I didn't learn my right and left foot from doing the hokey pokey," Suhaila said later. "I learned from playing finger cymbals. Anybody singing, 'you put your right foot in, you put your...,' was way too slow for me in kindergarten. I was doing complicated patterns by that time."

Early start

Jamila Salimpour, Suhaila's mother, was first introduced to the sounds of Middle Eastern music as a child. Born in New York to Sicilian parents, her father was stationed in Egypt, Syria and Tunisia while in the Sicilian navy and brought back music and renditions of dancers that Jamila would mimic. The seed was planted. At 16, Jamila joined Ringling Brothers Circus as an acrobatic dancer. Her performing career was launched.

It was in 1947, however, that Egyptian dance would enter her life permanently. Inspired by films starring Egyptian dancers and encouraged by an Armenian landlady also from Egypt, her belly dancing career was born. "I learned by watching and trying to imitate," said the renowned dancer. She

See DANCE, page 12

19th-century journalists fodder for new play

By Carol Egan

Borrowing its title from "The Golden Era," a leading San Francisco newspaper of the mid-19th century, a new play, written and directed by Gary Graves, is being presented by Central Works at the Berkeley City Club weekends through Aug. 11. It is a comprehensive study of the early American Bohemians and their exploits during the mid-1800s.

Several years ago, when Graves was doing research for his dissertation on the Bohemian Club, founded in 1872, he discovered a valuable source of information in a newspaper of the period, "The Golden Era." His research did not end with the completion of his dissertation, but rather he continued to investigate the literary and cultural life of San Francisco

through letters, diaries, memoirs, articles, etc.

The result of this further research was a play centered around a circle of seven writers and artists who were connected to "The Golden Era." The play, completed two years ago, has undergone many changes since. Now in its fourth draft, the script has grown from 16 to 34 scenes.

The play begins in 1863 in San

Francisco, during the Civil War. Graves has called it a "circle-of-famous-writers" play revolving around a specific literary period in time and in a city Bret Harte popularized as "Bohemia by the Bay."

Founded in 1852, three years after the start of the Gold Rush, "The Golden Era" lasted into the 1880s.

See GOLDEN ERA, page 12

Updated 'Henry V' leans toward the dark side

Phyllis Lyon

Banners high, the California Shakespeare Festival amasses the troops to conquer France, and the Bard's young hero, Henry V, is led on to victory by our young Phyllis Lyon. The Bard's comical historical patriotism plays under the stars in the Bruns Amphitheater, through Aug. 3.

As performed by the Festival company under the direction of James Frawley, it's a pyrrhic victory. In an attempt to give "Henry" a more contemporary appeal, the Festival glosses over the time-tested opportunities for patriotic pizzazz and comedy relief with an emphasis on the horrors of war. Shakespeare, busy extolling the grandeur of monarchy and inciting the citizens to national pride, was

not all that serious. Who can bear with a straight face that the English army, outnumbered 5 to 1 by the French at the battle Agincourt, lost 25 men and the French, 10,000.

No help either is a lackluster chorus (played as a dishy blonde by Terri McMahon) who muffles the play's most beautiful poetry in the role particularly designed to engage intimate audience participation.

Martin Kildare, memorable for his red-hot Hotspur in last season's *Henry IV*, puts an interesting and different spin on his Henry — different, that is, from the most famous claimants to be The King. While Sir Larry was the self-absorbed monarch of all he surveyed and Kenneth Branagh tried to unseat Olivier with his introspective thinker, Kildare's Henry V shows more than traces of Prince Hal, the playboy.

Rash, brash, boyish, one of the guys, Kildare may have taken Shakespeare's hint that Henry's conversion from a wild youth to a "sudden scholar" was too quick to be believed. At the moment of his father's death, the angel Consideration seems to have come down and "whipped" the offending Adam out of him... all at once.

Kildare's interpretation works especially well when, in disguise before the big battle, he treats his foot soldiers to "a touch of Harry in the night." And he comes to charming life as the self-styled inarticulate wooer who goes on, and on, to win the French princess (prettily played by Rebecca Clark).

When it comes to the power speeches designed to rouse soldiers, and the audience, to love war and leap up to cream the hated French,

Kildare's Henry could imitate the action of a tiger with more royal authority. No help either was delivering "Once more into the breach, dear friends... God for Harry! England and St. George!" hanging from the scenery stage rear.

Each Festival actor plays many parts in *Henry V*. Thomas Redding is notable for his well-defined characterizations of the Irish soldier Macmorris, the groveling conspirator Grey and the grumpy French constable. Gary S. Martinez stands out as the gruff Welshman, Fluellen, a sometime expert on the history and disciplines of war. Wilma Bonet is a regal queen of France as well as the mayor of Harfleur.

The casting of women in traditional men's roles, while bold and up



Sue Self

Martin Kildare as Henry and Rebecca Clark as Katherine.

See HENRY, page 12



Robert Warmesley, Sean Vaughn Scott and Ernest Freeman in 'Mule Bone.'

Black Rep

Continued from page 11

it relevant and inoffensive to modern audiences, cleaning up some unpopular gender references as well as socially unacceptable language, such as the overuse of the word "nigger."

So what's *Mule Bone* about? It's the story of two best friends who like the same gal. They fight, one whacks the other over the head with a mule bone, goes on trial and gets run out of town.

The two-hour play grabs you by the ears, the taste buds and the eyes. When the house lights go off and the audience is plunged into darkness, we hear someone sucking on sugar cane, slurping up the juice and chewing. The curtain rises to this delicious sound.

When the stage is finally lit, we're sitting on the front porch of the store belonging to Mayor Joe Clarke (Ernest Freeman alternating with Traycee Farmer). Sean Vaughn Scott's set is one that makes you want to spend the afternoon sitting around with the locals drinking lemonade, gossiping, reading the newspaper, trying on hats, and waiting for mail.

Daisy, played alternately by Rhonda Fleming and Mary Cox, had a walk fellows could see from a mile off — hips swaying just so — and a smile that had both Dave (Robert Shaw) and Jim Weston (Sookie Nasmith) falling all over themselves trying to buy her favors with words, songs and dance.

Strauss

Continued from page 11

melodies it does, at least, give local audiences a humorous glimpse of Berkeley, past and present.

The operetta's plot revolves around a yuppie couple, Gabriel Eisenstein and his wife, Rosalinda (sung to perfection on Sunday by Michael McCarty and Claire Kelm). Scheduled to spend three days in jail because of a parking violation, Eisenstein is persuaded by the prankish Dr. Harry Falke, aka The Bat, (William Neely), to first attend a party at the home of the fabulously wealthy

young computer nerd, Bill Orlofsky (Tina Osinski). Rosalinda, hoping to meet her ex-lover there, shows up at the same soiree. Thinking the other is elsewhere, each one looks forward to a night on the town surrounded by Berkeley's *tout le monde*.

Meanwhile, their maid Adela (Krista Wigle), has received a letter from her cousin, urging her to crash the party. She comes disguised as the movie star she so desperately wants to be. Under the alias of "Innocenza di Roma," Italian superstar, Adela encounters Eisenstein masquerading as a famous French film critic, and Rosalinda, disguised as a refugee princess from the far-off land of

Bogovania.

One can imagine the havoc that results from these charades. Falke promises to make the morose and spoiled Orlofsky laugh before the play is done. His promise is fulfilled during the comic dénouement, which takes place in the Berkeley city jail.

In addition to the stunning performances given by McCarty and Kelm, Krista Wigle's Adela was exceptionally strong in both acting and singing, while Tina Osinski perfectly captured the physical awkwardness of the young computer genius, though she was unable to match that vocally, being weak in both volume and clarity of enunciation.

Golden Era

Continued from page 11

Just as the West had exploded with activity during the Gold Rush, San Francisco exploded with words. By the time of the Civil War (1861-65) there were 27 newspapers in the city.

Writers affiliated with "The Golden Era" included one of the founders of the Bohemian Grove, Ambrose Bierce, Bret Harte, Mark Twain and Ina Coolbrith ("the grey-eyed Sappho of Russian Hill"), one of only two women on whom the Bohemian Club granted honorary status. Coolbrith was also California's first Poet Laureate and the Oakland Free Library's first librarian.

Published in San Francisco, the weekly was distributed up and down the West Coast and in the gold country. A year's subscription cost only \$2.50. The readership base of "The Golden Era" comprised miners in the gold fields. They also sent in their poetry for publication leading to one criticism that the paper was too crass and unsophisticated.

Besides poems and news stories, which were very colorful, biased and subjective, the paper often published excerpts from novels. In those days there were neither copyright nor libel laws to restrain the publishers.

In addition to the four writers mentioned above, other characters in Graves' play include homosexual writer Charles Warren Stoddard ("the boy poet of San Francisco"); the actress Adah Isaacs Menken, well-known for playing the role of Prince Mazeppa (reviewed by 28-year-old Samuel Clemens for a rival San Francisco paper); Ada Clare, one of the earliest feminist writers; the wife of General Fremont, Jessie Fremont, who ran a writers' salon in San Francisco and was a patron of Bret Harte; and the English writer Swinburn, with whom Menken had an affair.

During the first month of rehearsal, Graves explains that "I sent them [his actors] to a lot of the books that I'd read and then I just turned them loose to see what they could dig up. For instance, there is no book, no existing biography of Ada Clare. She's almost lost to history. There are only two photographs of her that I was able to uncover. But through the Internet we connected with a woman who is the leading scholar in the



Jan Zvaifler (Ina Coolbrith) and Steven Hayes Pollard (Bret Harte).

country and who is completing a biography of Ada Clare." The scholar, Gloria Goldblatt, lives in St. Louis. She generously allowed Graves to use excerpts from her book.

"In some cases, like with Mark Twain, there's almost too much information," says Graves, "but with Ada Clare, we had to scrape." When asked how the Internet connection was made, Graves recounts that the actress playing Clare, April Catherall, is very Internet-literate and "she just went searching. I think we connected through some association connected with Louis Moreau Gottschalk, the composer."

Clare had a tempestuous love affair with Gottschalk, who fathered her illegitimate child. Not one to be shamed by her situation, feminist Clare presented herself thereafter as "Miss Ada Clare and Son."

Berkeley City Club is at 2315 Durant. For more information call 649-7477.

Dance

Continued from page 11

worked with Egyptian dancers who came to town and began teaching in 1952.

It was after a second divorce in 1958, that she moved to San Francisco and later became co-owner of the Baghdad on Broadway. Here she met and married her third husband and Suhaila's father, Middle Eastern drummer Ardeshir Salimpour. Surprisingly, he was not supportive of his wife's performing and forbade her to dance in public. As economic difficulties ensued, Jamila instead turned to teaching. This was the beginning of what was to eventually become the Salimpour method.

"Now, if you are taking (belly dance) from us, you will learn a structure," said Suhaila. "You will have names for steps. You will learn a format. You will learn A through Z, which is not done anywhere else in the world." Interestingly, Suhaila's early dance method was similar to her mother's.

"My dad said that I was not allowed to dance. My mom didn't want any trouble with my dad so I was never formally trained because she was avoiding arguments at home," said Suhaila. "But I just felt it," she added. Consequently, as a child she would watch her mother teach and then go home and try to imitate what she had seen.

In 1968, Jamila founded the performing troupe Bal Anat. From 1969 to 1975, the company performed at the Renaissance Pleasure Faire. Suhaila's mimicking and feeling did not go unnoticed by her mother. It was at the Faire that she made her performing debut at just 2-years-old. And it has been in her life ever since.

"My mom trained me in jazz, ballet and tap. She wanted me to have the

William Neely in the piece of Falke, The Bat, depicted as a chievous trickster with a twinkle in each eye. His solo, and the beautiful "Bruderlein Schwesterlein" ensemble (transformed into the more politically correct "hood and Sisterhood"), was the light of the second act.

Other performances demonstrated include Steve Kinn, Alfred, Rosalinda's ex-husband from the '60s; Deborah Garm, a lively Inez, Adela's cousin; and Macatee Hollis, Frank of the Berkeley Police

ment.

foundation because we needed her format and all of her secrets dissect it and really learn to break it down," she said. The roots — combined with teaching and performing in the United States, Egypt, Paris, England and most recently — that conceived a unique this Saturday night at Ashli Berkeley.

Suhaila Salimpour and the Dance Company will perform Georges Lammam and his O. The evening offers a buffet of Arabic dancing and two performances by Suhaila and company as a book signing of two related authored by her mother.

Like her mother, Suhaila's approach is innovative. "My idea to have good dancers alone myself and weave this whole where they dance and then I then we dance together and the dance alone and then I go back we interact," she said. Traditionally just one soloist performs so the concept with choreographed dancers offers a new dimension.

"Among the Egyptian dance world, she's one of the best," said her obviously proud mother. "She's become a role model for people have heard about her was born in Berkeley and our nation here goes back 30 years daughter's talents have also their way to performance and videos sold nationally.

The mother and daughter's commitment to the elevation, education and artistry of belly dance is right. "We have to raise the level of the dance and the only way to do it is to train people harder," said Suhaila. "The problem is that people train. It's hard and disciplined takes years."

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Courage Under Fire

War movies never die — they acquire new levels of technology and special effects. For instance, *Courage Under Fire* (when have you heard a clunkier title?). Advertised as a film set in the Gulf War, it's a movie with high-tech explosions, helicopters, and night-vision goggles. The combat scenes are dy-

roaring about. Add to that the up-to-date theme of women in combat and you ought to have a thoroughly modern war movie. Well, maybe on the surface. But the real subjects of *Courage Under Fire* — the nature of heroism, a search for the truth, the problem of dealing with guilt — could be (and have been) used in war stories going back to the Civil War, or further. Whether they're classic or cliché is a question you'll have to decide for yourself. Denzel Washington plays armored tank commander Captain Nathaniel

'90s war movie: still a recognizable genre

Serling, a lifelong army man approaching middle age and confronting crises in both his professional and private lives. In an early scene, he gives the order to attack what he thinks is an Iraqi tank, only to discover that the tank is American; several American GIs, including his best buddy, are killed. Brought back to Washington while this incident of "friendly fire" is glossed over, Serling is ordered to review the candidacy of Captain Karen Walden (Meg Ryan) for a posthumous Medal of Honor. The investigation is intended to be cursory — the White House and other powers are eager to honor the token woman-in-combat, as well as to give people "one little shiny piece of something" to believe in — but Serling finds discrepancies in the accounts given by the survivors of the battle in which Walden was killed. Consciously evoking Akira Kurosawa's 1950 *Rashomon*, the filmmakers (director Edward Zwick and screenwriter Patrick Sheane Duncan) replay the crucial events from each character's point of view.

Stubbornly, Serling vows to find the truth, no matter what the cost. That cost might be his marriage (Regina Taylor plays the wife), as Serling takes to staying away from home and hitting the bottle — first those little airline bottles, then pint bottles of scotch. The domestic sub-plot is the weakest of the film's three. Denzel Washington gives a somber, powerful performance. Noticeably heavier through the middle, Washington, no longer the sexpot here, is commanding, serious, even

humorless. We can believe in his character and feel his pain. Meg Ryan is something else again. Ms. Adorable, even with layers of dirt on her face and in her hair, is hard to imagine as an Army captain. Not even the copious number of obscenities she shouts makes her convincing; the voice isn't forceful enough, and when she's acting tough, she's clearly acting. If *Courage Under Fire* has a central message, it's that even though war is hell, it brings out the best in some people. And it fills theaters.

By Frosone Phillips

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OUT ABOUT

By Frosone Phillips

"We just opened the patio last week," Polly Wong told me. Wong and her husband Gary are the owners of Gary's Grill & Bar in Montclair. The new offering of outside dining is a welcomed alternative during the summer months. More and more restaurants are including this feature. With the smoking laws changing as they have, and the European cafe atmosphere maintaining popularity, it's no surprise that Gary's has joined in. Chef Wong continues to execute excellent dishes. Specializing in seafood items, the choices are extensive and the preparation is memorable. Case in point, the calamari appetizer is lightly breaded and fried, retaining the taste of the calamari instead of being overkilled with a coating. Gary's Grill & Bar is opened daily for lunch, dinner and weekend brunch. The restaurant is located at 6118 Medau Place in Oakland.

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Resident

Continued from page 6

a very rural and pastoral area, compared with Southern California. The focus of her studies there was built on environment, with emphasis on historic preservation. They included landscape architecture and covered the whole range of planning issues, with everything interrelated to planning.

Anna came to San Francisco when she left Cornell, where she worked with the same environmental planning firm she had worked for in Newport Beach. She worked there "for a couple of years, until I found I was completely sated." In an office where she was isolated from the public, she "felt out of touch with what she was doing, and how it related to the real world." That was when she applied for the job in Albany, was accepted, moved here, and, as noted, has been happily at work in a community she loves, in a town she loves.

She goes back to her work with Solano Avenue, and smiles as she

notes the input from the community. "Don't change Solano too much," many say. "We like it the way it is." It is this continuous comment that has made her delve into the history of the street. She said she has found things that, over time, played such a large part in the community, but people are not aware of them any more. She wants to make people more aware of the history, and plans to work with the Arts Committee finding a creative way to tie the history of the community back into Solano, the hub of the city.

She speaks of the train tower that was once on the corner of San Pablo and Solano, of the farmers market that was part of the community, and learning a great deal about why the city developed as it has. She wondered why Key Route Boulevard was so wide, and so learned about the wonderful transit system that existed here.

She is interested in the buildings that are still standing from those days, and what could be saved.

There are a lot of buildings that should be saved and revitalized, she says, and mentions, as one, the Albany Theater, which could be brought back, an old medical building built in the Spanish style, and other attractive buildings that have contributed to the ambience of the street. She feels we now have an opportunity to highlight those sorts of buildings.

She admits that there are few noteworthy artistic masterpieces, but finds it is important to know why it is that people like Albany. It is part of our job as planners, she feels, to know what people like, how it affects the neighborhood and the community.

And the community needs to decide what level of importance Solano has to the city and what they want it to be.

She talks about finding the original street lights, and how such lights can be restored to Solano. She speaks of making the street more lively and maintaining it as a local

shopping area.

Personally, she has many interests. She loves to travel. She is in a UC program studying landscape architecture. She decided she wanted to learn the Czech language, since Czech is her background. Through the linguistics department at UC she found a teacher, and when that teacher left for a new teaching position, she told her of a Czech friend in the department who has now become her teacher. She has a tiny garden, and loves working in it.

She is a busy woman, and doing things she loves to do in a place she loves to do it. Sounds good to me.

Thank you, Phyllis Lyon, for suggesting Anna Pehoushek to me. It took me a while to get her, but I am glad I did.

And, as always, I invite all of you to give me your input: interesting people, events, organizations, travel, etc. Please write to me at 555 Pierce St., #443, Albany 94706, or call me at 525-4585. I can also be reached at CRGender@aol.com.

Fit

Continued from page 6

shoes. For the early birds, come and try Tai Chi on Tuesday mornings at 7 a.m. and learn a series of movements to strengthen your body, increase flexibility and enhance your overall well being.

For children, Yoga for Kids is offered on Saturday mornings at 9 a.m. and is a way for children to get in touch with their bodies and discover their sense of awareness.

The Y is also furthering its com-

mitment to community involvement by sponsoring "Brown Bag" The informal gatherings will have a guest speaker providing information on topics that affect daily lives such as personal financial planning, alternative options, food for a healthy other topics. Bring a lunch will provide the coffee, Wednesday beginning Aug. 14.

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Out of Gas...



by Karen Senzig

the day after I got my first car, I had my first accident. I been struggling with what my dad calls "The curse of Karen's car." I would invariably be the one driving my Dad's car when the thermostat blew up or the transmission locked because all the automatic transmission fluid had come out when a rock thrown up broke the tire hit just the perfect place broke whatever while I drove along. And, I can't even remember just how many times I got out of gas, usually because the gauge chose me as driver when I decided not to register properly.

Southern California in those days (as well as today I imagine), cars were a necessity as much

as a convenience, especially to the teenager. The "curse" had a tendency to reach out and touch somebody. There was a point in high school when every guy that I dated had a story of their car breaking down in front of my house and often I found myself borrowing one of Dad's cars for my boyfriend du jour to drive. When I worked for the old Oakland Tribune, my friend Robyn Murphy Crotty (one of the many Automotive writers in the Trib's history and the person who sold me the VW Vanagon) finally programmed and gave me a special crystal to ward off the evil automotive spirits. It really seemed to work after we bought the new VW Jetta. I still carry that crystal, but it has lost a lot of its power after 111,000 miles.

Which leads me to the point of this week's column. It's summer, it's vacation time, it's driving time. It's time to look at the horror stories of vacation driving. Now, I'm sure that many of you, have one or two of these tucked away in your memory and I hope that you will share them with the rest of us by faxing or mailing them to the address below or you may E-Mail to KSENZIG@AOL.COM. Let's see

if you can beat this one.

It was last Christmas day, and my husband Scott and I were visiting his parents in Southern California. We decided to get an early jump on the drive back to the Bay Area and miss the traffic by leaving around noon. It was a beautiful, warm, sunny Southern California winter's day as we sailed along at 75 miles per hour in the carpool lane on I-405. Somewhere, just out of Carson, South of LA, we heard (and felt) BOOM! and immediately lost all power. The engine was running, but it was like the brains had disconnected with the body. We had to cross 5 lanes in light but speedy traffic and fortunately had the momentum to keep ourselves from being killed.

We were about 300 yards from the emergency phone (these are the times I really wish I was cellular) and just as Scott finally trudged to the phone, a CHP came to our rescue so we had a double call into AAA. I'm not sure if it was because it was Christmas or the highway patrol officer's call, but we had a

low truck there in less than 10 minutes. We still had no idea what had happened to the car, but there was nothing hanging out beneath the car that we could see and the only thing out of place was the smoke coming out of the engine.

Since we were from out of town and far from our favorite mechanic we were towed to the closest AAA garage from the freeway which was in Harbor City near Wilmington (somewhere between Long Beach and Los Angeles). There we were, Christmas day, bags in hand, car locked in a lot, walking up and down a part of Pacific Coast Highway I hope never to see again looking for a room at the inn. Most were closed for the holiday, but after several attempts, finally we got the "best" room at this run down motel complete with a view of the streetwalkers and (we found later at night) a blinking neon hotel sign out side our window. Later, after settling in, we hiked for what seemed like miles and found the only open bar in town and they sent us to the only open restaurant (Korean) for Christmas dinner.

Bright and early the next morning we were at the garage and since we were out of towners, they took us in first and found that the boom! we heard was the axle pounding the pavement and flung back into place. Unfortunately, it didn't reconnect the wires when it went back into place which is why we lost the power train. Two hours later and \$400 lighter we were back on our way home. The mechanic's parting words informed us that there was no way to anticipate this kind of breakdown. The Jetta had 105,000 miles on it and the bolts just sheared off. It's the kind of thing to expect though, with an old car and a curse on you.

Paying the toll

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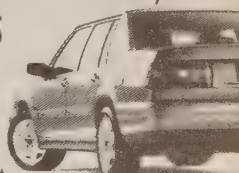


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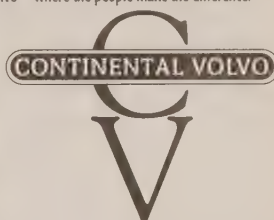
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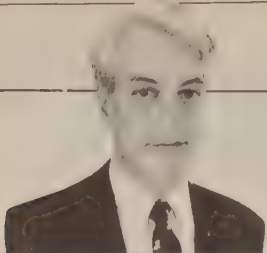
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MARTIN SNAPP

Snapp Strikes Out: It was too good to be true. I was so sure I had the scoop of the week when I ripped the San Francisco School District for renaming Douglass Elementary School.

But then Bill Wallace of the Chronicle called and told me that the school isn't named after Frederick Douglass, after all.

"We researched it carefully at the Chronicle," says Wallace, "and it turns out the school was actually named after someone named Andy Douglass. Of course, we never did find out who Andy Douglass was."

Is my face red! Especially because I thought I had covered myself by calling the School District and asking the bureaucrat who answered the phone, "Is Douglass Elementary School named after Frederick Douglass?"

She said, "Yes."

I said, "Are you sure?"

And she said, "Absolutely."

"That should tell you something about the quality of the bureaucracy at the San Francisco School District," says Wallace.

In other old news, I raved so much about The Lamplighters' sparkling new production of Gilbert & Sullivan's "HMS Pinafore" a few weeks ago, I neglected to mention where it will dock when it drops anchor in Walnut Creek next month — an omission for which several readers said I should be keelhaunched.

It'll be at the Regional Center for the Arts from Thursday, Aug. 8, through Saturday, Aug. 10. There will be 8 p.m. performances all three days, with a 2 p.m. Saturday matinee thrown in for good measure.

Tickets are \$23 for adults and \$18 for youngsters through grade 12. You can get them through the Center box office at 943-SHOW.

Finally, a personal prerogative: I want to lament the imminent departure of a good friend.

He's an Oakland journalist named Atul Vaidya, and he has a line on his resume that I'd give my right arm for: former Kathmandu bureau chief for the *Times of India*.

Atul grew up in Mahatma Gandhi's home village, Rajkot. His father was one of Gandhi's disciples, and Atul himself is deeply steeped in Gandhi's legacy.

For the last few years he's been the editor of *India West*, a lively Emeryville-based newspaper that serves the Indian community here in the Bay Area and throughout the United States. It's a fascinating read, as well as the only place where you can find out what's really going on in Indian politics.

Our friendship goes back to the early '70s, when we were both paralegals at a huge San Francisco law firm. (We were both fired, too.)

Since then, we've tried to get together once a week or so for lunch or dinner — which sometimes creates a problem, since Atul is a strict vegetarian.

We always make the waiter promise not to let meat anywhere near Atul's dish, but one day the guy cheated and slipped some bacon into his sandwich.

"Aack!" Atul cried. "This tastes like meat!"

"Hey, chill out, man," said the waiter. "What's the big deal?"

"You don't understand," said Atul. "Now I have to fly to India to be cleansed in the waters of the Ganges!"

And that's exactly what he did.

That was years ago, and he was only gone for a few weeks. But now he's announced that at the end of this month he and his wife, Laura, will move back to India for good.

It has to do with a spiritual search that has been occupying him over the last few years.

First, he decided to set aside one day per week — Saturday — for fasting and meditating in absolute solitude and silence. (He broke this rule only once: to attend my cat Eliza's funeral, a gesture of friendship for which I will always be grateful.)

Next, he decided to undertake the immense task of writing down the thousand names of the Hindu god Vishnu, with a poetic commentary on each one.

Seen in this light, moving back to India seems like the obvious next stage. I'm happy for him, but I'm also a little frightened.

That's because Atul, as a disciple of Gandhi's, has always been a crusader for religious tolerance.

That's not always a popular stance. It got Gandhi killed, after all. And the fanatics who did it are still very powerful.

Atul has blasted them in the pages of *India West* for years, and they've responded with death threats. I can't believe he'll lighten up on them once he's back in the country.

But he's a big boy, and he knows the risks. This move is something he has to do for the sake of his soul. I just hope he'll be safe.

And I'll miss him. There aren't many people I really look up to, but Atul is one of them. I'm a better person for having known him.

Fare well, friend.

Martin Snapp's column appears every Thursday in The Journal. Phone him at (273-9039; write c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619; or e-mail at snapp@BMUG.org or catman1@creative.net

Assessment

Continued from front page

of funding" for current fire services. Setting the city's contract with Kensington aside, the \$1.25 million to be generated annually will cover about half the regular operating budget for fire services in El Cerrito.

It was the task force which grew out of the community Neighbor to Neighbor program that recommended the assessment as a source of replacement funding for monies lost to state takeaways, sales taxes lost on the Emporium's closing, and revenues anticipated to be lost if the city's property transfer tax is rescinded this November.

The city council concurred with the task force's recommendation, but raised the recommended amount from \$75 to \$125 per single family residence. (Mayor Cathie Kosel cast a dissenting vote on the increase.)

With half the fire service budget "stabilized" with the dedicated funding (which the state cannot appropriate for itself, as it has done with property tax revenues), money now used for that purpose can be "freed up" for other projects. Though no decisions have been made about what those projects will be, neither the council the task

force did not recommend an increase in fire services among their top priorities for additional funding.

(A majority of the task force achieved consensus on three increased services members recommended for funding: the addition of another beat officer to the police department, an increase in open hours for the city library, and in answer to a resident's question, city manager Gary Pokorny did mention the possibility that freed-up funding might be used for some cooperative hazard abatement work on the El Cerrito border (working with the regional park district and other cities) or for hazard abatement in the Hillside Natural Area. Again, those decisions have not been made.)

Resident Thom Stark, an active member of the task force and a strong supporter of the \$75 level, spoke to the need in El Cerrito for certain capital improvements, including major repair of the city's roadways. He recommended, however, that a new task force be established and specifically charged with examining, prioritizing and recommending funding mechanisms for capital needs.

The assessment monies, he said, should be mainly viewed as replacement funding for lost revenues that will also allow "certain modest increases" in services. He urged the council not to be "too ambitious about funding

everything in one measure."

On the other hand, he believes it is "absolute" that the Fire Suppression and Landscape and assessment districts be approved in November.

Those who questioned the tax generally wanted assurances that fire services would improve with the funding. One resident, for example, asked if the would reduce or withdraw the assessment if the financial picture improves. (Task force members, for instance, generally felt the loss of Emporium was a temporary problem, that those revenues replaced by other sales taxes within the next few years.)

Two business men felt there was some inequity in relationship of their projected payments to those homeowners.

Residents who spoke in favor of the \$125 level spoke to both the need to ensure continued fire and to make certain improvements in general.

Because the meeting was mainly informational, council members only responded to questions. Mayor Force, for example, said he would like to see "cops" added to the police department force for greater security on the Ohlone Greenway. Eighty percent of the city's discretionary operating budget

Park

Continued from front page

Services Division for review and to the Park and Recreation Commission for approval;

- Because each organization has different needs and interests, the commission will review applications on a case-by-case basis, using the guidelines and related rental fee schedule;

- Recognizing that a variety of non-profits use the city's facilities to varying degrees, "those using a park or facility on a regular basis will be expected to pay their fair share, both for priority use... and for additional wear-and-tear;

- Organizations regularly using city facilities will be expected to work in partnership with the city to help improve the community. Components of this partnership would include replacement of outdated play equipment, correction of deferred maintenance projects, reciprocal use of facilities,

participation in city programs (such as N.E.A.T., the community's disaster preparedness program), and paying appropriate fees as determined by city staff and the commission.

It is generally recognized that some of El Cerrito's private schools have already been engaged in such partnership activities on an informal basis. Kortz said the commission is "looking at the possibility of undertaking bigger projects," such as building new play structures at a park as a city/school partnership venture.

Kortz will be writing the report from the commission subcommittee. It will be proposed as a fifth guideline, she said.

Issues addressed by the subcommittee were suggested by residents attending the commission meeting. Those suggestions fell generally into five categories; the sub-

Comments

Continued from front page

are in violation of CEQA, failing to identify "significant environmental impacts." The response calls design plans and school staffing descriptions vague, charges that the assumption that Cougar Field is not part of the project is illegal (parking for the field will be lost as a result of construction and middle school students will use the field for PE classes), claims the site is too small to accommodate the school and calls for a full Environmental Impact Report to be undertaken.

A strong contingent including Norman La Force, representing the Sierra Club, Albany City Councilmember Bruce Mast, and Carole Schemmerling of the Urban Creeks Council, among others, continued their quest for a restored creek on the school site.

"Needless to say we'd like to encourage you to restore what was damaged and destroyed by people," Schemmerling said noting that "property values go up about 13 percent when creeks are opened up" and offering her organization's support in the endeavor.

Schemmerling also echoed a concern by her counterparts that the district has not adequately addressed the issue of water runoff on site resulting from the proliferation of hardcourt and asphalt surfaces that will result.

Martinez resident Lynn Sugayan made a personal plea for the return of an open Cerrito Creek, which she used to play in as a child when her grandmother, Nellie S. Graham, owned the property before selling it for \$27,000 to the Hill Lumber Co. in the late 1950's.

"It was a corridor of buckeye trees and willows. It was the most exciting thing I could think of to do... visiting my

grandmother and exploring the creek. It's one of the most wonderful educational opportunities we have," she said.

Sierra Club representative La Force lambasted the document as wholly inadequate, lacking alternative considerations (as required by CEQA) and mitigations for water runoff impact and ignoring, in general, the possible effects of cumulative impacts on the creek and compliance with the Clean Water Act. La Force also criticized the document for failing to identify the fact that a portion of the culvert enclosing the creek has collapsed, leaving a gaping hole covered with plywood which will necessitate reconstruction.

City Councilmember Mast noted the district's reliance on city resources to mitigate traffic impacts, including the possible installation of speed humps and bulbining or widening of sidewalks to slow traffic in the area.

"Some mitigations listed count on city resources and on-going expenditures and that's fine. I think that for this project to succeed the city is going to have to cooperate," Mast said, speaking for himself and not the city while advocating a "new negotiating table to go through and really address these issues."

Traffic and Safety Commission member Jan Hitchcock spoke against the idea of speed humps to slow traffic.

"We can't just dump speed humps around the city because what stops traffic in one place puts it into another place," she said, noting that a workable drop off zone and careful consideration of stop sign placement need to be addressed.

The city's official response to the declaration, as prepared by staff and approved by council, joins with

others in condemning the manner in which environmental impacts were taken into consideration. They prepared by Planning Manager Gary Patton, state of the conclusions and findings in the initial draft negative declaration require that supporting documents be prepared for the documents to meet the requirements of CEQA.

The city response calls for added district to offset the loss of the site formerly designated for housing (including affordable units) including:

- Payment by the district of a mitigation fee (amount) to offset loss of housing;

- District contribution to another housing project to provide affordable housing will be provided (amount);

- Payment of fees by the district for city General Plan Amendments to reflect the change in use designation.

The city of El Cerrito's response also takes advantage of the process followed by the district to date. The city's belief that the declaration is "inadequate" in terms of identifying the environmental impacts will result from the project and in devising mitigation impacts.

Of the written responses received by the district on July 12 (the deadline for public comment on the CEQA process) the majority spoke for creek restoration with more than 20 letters/postcards received. By volume, neighborhood concerns take up the bulk of documentation submitted.

React

Continued from front page

In an artists rendering of what the restored creek could look like Riffer said "It looks like there'd be no hardcourts or playground available for the school. Clearly that is not an option for the district."

Skinner said the decision is not simply a matter of board discretion.

"I don't think money is the issue. Before we decided to buy this site we had a walk through with (state education officials) and they have indicated they would not approve a smaller site (to accommodate creek restoration). You are seeing some political theater here," Skinner said, referring to politicians who might hope to gain favor by pushing for creek restoration.

Skinner said she personally has concerns about daylighting the creek because it could bisect the site between the school playground and Cougar Field. "That's the very path we're proposing students use for PE," she said. "Middle school staff have concerns about strangers bopping through campus (to enjoy the creek) during school hours. I don't think we'd necessarily want to have an open and inviting place. That's my personal opinion."

Both Skinner and Riffer also pointed out that a portion of Cordoncres Creek on Albany's southeast border is already open and inaccessible to the public.

"We had quite a fight with a condominium going in there. One condition was that they provide dedicated public access to the creek. I went down there to use it (some years ago) and here was a gate across it. The answer I got was that the City Council never took action in 1987 to acquire the property from the developer. Due

to liability and concern of people living around there they have never opened it up to public access. I think they are being really hypocritical. They are pressuring us to create a public amenity and they've already got one," Skinner said.

Riffer also pointed out that the board doesn't necessarily have to make a decision on the creek during middle school construction.

"The issue of the creek could be deferred. There's nothing we are doing in the current design that would preclude that," he said. "The district has limited financial and management resources. It's a another straw on the camel's back. I think we are real close to the point where we can't add any more straws on the camel's back," he said.

As for parking and traffic concerns, both Riffer and Skinner indicated a willingness to work toward solutions acceptable to the neighborhood.

"I think we need to sit down and count out what amount of parking is appropriate and who it's designed for. I would think we would want to think some more about weekend and evening parking availability," Riffer said. "On the question of how many extra (car) trips becomes an impact, until we actually open the school there's no way of knowing."

Skinner thinks the vehicular impact will be less than projected.

"By middle school age more of those kids have parents not available to drive them to school. They typically ride their bikes or walk. Often they don't want you dropping them off at school," she said.

CRG

Continued from page 3

Yet, he says, because of the manner in which the cardroom was approved in 1994, with a few fudges in the projected deficit, a few questionable actions on the part of city staff and council, Arkin and the CRG have brought the whole proposal to a grinding halt. There is no shuffle of cards to be heard, no clack of the Pai-Gow tiles.

"It's mostly about the manner in which (the city) deceived voters in order to ram it through," says Arkin as he sits in his living room amid the never-ending bustle of child-rearing. Annie is putting their son Austin to bed — his daughter Elinor, nearly three, wants him to look at the Band-Aid she has on her knee. His eight-year-old dog, Nicholas Hawkmoor Basset, trudges back and forth across the hardwood floors. Apparently, the bone stuck in Ladbroke Racing Corp.'s throat is also a family man.

"I didn't think (Measure F) had a chance of passing, which is an indication of how naive I was to politics," says Arkin, whose first appearance in the two-year-old cardroom debate was as a member of the citizen-sponsored group No on Casinos. "The feeling a lot of people had after the election was that somebody had to do something."

That something was, of course, the lawsuit, a newer, more glacial phase of the issue fraught with heated debate, accusations of you-name-it and bad blood between those who, during a kinder, gentler time in Albany politics, might have politely agreed to disagree.

There is, however, no remorse for Arkin about the level

to which the rhetoric has at times sunk — "I think folks need to be held accountable for their actions," he says. There are also no bones about his dislike of having a cardroom on the waterfront, despite the accusations made in the past that the lawsuit is driven by a "moral antipathy to gambling" as opposed to the California Environmental Quality Act (CEQA) issues presented in the lawsuit.

"I will not hide the fact that I am unhappy with that particular use of a spectacular piece of property," he says, describing cardroom gaming as a potential drain on the local economy, a "regressive, racist and elitist form of taxing" which targets the working poor and newly-arrived Asian

Chamber

Continued from page 3

(59 percent) opted for the \$75 level when asked about the amount of the assessment. Twenty-seven percent said they wanted a lower assessment or none at all. Thirteen percent wanted the \$125 figure.

(Those respondents who are business owners would be paying a larger amount than single family residence owners)

The survey began with a general question about city services. In response, 15 percent said they favored cutting services, 72 percent opted for "keeping them the same," and 11 percent favored adding services.

When asked about using the fire assessment to replace lost city revenues, 56 percent said they opposed or strongly

immigrants.

Although his role in Albany politics has been far from single-minded thus far, revolving for the most part around the cardroom and issues which many say (the removal of cardroom opponent Bill Cain from the Planning and Zoning Commission, for example), in the crystal ball reveals an expanded role in politics. Arkin will run for City Council, he says, next year, despite a few rumors to the contrary. For now, the lawsuit entering a new phase, with funds to be amicably briefs to be sought, he has unfinished CRG to take care of.

opposed such a move. Seventy-nine percent of respondents (about 37 members of the business community) opposed or strongly opposed using the assessment fund both the threatened revenue and deferred maintenance/service restorations. (The latter would be indirectly with monies now used for fire services, actual monies collected by the assessment mandated to be fire service only.)

In addition, 81 percent of the respondents favored the addition of a "sunset provision" to the assessment, meaning the amount of time in which it would remain in effect. Seventy-nine percent answered "no," when asked if they favored adding an "escalator clause," which would automatically increase the assessment to keep pace with the Price Index.

BAHA honors Oxford Center



Cal's 'West Gate' is graced by architect Robert Nebolon's award-winning design for the Oxford Center Building.

The Berkeley Architectural Heritage Association (BAHA) has awarded a certificate of recognition for outstanding new commercial construction to the Oxford Center Building on the corner of Oxford and Center streets at the University's west gate.

This prestigious award, which usually goes to historic renova-

tions, is rare for new construction. Oxford Development Group's General Partner, Scheel Modarressi, Berkeley architect Robert Nebolon, and Winfield Construction's President Ken Winfield were named on the award.

The Oxford Center, one of downtown Berkeley's most exciting new developments, has attracted such popular businesses as Pasqua's

Coffee Shop, Ben & Jerry's Ice Cream, La Cascada Mexican Grill, the newstand Sweet Spot, the sushi bar Tokyo's Bliss, the juice bar Drink and an art gallery, Off Center.

The Oxford Center Building is considered to be a major part of the revitalization of downtown Berkeley.

The various and sundry: a real estate potpourri

Number 154 in a series of true experiences in real estate

The Rockridge neighborhood in Oakland continues to be hot! We heard there were as many as nine offers on the new listing on Lawton above College. Priced just under \$400,000, it is beautifully remodeled, truly the best of old wood detailing with new tiled baths and kitchen; we can hardly wait to find out how much it goes for.

There is a lot of competition right now for lovely older Rockridge houses, especially those that have been maintained and updated. We had one listed last month on Regent off Woolsey, a large seventy-year-old, two-story family house with a good feeling, lots of wood inside and a big, sunny garden. We listed it at \$340,000; it sold for \$370,000.

Another large house on Harwood, an English-country sort of house on a deep lot, sold last month for \$410,000. And one on Rockwell sold for \$511,000. And we had three offers on our listing on upper Chabot, priced at \$345,000. Because it hasn't closed, we can't reveal the selling price, but we can say that there was a tremendous amount of instant interest in this 80-year-old house with its ornamental finery.

It isn't all happening in Rockridge though. One of the prettiest houses I've ever seen, an exceptional craftsman in Berkeley's Elmwood came on the market at the end of May. Set back from the street in wonderful gardens, it had original wood beams and oak floors, gorgeous doors, and the best-ever garden room with casement windows opening to the front garden.

This is the first house I've seen in years that I longed make my own. Listed for \$417,000, it sold for \$430,000.

Maybe you thought it would be million dollar houses that would be most appealing. Sometimes they are but not always, and there aren't that many of them anyway. One came up this week in Berkeley listed at a little over a million.

It is large, and it does have a swimming pool, but the house is not an old charmer and it needs work. Apparently the roof is shot; there are unattractive blue tarps covering parts of it.

Curious about how many houses do sell for over a million, I consulted the Multiple Listing Service (MLS), and I found only one Berkeley sale this year—\$1,200,000, a big house at about 6500 sq. ft. on almost two acres. In 1996 there were also one in Oakland and two in Piedmont. But last year 14 houses sold in Piedmont for a million dollars or more, the highest one at \$3,300,000. It wasn't a quick sale—almost a year went by before the buyer appeared.

Real estate on the Internet. Recently local agents were given the opportunity to have their MLS listings advertised on the Internet, but apparently things are not going perfectly. One agent at least was complaining this week of being embarrassed when a seller client tuned in but was unable to find her house listing.

Some tradespeople we like and recommend: Glenview Lock & Key, Bay View Glass, and Harry Clark Plumbing & Heating—all in Oakland.

Only in Berkeley. There is a



TARPOFT & TALBERT

'Last year 14 houses sold in Piedmont for a million dollars or more.'

most interesting property on Delaware in Berkeley that we saw on tour this week, a large house built in the early part of the century, that reminds me of my childhood summer vacations in the country.

Maybe it's the vintage architecture that is so evocative, or maybe it's the big garden with lots of fluffy dirt and fruit trees that makes me remember running barefoot through the orchard. The house, priced at \$319,000, is built over garages and a separate apartment and is set back from the street behind two other houses. Each building is a condo on its own piece of land—an unusual setup, but one that we do occasionally see in Berkeley.

Pet peeves of ours include agents who make appointments to show property, then don't show up or call and those who don't reset the alarm when they leave. (We know who they are though—the lockbox records who opened it and when.) Some agents hire a stand-in to hold the listings open, which would be

See TARPOFT on page 18

Learn to profit with FHA loan program

Catherine Teegarden of RAF Mortgage presents the free seminar "How to Make Money Using the 203K Rehab Loan," Thursday, July 25, 7 p.m. at 3900 Edis Avenue, Oakland.

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245 CROSS ROAD. New 4/3, Mediterranean in Upper Rockridge. Jan Fougner ext. 138.....\$429,000

5681 OAK GROVE AVENUE. 4BR/2.5BA Rockridge Craftsman. Jan Fougner ext. 138.....\$369,000

4406 EDGEWOOD AVENUE. Open Sunday 2-4. Terrific kitchen, terrific value! Rich gunwood details, great level yard. Gini Erck ext. 133.....\$267,500

4508 PLEASANT VALLEY CT. Sunny 3BR bungalow. New bath, level out yard & deck. Jan ext. 138.....\$259,000

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Darling house with separate in-law unit. Hwdwd floors, large airy kitchen, fenced yard with fruit trees. Walk to shopping, easy freeway access.
2928 Georgia St. Oakland \$169,950
Tim (800) 301-4428

What a Great One!
Spanking clean duplex within walking distance to North Berkeley BART & shopping. 3BR & 2BR units. Hwdwd floors, backyard & deck.
1285 Berkeley Way Berkeley \$239,000
James 644-5212

It Does Not Get Any Better
Bay view park. 4BR, 2BA home with over \$40K in kitchen and bath upgrading. Located on a large lot.
100 Shorehaven San Pablo \$159,950
Ury 527-8545

Bay Views & Charm on the Arlington
Open Saturday 1-3. Come see this charming 2+BR Cape Cod with loft. Stylish remodel work garden & views!
6076 Arlington Ave. Richmond \$174,000
Kathleen 758-8010

Kensington Dream Home
Newly built 1980 panoramic bay views. Indoor swim, spa, solarium, master suite, 4BR, 3BA, 3 decks.
21 Windsor Kensington \$439,000
Ury 527-8545

Crocker Traditional Jewel
This sunny Tudor with 3+BR/2BA has it all! New kitchen, frpl, hwdwd floors, FDR & much more. Move in condition. Plus room.
754 Mandana Ave. Oakland \$317,000
Maria/Randa 522-7110

It's the Experience! It's the Experience! It's the Experience!

Large Home in Great Area
3BR up, 2BR down, plus large family room make this home very spacious & comfortable. Recently reduced.
Tim (800) 301-4428 \$234,500

Monterey Market Area
3BR condo in N. Berkeley. Top floor with hwdwd floors, remodeled bath & garage. Bill 420-1963 \$125,000

Romantic & Secluded
Two-story cottage in North Berkeley. Remodeled & converted to condo.
Bill 420-1963 \$169,000

Pacific Park Plaza
Beautiful 1BR luxury condo in move-in condition on 8th floor.
Bill 420-1963 \$125,000

2 New Live/Work Lofts
Berkeley. All 3 levels with 8 sky-high maple cabinets, 1,511 sq. ft. Choose finishes or design your own.
Bill 420-1963 from \$205,000

Bridge & Bay Views!
Enjoy the views from this clean 1-story home. 3BR, 2BA, separate dining room. Possible side access.
Tim (800) 301-4428 \$239,950

Panoramic Views - Stunning!
Immaculate on huge view lot w/new appl. & carpet. 4BR, 3BA incl. 1BR down. James 644-5212 \$279,900

Wonderful Investment 4-Plex
Units stay rented! Over \$25K annual income. Kitchens & BAs remodeled.
James 644-5212 \$185,000

Forced Sale! Unbelievable!
Built by owner/builder. Incredible design, character & lighting. 2 units, one with 4BR. Huge yard.
James 644-5212 \$299,000

Consider Carriage Hills!
10 minutes to Orinda. Scenic, quiet. 3BR, 2.5BA, FDR, fam rm, 1,700 sq. ft., superb cond. Lg landscaped lot.
Kathleen 758-8010 \$215,900

Split Level with Bay View!
Sharp 4BR with vaulted ceilings & large windows. Extensive decking. Additional office, dark room.
Tim (800) 301-4428 \$359,950

Realize Your Dream
Exceptionally maint 3BR, 2BA, fam rm, DR, 1750 sf on 7800 sf idscpd lot with max priv. Ury 527-8545 \$174,950

North Berkeley
Best solution for housing in Berk. 2 blocks to UC. Updated 1BR unit. Est. TIC pkg, storage. Close to bus, BART.
Ury 527-8545 \$86,000

Sharp & Bright
Top flr condo unit in a totally renovated complex ('91). Great Berkeley location, close to BART, UC.
Ury 527-8545 \$115,950

Good 2-Story Home
Off of Keller. Hardwood floors, 3BR, 2BA; 1BR, 1BA downstairs.
Louise 351-5555 \$210,000

It's the Experience! It's the Experience! It's the Experience!

Tarpoff...

Continued from page 17

define if these people could answer questions about the property which mostly, they cannot.

Another agent asked if we'd include in our column a request to people attending Sunday open houses with children that the kids not be allowed to run around, sit on beds, pick up and play with belongings and toys in the house. The kids who own those toys are often upset when they return to find that someone else has been playing with their things.

Did you know that as of the first of the year when you have something notarized, in addition to proving who you are, you have to give your thumb print too?

Sellers are obligated by law these days to strap the hot water heater, provide various written disclosures, and install smoke detectors.

Most cities impose a **transfer tax** when a property is sold, the amount of which varies with the city—Oakland and Berkeley collect a hefty 1.5 percent of the sales price (\$3,000 on a \$200,000 sale), usually split between the buyer and the seller.

In Berkeley .5 percent of the total (\$1000 in a \$200,000 sale) can be used by the buyer or seller (they agree which one) for earthquake retrofit. There are rules about when and how the retrofit must be done to qualify for the money.

If you are worried about the integrity of your sewer, you can hire someone to video tape the inside. With the use of a mini-cam, a not-

very-pretty movie of the sewer line-insides is made. Anet recently watched a 20-minute, narrated sewer tape. Cracks, roots and debris were all in full view. It's not cheap, about \$300, but the specific location of cracks can be pinpointed.

We were talking the other day about the **most common items that come up during physical inspections**. In our experience with older houses, the most probable are: improperly vented hot water heaters or those without pressure relief valves; no safety glass on French doors and shower stalls; lack of circuit breakers (which causes problems getting insurance); stair railings too low to conform with current building code; corroded galvanized pipes that restrict water flow and wobbly toilets that need to be bolted down securely.

Items most likely to involve price renegotiation or cause the buyer to withdraw from the sale include health and safety issues, such as improper wiring or faulty furnaces. Also expensive-to-fix problems like old roofs, failing chimneys or fireplaces, crumbling foundations and poor drainage.

But there is the right buyer for virtually every house at some price. No matter what the condition of the property, there is someone who will want to buy it. Sometimes the trick is finding the right price, sometimes making sure the right buyer knows the property is for sale.

Pat Talbert and Anet Tarpoff are licensed agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

Mortgage rates up in sync with treasury bond market

On July 10 the Federal Home Loan Mortgage Corporation (Freddie Mac) announced that the nationwide average for 30-year fixed rate mortgages rose 28 basis points to 8.42 percent from last week's average of 8.14 percent.

A year ago it was 7.41 percent. The last time the 30-year fixed rate was higher was the week ending March 10, 1995 when it stood at 8.62 percent.

The starting rate for 1-year Treasury-indexed adjustable-rate mortgages (ARMs) also rose. The rate was up seven basis points to 6.01 percent from last week's average of 5.94 percent. A year ago the one-year ARM was 5.80 percent.

The average for 15-year fixed-rate mortgages, a popular option in the refinancing arena, was up 26 basis points from last week's figure of 7.67 percent to 7.93 percent. A year ago the 15-year interest rate was 6.89 percent.

"Following the bond market sell-off, interest rates rose this week," said Freddie Mac Chief Economist Robert Van Order. "Reaction to employment figures just released, along with the fear that inflation will come with a stronger economy caused the bond market to fall and interest rates to rise."

Freddie Mac is a stockholder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

On June 28 the Federal Home Loan Bank Board pegged the 11th District Cost of Funds Index (COFI) for July payments at 4.823 percent, down from the 4.841 percent that was in effect for June payments.

The COFI is the index widely used by the savings and loan industry for its adjustable rate mortgages. The rate for August payments will be set July 31, after 3 p.m.

Red Oak Realty honors top producing agent

Red Oak Realty recently announced that Kathy Nitsan was the company's top producing individual agent for 1995. Kathy has been with Red Oak Realty since 1979 and is currently a licensed real estate broker, specializing in residential property sales in the East Bay. She has represented buyers and sellers successfully in over 250 transactions. Referrals and repeat clientele make up the majority of her business.

Born and raised in England, Kathy arrived in Cambridge, Massachusetts in 1967 and at Radcliffe College was responsible for the fiscal and financial operation of the fiscal and financial operation of Sports, Dance and Recreation Department. Eight years later, she moved with her husband and son to New Mexico, Colorado and then to California.

Kathy has developed a fiercely loyal following who trust her absolutely. She is scrupulously honest, always putting clients' interests ahead of her own. By maintaining these qualities, Kathy has managed to stay a top producer in her field gaining referrals and repeat clientele every year. Her dedication to her job and clients does not stop her from enjoying her family, a 4 1/2 year old daughter



Kathy Nitsan

ter Nadya and a 27 year

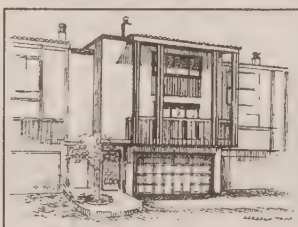
Yotam.

"This is a good year—more confident and interest very affordable: the best conditions," Kathy was recently as saying in the San Francisco Business Times.

To reach Kathy Nitsan of your real estate questions, call Red Oak Realty in Berkeley at ext. 125 or with kath@juno.com.

MARVIN GARDENS

REAL ESTATE



BEAUTIFUL TOWNHOUSE

\$169,500

Nestled in the El Cerrito Hills, this conveniently located home has 3 bedrooms and 1.5 baths. Excellent floor plan with a lovely bay view, patio and two-car garage. MARY GRAY 527-9111/466-5843

7502 FAIRMOUNT AVE, EL CERRITO • 527-9111

When it's your move...

Mason-McDuffie Real Estate, Berkeley Office

presents

The First Annual Neighborhood Fleamarket

Saturday, July 20th
9 am to 4 pm

AT

Mason-McDuffie Office parking lot
2855 Telegraph Avenue
(corner of Telegraph and Oregon Streets)

A BENEFIT FOR THE WOMEN'S CANCER RESOURCE CENTER

FOR MORE INFORMATION
Call MASON-McDUFFIE, 845-0200

Donate usable items; rent a stall; or attend and buy.
Tell your friends!



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RICHARDSON REAL ESTATE SERVICES

363 ELYSIAN FIELDS - Open Sun. 4Bd/2Ba, over 2,400 sq ft. Impressive size rooms, large level rear yard and more! ASKING PRICE \$325,000

MONTCLAIR

Quiet, serene setting. Spacious 2 level 4Bd/2.5Ba, large family room + bonus room. REDUCED TO \$302,000

"Expect Personalized, Professional Service and Quality Results"

Negotiable Terms and Creative Marketing

For more details call (510) 569-3499



GEORGIA RICHARDSON

Celebrating 20 Years of Service to the East Bay

1891 Solano Avenue • Berkeley, CA 94707 • (510) 527-3387

Catch Us on the Net @ <http://www.redoakrealty.com>



Satisfied Homebuyer - Stephen Johnson

"I was helped immensely by Naomi Pruger of Red Oak Realty. She is a great, savvy Realtor and also a magnificent human being who cares for the welfare of her clients. Naomi has the patience and selflessness to stick with me on an eight month search for the affordable home with the perfect view. She helped me

hold back from bidding on some stunning houses whose serious drawbacks would only become apparent with time. Thanks to her, I was able to buy the perfect dream home with an unbeatable, breathtaking view of San Francisco and the bay.



Stephen Johnson



Naomi Pruger

Agent of the week - Naomi Pruger

Originally from New York, Naomi has transplanted herself in Berkeley. She has been living in Berkeley for over 30 years and has raised two beautiful children. With 13 years of experience in Real Estate, she has helped many people find homes throughout Richmond View to N. Oakland. She is very patient and has a keen sense of listening. The qualities are essential when tending to the many necessary details in buying or selling a home. It gives her the greatest satisfaction when she experiences her clients' happiness after finding the right home! To reach Naomi call Red Oak Realty 527-3387, Ext. 127

HOMES OPEN SUNDAY

708 Colusa (Sun 2-4:30).....El Cerrito.....4bd/2ba.....\$284,500
2014 C Hearst (Sun 2-4).....Berkeley.....3bd/2.5ba.....\$259,000
1070 Masonic (Sun 2-4).....Albany.....2+bd/1ba.....\$245,000
1023 Talbot (Sun 2-4:30).....Albany.....2+bd/1ba.....\$214,000
2029 Channing 3B (Sat-Sun 1-5).....Berkeley.....1bd/1ba.....\$139K-\$179K
1249 Rose (Sun 2-4).....Berkeley.....2bd/1ba.....\$153,000
2424 Byron (Sun 2-4).....Berkeley.....2bd/1ba.....\$169,500
3109 Ellis (Sun 2-4).....Berkeley.....4bd/1+ba.....\$215,000
1130 Delaware (Sun 2-4).....Berkeley.....4bd/3ba.....\$319,000
1583 Arch (Sun 2-4:30).....Berkeley.....2bd/1+ba.....\$215,000
1165 Glen (Sun 2-4).....Berkeley.....4bd/2ba.....\$295,000
867 Arlington (Sun 2-4).....Berkeley.....\$598,900
643 Everett (Sun 2-4).....El Cerrito.....3bd/2ba.....\$229,500
1267 64th St (Sun 2-4).....Emeryville.....2bd/1ba.....\$179,000
4300 Horton #5 (Sun 2-4).....Emeryville.....1bd/1.5ba.....\$237,000
136 Purdie (Sun 2-4).....Kensington.....4+bd/3ba.....\$495,000
1180 53rd St (Sun 2-4).....N. Oakland.....2bd/1ba.....\$189,000
5506 Sacramento (Sun 2-4).....Rich Annex.....2bd/1ba.....\$149,900
1017 Pomona (Sun 2-4:30).....Albany.....2bd.....\$279,000
461 Key (Sun 2-4).....Richmond.....2bd/1ba.....\$134,500

ALBANY
Spacious, sunny, big yard, move-in condition.....\$214,000
2bd cottage fixer! 1/2 block to Solano, opportunity!.....\$179,000
Secluded 1bd/1ba cottage. MUST SEE!.....\$168,000

BERKELEY

4bd/3ba. It's a beauty! Impeccable!.....\$475,000
4bd/2ba Span. Med. in North Berkeley hills - reduced!.....\$429,000
Lovely 4bd/2ba with serene wooded settings & views.....\$339,000
Ultimate fixer! Beautiful .25 acre wooded parcel.....\$299,000
Lovely 3bd/2ba home in Prime Location!.....\$289,000
1ST OPEN! Large elegant 3bd/2ba w/pano views.....\$289,000
3+bd/3ba on quiet street in Berkeley hills.....\$259,000
Spectacular bay views! 3bd/1ba Great location!.....\$232,000
NEW LISTING! Spacious 2-story 3bd brown shingle.....\$229,500

Huge 2-story twnhouse style units! Deep lot!.....\$229,000
Former church, now dance studio-great possibilities.....\$209,000
New listing! 3bd/1ba, great location!.....\$209,000
The ultimate fixer - 5bd/3ba in N. Berkeley.....\$205,000
Complete fixer near campus. Brick foundation.....\$195,000
Buyers get free trip to Hawaii! Grt price for new condos.....\$179,000
2bd/1ba woody condo near UC with bay view.....\$175,000
2bd. Great financing, location, price!.....\$175,000
Channing Place Condos, 1&2 bed city homes near UC.....\$159,000
Clean & cozy 2bd with frml DR, hwd floors, frplc.....\$153,000
Beautiful 3bd/1ba, hwd floors - ready 4-U.....\$137,500
Price slashed! New 1bd condo.....\$127,500
Condos near campus for University staff & faculty.....\$110K-\$195K
Remodeled 1bd condo near UC & Elmwood.....\$99,500

EL CERRITO

6 identical units with terrific views.....\$499,000
Exceptional 4-plex in ideal El Cerrito.....\$395,500
Beautifully appointed home next to Golf Course.....\$335,000
Beautifully maintained 3bd/3ba - Must see!.....\$319,000
3bd/1ba + detached artist's studio - deep lot.....\$165,000
Well maint. home. Near BART, 2-story floor plan.....\$119,900

KENSINGTON

Sunny 2bd/1ba Move-in condition Must see!.....\$219,000
Ridgetop lot - end of private road, spectacular view.....\$180,000

MARTINEZ

Starter 2bd/1+ba, with unfinished plus room!.....\$119,000

OAKLAND

Co-housing Alert: Rare opport. for community living.....\$385,000
Grt duplex in desirable location near BART, shops.....\$270,000
Sunny, cozy 3+bd next to Hillcrest school.....\$259,000
Grand house with 2 extra large flats on nice street.....\$199,000
Fantastically priced 2-story 4bd, good neighborhood.....\$129,000
Great starter 2br/1ba, large kitchen.....\$109,950
3rd floor 1bd/1ba, great view, security bldg/parking.....\$92,000

RICHMOND

RESIDENTIAL INCOME: 5 bedrooms, 3 baths.....\$189,000
2bd/1ba - Golf course living! Many extras!.....\$175,000
Loads of Storage. 2bd/1+ba condo. What a value!.....\$139,000
Spacious 2 story bright & sunny condo.....\$135,000
Just like a 2 bedroom, move right in! Yard & garage.....\$134,000
3 bedroom cutie w/built-ins. Near trans & shops.....\$124,000
Spacious 3bd/1ba w/large backyard, frpl, built-ins.....\$78,000
View. New listing! High in EC hills. 2+bd/2ba.....\$189,000

SAN PABLO

Rustic hilltop 3bd/2ba with Mt. Tam views.....\$134,000
Large townhouse in woody green outlook.....\$78,000

LOTS, LAND AND COMMERCIAL

Attractive newer multi-use bldg in downtown Berkeley.....\$1,999,000
Tremendous income producing property!.....\$425,000
New, stylish 1 & 2bd city home near UC & shops.....\$349,000
Large commercial lot located near major shopping.....\$300,000
Easy to UC, BART & downtown - 4 offices, 1 res.....\$289,000
Gentle upslope lot, bit Bay view, mature plants.....\$130,000
Gentle upslope lot in prime North Berkeley hills.....\$90,000
Upper area, newer bldg, perfect office space, parking.....\$4,513,000
North Berkeley sublease, 1,600 sq ft, frpl, library.....\$2,000,000
Charming & bright apt. convert with permit.....\$1,050,000

www.themortgagenetwork.com/russell.htm

THE MORTGAGE
NETWORK

An Affiliate of First Security Loan

FREE FIRST-TIME
HOMEBUYER'S
SEMINAR
August 7, 7:00pm

Call Russell Doi (510) 526-6554

Events

Events Calendar does not
for-profit listings. Announce-
for these events can be made
classified section by calling
777. Listings are made on a
available basis.

McDuffie Real Estate's
ley office presents the First

Neighborhood Flea Market, Sat.,
July 20 from 9 a.m. to 4 p.m. at the
Mason-McDuffie office parking lot,
2855 Telegraph Avenue (Telegraph
and Oregon) The flea market is a
benefit for the Women's Cancer
Resource Center. You can help by
donating usable items, renting a
stall, attending and buying goods at
the market and telling your friends.

Unique Piedmont Avenue Condo



Open
Sunday
2 - 4:30

258 Ridgeway Avenue

- * 2 bedroom unit filled with light and character
- * Eat-in cook's kitchen, 2 fireplaces, skylight, deck
- * 4-unit community of creative professionals
- * Close to shops, cafes, and transportation.

Offered at \$165,000

Gael Janofsky
BEACON PROPERTIES • 654-5408

The GRUBB Co.

Lots and Acreage

- MORAGA AVENUE, PIEDMONT** \$112,000
1/4 acre. Lovely canyon setting. SF Bay view. Photographic survey &
structural rendering available. Motivated sellers. ANIAN TUNNEY
- ACACIA AVENUE, OAKLAND** \$250,000
Stunning panoramic views from this wonderful lot in the prestigious Claremont
area. Private, serene and quiet. A great location. SANDRA VOGL
- LANOVA LOT, OAKLAND** NEW PRICE \$160,000
Fully level. Accessible from Villanova Drive and Villanova Lane. Incredible views
Contra Costa hills, the city and the bay. ANGELA WEI GRUBB
- LINEBOULEVARD, OAKLAND** \$128,000
Spectacular building site with Contra Costa and City vistas. Adjacent to the
national trails. Survey and plans available. DONALD GRUBB JR.
- SCHOONER, OAKLAND** \$106,000
On slope lot. Only a few lots left in this area. Great buy! JUDY RANKANKAN
- VICENTE PALCE, OAKLAND** \$99,000
Slope lot (approx. 1/2 acre). Claremont. Some view. Great Buy. DEBRA DRYDEN
- SIMS DRIVE, OAKLAND** \$59,000
Prime Side of Montclair. Soil & survey available. Close in location. ED KUO
- HERRIDGEWAY, OAKLAND** \$50,000/EACH
Stunning lots. APN 0486-7443-016 & 017 & 018 & 019. JUDY CAIN
- BRISTOL DRIVE, OAKLAND** \$43,000
Priced upslope w/foundation intact. Hill views. Reports available. J. KARNAY
- Experience is essential.*

1960 Mountain Blvd • Oakland • 339-0400

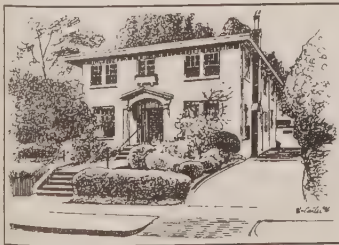
JT-WARD

Realtors Since 1947

OPEN SUNDAY

25 PRINCE STREET, BERKELEY OPEN SUNDAY 2-4
listing! Two fabulous Elmwood condominiums on a quiet street above
Alge. Renovated. Parking! 1+ bedrooms. \$159,000 ea.

BY APPOINTMENT



- 39 RUSSELL STREET, BERKELEY**
listing! Impeccable traditional Claremont home on quiet tree-lined
street. 5BR plus library, family rm & state-of-the-art kitchen. \$899,000.
- CLAREMONT CRESCENT**
storybook Elmwood traditional updated to reflect the conveniences of
contemporary living. 3/3 plus a separate studio/office. \$455,000.
- 39 DERBY STREET, BERKELEY**
home within your home? Very spacious Elmwood duplex loaded with
charm. Remodeled kitchen. Owner occupied. 2/2 up, 3/2 down. \$349,000
- 400 ASHBY AVENUE, BERKELEY**
Berkeley starter on extra deep lot. Close to UC Berkeley and Alta
costs. 2/1. \$229,000
- 200 BROADWAY TERRACE #203, OAKLAND**
best buy in this prestigious Rockridge condominium building! Walk to
College Ave. shops or stroll along the golf course. 2/2. \$145,000.

LOTS

ALPINE TERRACE
listing in prestigious Claremont Pines! Nearly 9,000 sq. ft. lot with bay
\$210,000.

TUNNEL ROAD, BERKELEY, CA 94705
510-845-6021

Call 845-0200 for more informa-
tion.

Realtor Marsha Quick of Red
Oak Realty and mortgage broker
Karen Ward of CMG Mortgage
present the workshop: **Woman to
Woman: Buying Your Own
Home**, Sat. July 20 from 10 a.m. to
noon at Old Republic Title, 1532
Solano Ave, Albany. Team with
industry professionals to demystify
the purchase process, learn qualify-
ing guidelines and insights, become
acquainted with closing costs and

cost reduction techniques. Cost is
\$25. Advanced registration is re-
quired. Call 718-2134.

The nonprofit Building Educa-
tion Center (BEC), 812 Page St.,
Berkeley presents **Painting: Tricks
of the Trade, and Drywall Fin-
ishes: Hands-On**, Sat., July 20.
The Urban Farmer Tom Bressan
will be on hand Sun. July 21 for
Landscape Watering Systems.
Call BEC at 525-7610 for more
information.

Join Gordon Lavery on a walk
through woods and on fire trails as
the Oakland Heritage Alliance pre-
sents its walking tour of **Leona
Heights**, Sat., July 20 from 10 a.m.
to noon. Venture up Leona Creek
along the old Leona Trolley Line to
the site of the Leona Hotel. Explore
relics of industrial activity and the
redwood lumbering in the early days
of Oakland. Wear comfortable shoes
for this hilly walk. The cost is \$4 for
OHA members and \$6 general. Call
763-9218 for more information.

With an experienced developer
on a historic site in a great neigh-
borhood in a friendly community,
how can **Cohousing in Old Oak-
land** go wrong? Tour Swan's Mar-
ket, the site of downtown Oakland's
future cohousing at 2 p.m. Sat., July
20. Meet at the Pacific Coast Brew-
ery, 906 Washington St. in Old
Oakland. This tour will be repeated
noon, Thurs., July 25. Meet at the
corner of 10th and Washington St.
Call 649-7559 for more informa-
tion.

The Oakland Tours Program pre-
sents a free walking guided tour of

**Oakland's Churches and
Temples**, 10 a.m., Sat. July 20. Visit
three historic places of worship and
learn about their influence on
Oakland's development. Meet in
front of the First Presbyterian
Church, Broadway at 27th St. Call
238 3234 for more information
about this tour or about any of the
city of Oakland's seven free walk-
ing tours.

The Oakland Heritage Alliance
invites you to come along with
Ernest Chann for its walking tour of
Oakland's Chinatown, Sun., July
21 from 10 a.m. to noon Experience
the dynamism of one of Oakland's
culturally diverse and vital eco-
nomic forces. The cost is \$4 for
OHA members and \$6 general. Call
763-9218 for more information.

The nonprofit Building Educa-
tion Center (BEC), 812 Page St.,
Berkeley presents the second week
of its annual five-day **Hands-On
Intensive**, Mon., July 22 through
Fri., July 26. Topics include resi-
dential electric wiring, cabinet in-
stallation, and plumbing. Call 525-
7610 for more information.

See EVENTS on page 21

REAL ESTATE ADVERTISING 339-4046

WELLS & BENNETT

REALTORS

531-7000

OPEN SUNDAY 2:00-4:30 P.M.



3903 LA CRESTA, 1st open! Sunny 3BD in Glenview. Formal dining. \$228,900
updated kitchen, large deck, sunny landscaped yard. Freshly painted in & out. Nancy Novick

- 3362 BRUNNEL DR.** Bay view contemporary in Joaquin Miller Heights. 4BD/.....\$459,000
2.5 BA & lg. fam/great rm. Large hillside lot with ample ground level decking. Wendy Callaghan
- 69 BAY FOREST.** Elegant new home! Light-filled open plan, great room, media\$448,000
room/study. Luxurious master suite. Big hill view. Peter Nicolopoulos
- 6363 WESTOVER.** 3 year old contemp w/incredible sense of privacy 3BD/2.5BA\$425,000
incl. huge master suite, soaring ceilings, good light, decks, dramatic entry. Mary Neuberger
- 280 EUCLID.** Mini mansion! huge rooms. 3bd/3ba up, 2BD/1.5BA down.\$369,000
Enormous living & dining rooms, huge lot. Splendor of yesteryear. Jackie Carter
- 6016 CHELTON.** Contemporary with Oriental influence. Private woody setting.\$335,000
Walls of glass in 2 story living room. New kitchen, 3BD/2BA. Noll Davis
- 2117 FUNSTON.** Exceptional 3BD/3BA, family/rumpus room, den, large\$319,000
living room with bay view. Deep yard. 2-car garage. Chris Christensen
- 4152 BALFOUR.** Stunning Crocker traditional. Window seats, crown molding,\$299,000
bay view, extra large living & dining rooms, 3+BD, deck, level yard. Stan Hammond
- 1558 HOLMAN RD.** Reduced! Darling bungalow. 2BD/1BA, plus room! New\$242,500
kitchen, pretty yard. Small but cute! Crocker schools. Carrie Craig
- 4727 EL CENTRO.** Glenview. Sweet sunny Spanish, 2BD/1+BA, large paneled\$235,000
rumpus to romantic yard. Beautiful floors, excellent location. Katie Meadow
- 3034 JORDAN RD.** Set up like 2 units! 2BD/1BA up with LR, enclosed sun porch, lg\$229,000
eat-in kit. 1+BD/1BA down w/fam rm, laundry. Deep private lot in Redwood Hts. Cheryl Gabriel
- 4115 TOMPKINS.** Affordable view home on cul-de-sac.\$165,000
2BD/1BA, fireplace, wood floors, big kitchen. Susie Lipps

SHOWN BY APPOINTMENT

- NEW CONSTRUCTION, BROADWAY TERRACE.** Bay view & level yard.\$489,000
Dramatic floor plan. 3+BD. Formal DR/LR. Priced for quick sale. David Hennigan 339-0275
- QUIET CUL-DE-SAC IN MONTCLAIR.** 2 year old home. Walk to village. Panoramic\$419,000
canyon views. 3+BD. Formal dining & living rooms. David Hennigan 339-0275
- NEW CONSTRUCTION IN MONTCLAIR.** Woody setting. 3+BD. Formal dining\$365,000
& living rms. New on market. Level yard. Adjacent lot also available. David Hennigan 339-0275
- ROCKRIDGE. LIVE IN ONE RENT THE OTHER.** Stunning 2BD/1BA w/remodeled\$298,000
kit, bath. Plus 1BD w/living rm, fireplace, 2 car garage, terraced yard. Stan Hammond 839-5846
- NEW CONSTRUCTION 5BD/4BA.** Well designed for large/extended fam. Granite\$280,000
counter top kit, marble BAs. Recessed lighting thru-out. Woody setting. Cheryl Gabriel 531-7000
- OAKMORE ENGLISH.** Your imagination & TLC could turn this 3BD/2BA + hobby\$279,000
rm. fixer into a real showplace for your fine furniture, rugs & art. Wendy Callaghan 839-9197
- CHARM AND CONVENIENCE.** Trestle Glen Tudor. Pristine 2BD/1BA with\$264,500
separate breakfast rm & pretty yard with mature redwood tree. Wendy Callaghan 839-9197
- UPPER OAKMORE OPPORTUNITY.** 2 fixer houses on 1 deep, private, bay\$250,000
view lot. Sold "As Is". Front is 2BD, rear is 1BD. Don Dunning 531-7000
- PRICE REDUCED!** Immaculate Grass Valley home. Three bedrooms, 2.5 baths,\$229,500
new kitchen. Shows like a model home! Donna Conroy 531-7000
- NORTH OAKLAND CRAFTSMAN.** Renovated in '94 w/permits. 2 story 4+BD/2.5BA,\$228,000
Italian tile & granite, master bath, 3-car garage. Fresh paint. Must sell! Frank Hennefer 654-6461
- 7 BEDROOM HOME, 4,350 SQUARE FEET.** Enormous corner lot. Potential for\$215,000
group/nursing home etc. Must see to believe. Cheryl Gabriel 531-7000
- NORTH OAKLAND TRIPLEX.** 2-2BD units, 1-1BD unit. Cute!\$175,000
Spacious duplex + detached unit. Frank Hennefer 654-6461
- TOWNHOME.** 2 story, newer construction. 2BD/2.5BA LR with frpl, private yard,\$175,000
sec. entry, approx 1190 sq. ft. Owner financing possible. Frank Hennefer 654-6461
- MONTCLAIR FIXER.** Small home, large lot, tranquil setting. Fixer financing\$165,000
available with 10% down. Some work has been completed by seller. Cheryl Gabriel 531-7000
- NORTH OAKLAND CRAFTSMAN.** New listing, 2 story. Up-2BD/1BA, LR, DR\$160,000
with fireplace, kitchen. Down - 3 rooms, bath, kitchen, garage. Frank Hennefer 654-6461
- MAXWELL PARK CHARMER!** 2BD with light & charm, hwd flrs, bay view, deck\$145,000
overlooking large yard, updated kitchen, attached garage, nice street! Kate Phillips 436-4100
- SPACIOUS STARTER HOME!** 2BD/1.5BA, large living room, w/built-in cabinets,\$139,000
formal dining room, very large eat-in kitchen, basement. Kate Phillips 436-4100
- LIVE/WORK!** 2BD unit over large commercial space. Artist studio &\$137,000
1-car garage. Corner lot. Frank Hennefer 654-6461
- COMPLETE REHAB 1995.** 4BD/2BA, hardwood floors,\$125,000
double parlor. Big Victorian. Cheryl Gabriel 531-7000
- WARM WELCOME HOME.** Original fixtures. Glass & wood cabinets, wood\$120,000
floors, fireplace, greenhouse windows, clear pest. Susie Lipps 531-7000
- ONE BLOCK FROM LAKE!** 1BD condo with new carpet & paint. H.O. dues prepaid\$59,000
for 1 year. Small bldg, underground garage, balcony. Great deal! Chris Christensen 531-7000
- NEW ON THE MARKET! SPARKLES!** New carpet, paint. Many amenities, strong\$58,500
association, high owner occupancy rate. Pool and laundry. Cheryl Gabriel 531-7000

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3319 ROOSEVELT AVENUE

Open Sunday, July 21, 2-4 PM

SWEET, LIGHT & SUNNY!

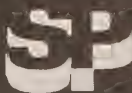
Behind the freshly painted facade lies a charming
three bedroom home with gorgeous rear garden dominated by a
magnificent Black Locust tree! Large garage with half bath.

Well located in North/East Richmond.

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PANORAMIC VIEW LOTS!!\$149,000-\$219,000
Unobstructed view of 2 bridges. New subdivision with 18 lots. All utilities
are ready. Owner will carry! #W35242 Sarah Lo 510-222-9772 x134

OLD WORLD CHARM\$174,950
3BR, 1BA, almost 1300 sq. ft., move-in cond, new paint, 1-car attached
gar, hwdw, central heat. #W36592 John Anderson 510-237-8842

EXCELLENT LOCATION\$175,000
2BR, 1BA, hardwood floors, formal dining, garage, fireplace, nice yard.
Seller motivated. #41 Mike Winter 510-222-9772 x135

PICTURE PERFECT DOLLHOUSE!!\$191,900
2BR, 1BA, adorable move-in condition home 1/2 block from Fat Apple's!
Attached garage, nice fenced backyard, new light carpet, new paint, clear
termite report! #W37774 Geri or Carla 510-234-7808

LIBERTY AT LAST!!\$205,000
Renovated 3BR, 2BA with master suite. Custom kitchen, double pane
windows. #W37824 Sarah Lo 510-222-9772

GOLDEN GATE VIEW\$288,888
3BR, 2.5BA in hills, family room, formal dining, fireplace, new paint,
private backyard with fruit trees. 528 Bonnie Drive, Open Sunday, 1-4.
#W37551 John Anderson 510-237-8842

GORGEOUS PANORAMIC VIEW HOME\$299,000
Huge custom home over 2600 sq. ft., 4BR, 4BA, 2 car att'd garage, in-law
potential, great location! #W37829 Jason Sangmaster 510-262-5585

ELEGANCE GALORE!\$299,950
3BR, 2.5BA, views of 2nd fairway at Mira Vista in total privacy. Graceful
townhome at 2106 Pinehurst Ct. New jacuzzi in master bath, over 2400
sq ft, gleaming hardwood, formal dining, oak cabinets in kitchen.
Open Sunday, 2-4. #W37947 Carla or Geri 510-222-4005

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COZY COTTAGE\$115,000
2BR, 1BA, best bargain in the Annex, large lot, 2-car garage, fenced
backyard, private drive, storeroom, "as is". HURRY! #W37611
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4BR, 3BA, over 2000 sq. ft. Sunny home with super bay views! Full-in-law
unit. Great condition! #W33793 Cynthia Burke 800-262-0949

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5.59 ACRES IN THE COUNTRY\$259,000
2BR, 2BA cottage on 5.59 ACRES in El Sobrante/Richmond. 4-5 home
sites included. Mostly level. Sylvan setting! Hurry! #21
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'Street name' securities help lighten paper work

Many of us do not like dealing with paperwork. The thought of a never-ending pile of papers and forms usually causes frustration and anger. Fortunately, you do have some options that can greatly simplify your investment paperwork.

For example when you open an account at a brokerage firm, you can decide whether you want your stock and bond certificates to be registered in your name or the brokerage firm's name, commonly called "street name." If you register investments in your name, you retain possession of the certificates and are responsible for keeping track of them. With street-name registration, your brokerage firm holds the security certificates on your behalf and keeps track of all the securities in your account. Most brokerage firms provide this service at no cost.

At first glance, you may think that registering your securities in your own name will provide greater safety and control. However, you may want to consider the following benefits of street name registration:

Storing certificates

You no longer have to worry about the potential hassles and expense of replacing certificates due to theft, fire or loss in your home. And because the brokerage firm

holds your certificates with a central depository, you do not need to pay for a safe-deposit box to store them.

Retaining ownership

Even though you register your securities in street name, you still retain ownership of the securities. Your brokerage firm sends you trade confirmations to verify your purchases and sales, and regular account statements serve as records of any securities that the firm hold on your behalf. Also, registering your securities in the street name in no way removes your involvement in your portfolio.

Providing convenience.

When you want to sell or transfer securities, you do not have to deal with locating, signing and delivering the certificates to the brokerage firm. Because the firm has the certificates in its possession, you can generally sell or transfer a security by simply calling your investment broker.

Simplifying record keeping

Regardless of whether you own a large or small portfolio, or you buy and sell securities on a regular or infrequent basis, record keeping can be a nightmare. Your brokerage

SMART MONEY



LEILA GOUGH

firm will keep track of the securities you hold in street name at that firm and typically will report the current value of the securities on a monthly statement. Street name registration allows for simplified tax reporting as well.

Handling dividend and interest checks

Instead of your receiving and keeping track of several dividend and interest checks, your brokerage firm receives the checks and will automatically credit your account for these payments. You can either access those funds immediately or reinvest them.

Street-name registration may not work for everybody, but it could prove to be useful to you. Consult an investment professional for more details about street-name registration and how it could simplify your investment life.

Leila Gough is an Associate Vice-President with A.G. Edwards in Oakland. She can be reached at 273-8840.

Wood comes into its own with the advent of Victorian era Stick style

By Rosamond Palmer

The Victorian Era

Architectural scholars agree that Victorian era domestic architecture reached its zenith in California But California Victorian really blossomed in the East Bay suburbs of San Francisco, especially Oakland, Alameda, Berkeley, and Benicia. These leafy communities on the rolling slopes of the Coast Range were conducive to real Victorian era houses, which demanded room to spill out with verandas, side wings, porticos, and conservatories, and the East Bay gained a far-flung reputation for its elegant mansions and tasteful cottages.

Although much has been lost to modern development, pockets of neighborhoods are living outdoor museums of all the popular house types of the Victorian era. Within each type there is almost infinite variety and no two houses are alike. The survivors of the nineteenth century are treasured reminders of the East Bay's beginnings and this sense of history helps to give this region its reputation for livability.

Victorians still line whole blocks in areas of West Oakland, providing a taste of life in Victorian times. Turn a corner in a nondescript neighborhood in East Oakland and your

eyes may catch the telltale "witch's hat" of a magnificent Queen Anne or you may stumble on the best remaining Stick-Eastlake house in the East Bay.

For serious lovers of Victorian architecture, Benicia and Alameda are must-sees. A drive through Alameda's Gold Coast with its stunning Queen Anne mansions will give you the full flavor of a truly elegant Victorian community. And though Berkeley is best known for its revolutionary architecture at the turn of the century, several hundred Victorian homes and churches still survive there.

The three major Victorian era styles of the mid- to late-nineteenth century were the expressive architecture of Italianate, San Francisco Stick with its variation Stick-Eastlake, and Queen Anne. As each new style came on the scene, combinations of styles often cropped up, such as Queen Anne-Eastlake or Italianate-Eastlake. This series on the history of East Bay architecture continues with a look at these major Victorian styles.

Stick Style circa 1870s-1890s

No sooner had the Italianate Style taken hold than the new angular "Stick" architectural style came into vogue, which had gravitated to the

coast from the Midwest (with its variations: San Francisco Stick, Eastlake, Stick-Cottage and Stick-Phased straight lines, angles, an overall linear adornment, which was in action to the Italianate rounded, three-dimensional treatment. In its purest form the least ornate of the Victorian and the first architectural style invented by American. The style was known locally as San Francisco Stick, where it is common than on this side of the Bay.

The San Francisco Stick style is characterized by the thin, strips that delineate the frame of the house and "bundles of sticks." These are used as decorative detail windows and doors, and form vertical panels that with shingles in a variety of terms. Other design elements include high-peaked gables, steep Victorian Gothic, a pitched roof or mansard roof, and corner towers also mansard though the great rustic villas of the rural areas of the East Bay all vanished, the San Francisco style survives in great numbers.

See STICK on page 21



339-4000

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GRANDE DAME OF OAKLAND ESTATES \$1,450,000
Almost new 4BR, 3.5BA on 1/3 of an acre. Total seclusion/privacy. 3 fireplace, FDR, LR, massive master suite/retreat, marble bathrooms, beautiful kitchen. Quiet setting.

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TERRIFIC MONTCLAIR CONTEMPORARY \$599,000
Almost new 4BR, 3.5BA on 1/3 of an acre. Total seclusion/privacy. 3 fireplace, FDR, LR, massive master suite/retreat, marble bathrooms, beautiful kitchen. Quiet setting.

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LARGE CUSTOM CONTEMPORARY \$560,000
Graced by gorgeous gardens. 5 bedrooms, 4 baths including separate au pair suite. Great family living. Formal or casual entertaining. Private & spacious. 5055 Dublin

DAWN ELLIS 287-2648



SUN-FILLED CONTEMPORARY \$534,000
Superb quality highlights this like-new 3+BR, 3.5BA Piedmont Pines home. Walk to park trails, gorgeous landscaping & canyon/bay views. Much, much more!

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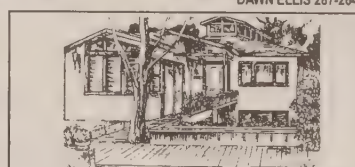
GOLDEN GATE VIEWS - BRAND NEW \$515,000
Stunning dramatic 3BR, 2.5BA traditional on large lot. Outstanding architectural details. Great level play area or garden potential.

CAROL COHEN 339-8400



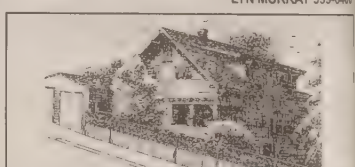
CROCKER HIGHLAND, 3+BR, 2.5BA \$339,500
New listing. Two story traditional in mint condition. Spacious living room, formal dining, hardwood floor. Remodeled kitchen, sunny thru-out. A must see. 708 Longridge.

MARK ATTARHA 339-4000



HEART OF MONTCLAIR \$319,000
Back on market. This very spacious 4BR, 2BA home w/large lot and quality remodeled and extended kitchen awaits the savvy buyer

CAROL COHEN 339-8400



JUST LISTED, WALK TO PIEDMONT AVE \$249,500
Old Craftsman style 3+BR, 2BA Spacious, sunny, formal dining room, fireplace, hardwood floor. Nice front yard. Studio setup for office or rental

MARK ATTARHA 339-4000

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YOUR MISSING OUT ON A BUY!!\$925,000
15 - 1 bedroom units. Clean thru-out, laundry, parking, E-Z maintenance. 106K GR. Good rental history. Adams Pt. All units updated. Don't lose out on this one. HAL MARCUS 339-9281

REDUCED - SELLER MOTIVATED!!\$620,000
Spectacular Bay, SF, bridge view & level yard, 4BR, 2.5BA, hwd flrs, family room w/frp, FDR, call today. MARTHA SHIN 339-8400

GREAT PIEDMONT LOCATION\$598,000
SF Bay view remodeled 4BR, 3BA. Fireplace in living room. Hardwood flrs thru out family room opens to deck, landscaped front yard & more!! MORRIE FEIGENBERG 547-6975

FABULOUS SF & BAY VIEWS\$529,000
4BR, 2.5BA plus rumpus rm. Quality fixtures, custom tile work, mstr craftsmanship, hardwood flrs, FR/kitchen combo w/deck & views, FDR, 2 frp. Brand new, must see. NAHID NASSIRI 531-1670

JUST LISTED- NOT TO BE MISSED!!\$525,000
Montclair pano - bay & SF view home. 4BR, 3BA ultra stylish and sophisticated nearly new home. Master suite w/fireplace, lots of marble, huge decks, 2 fireplaces. JAN NEFF 339-8400

PIEDMONT PINES\$499,000
At the end of cul-de-sac this unique custom 3000 sq ft home awaits you. Level on an 25 acre lot. Built approx 10 yrs ago. CAROL COHEN 339-8400

NEW PRICE - PIEDMONT CHARM\$399,500
Big, bright 4BR, 3BA trad. Many built-ins, hwd flrs, high-arched ceilings. Lrg FDR, sunny eat-in kit w/wrap-around deck. Three levels. Move-in cond. NAHID NASSIRI 531-1670

DISTINCTIVE CREATIVE CHARM\$379,000
Enjoy the ambience of this artistic gem in Rockridge beamed cathedral ceiling and other custom features abound in this 2+BR, 2.5BA. One of a kind home. ROSEMARY GREENE 635-9842

EXCELLENT INVESTMENT - 6 UNITS\$375,000
All 2 bedroom units near Lake Merritt, low down, assume existing financing, good cash flow, well maintained, call today! CHARLENE CLAYBAUGH 339-8400

TERRIFIC BUY IN PIEDMONT\$350,000
2BR, 2BA rumpus rm & landscaped garden. Fireplace in living room, formal dining room, eat-in kitchen in a quiet area. Call Morrie for a walk thru! MORRIE FEIGENBERG 547-6975

NEW LOW PRICE! LOOK IT OVER!\$330,000
Montclair price bust!! 40K reduction!! Looking for size, quality, and a bargain? Take a look at this. Perfect for entertaining home. EDITH MARCUS 339-9281

ENTERTAIN EXECUTIVE STYLE\$325,000
Redwood Heights. Poolside parties & space for overnight guests w/extra kitchenette. Quiet cul-de-sac in this Redwood Hts gem. ROSEMARY GREENE 635-9842

SPRAWLING BEAUTY\$325,000
Piedmont Ave. area. Majestic duplex so convenient to shops. Provides distinguished address & income or space for two families. ROSEMARY GREENE 635-9842

CHARMING UPPER ROCKRIDGE\$299,000
Great price for this Upper Rockridge home on over one third of an acre w/3 bedroom, sunken living room, country kitchen, very bright, close to commute. M.J. MCCONVILLE 287-9583

VIEW & VALUE - VICTORY!\$292,000
Vote for your wallet & lifestyle. Gorgeous 3 yr old, 2BR, 2.5BA chef's kitchen with family room. Glamorous master suite with knockout SF views! HELEN NICHOLAS 339-8400

SAN FRANCISCO BAY VIEWS\$289,000
Owner may credit towards closing costs on this dramatic 2000 + sq ft. townhouse. In exclusive Hillcrest Highlands. Pool, tennis courts. Luxury living. CAROL OR MARTHA 339-8400

ENCHANTING STORYBOOK SETTING\$289,000
Located in San Leandro's Estudillo Estates. 4BR & 2 custom baths, corian kitchen & family room. Even gazebo & basketball hoop. Pristine in every way. EARLE SHENK 339-4000

GREAT INVESTMENT, EXCELLENT TRIPLEX\$287,000
Good cash flow, pride of ownership building, (2) 2BR, 1BA units & 1 studio unit. 2 garage parking, near Lake Merritt. Common. Laundry, small yard, newer roof 2.5 yrs old. Call today. CHARLENE CLAYBAUGH 339-8400

GOOD VALUE IN CROCKER HIGHLANDS\$280,000
Split level, 3BR, 2BA, sunken LR with frp hwd & parquet floors throughout, att'd 2 car gar. Call today! CHARLENE CLAYBAUGH 339-8400

LIKE NEW, ELEGANT LEVEL CONDO\$279,500
Rooftop decorator perfect 2BR, 2BA condo with style & class. Excellent 1-level unit, well below market value. Deck, huge master suite, frp, laundry room. JAN NEFF 339-8400

MONTCLAIR SUNNY SECLUSION!\$275,000
Tahoe-esque Redwood & glass w/amp max privacy, end of cul-de-sac. 3BR, 2BA nicely remodeled. Master suite w/frp, office & level out to great yard! HELEN NICHOLAS 339-8400

EASY MAINTENANCE - 3 BEDROOMS\$269,000
Lovely Montclair street-sweet dolhouse - sunny patio, attached 2 car garage. Bonus rm, near BART, bus, Village shops, one owner for 30 yrs. Open Sun, 6373 Pinehaven Rd. LOIS C. JOHNSON 339-8400

CHEERFUL HOME & RENTAL COTTAGE\$269,000
Oakland Hills on over 1/3 acre. Garden w/fruit trees & lawns. 3BR, 2BA, fam rm & DR in main house. Separate quaint cottage = 1BR, 1BA. 2 car garage. HELEN NICHOLAS 339-8400

ALAMEDA ALL LEVEL HOME\$258,000
Price reduced on this immaculate home w/3BR, den, large enclosed patio room. Great neighborhood, Half block from beach. Open Sat/Sun 2:30-4:30. VICKIE CHAN CASE 339-8400

LIVE IN ONE - RENT THE OTHER\$254,000
You'll feel good about this charming 3BR, 2BA + 2+BR, 2BA duplex. Spacious rms, sunny kitchens, ample storage, private gar & yard. Low maint. Call now. ARNOLD MUELLER 530-6099

JUST LISTED!\$249,000
Piedmont Avenue convenience plus bright and spacious home add up to tremendous value! Hardwood floors, master suite, garden, family room off kitchen. PATRICIA BENNETT 482-9000

BUY TODAY, CLOSE NEXT WEEK\$249,000
All the work is done! Stylish contemporary w/wooded view, all new expansive decks, upgraded kitchen & baths, 3BR, 2BA, hwd flrs, 2 car garage. Call today! CHARLENE CLAYBAUGH 339-8400

JUST LISTED - GREAT AREA\$249,000
Oakmore traditional charm plus added space in this Oakmore gem. French doors, sunlit rooms & hwd flrs at this great price! ROSEMARY GREENE 635-9842

MEDIT DUPLEX - VALUE PRICED!!\$245,000
Both units have fireplace. Parking & laundry. Good tenants needs TLC but what a buy!! Extra large units - owners paid 35K more than asking!! HAL MARCUS 339-9281

YOU DESERVE TO BE PAMPERED\$244,900
Nothing to do but enjoy jacuzzi, gourmet kitchen, mstr bedrm retreat. Relax in covered patio after gardening. 1/4 acre lot. Over 2200 sq ft, 3BR, 2BA. EARLE SHENK 287-9590

LOTS OF ROOM FOR THE \$\$\$239,500
Large spacious wkspsh. Potential inlaw. High ceilings & frp Level yard. 3 large bedrooms up. Beautiful hardwood flrs, view w/gorgeous sunsets. Must see. DAWN ELLIS 287-2648

LINCOLN HEIGHTS PERFECTION!\$239,000
Best of old and new. Total, high quality remodel. 3 gorgeous new baths, great new kitchen, master suite and more! Newly landscaped. A pleasure to see! STEVEN BIASATTI 339-8400

OLD & NEW\$229,000
Restored Victorian - ready to move in! 4BR, 2 fireplaces, garage & parking pad, new roof, full attic & basement. Price just reduced. ELAINE JONES 547-5715

HANDYPERSON'S SPECIAL\$229,000
Glenview home needs paint, flooring and TLC to bring many years of enjoyment. sunny yard, master bedroom w/large dressing room, upper Glenview location! PATRICIA BENNETT 482-9000

WANT A LOW MAINTENANCE HOME?\$195,000
Tucked away in quiet upper Glenview this sunny, spacious condo has a master suite, formal dining, garage & lots of storage! Feels like a home! PATRICIA BENNETT 482-9000

COSMETIC FIXER\$189,500
Excellent opportunity for this 4BR, 2BA traditional on Haddon Hill. Add to the eat-in kitchen, FDR w/built-ins, LR w/frp, basement, lots of storage, beamed ceilings. NAHID NASSIRI 531-1670

1ST OPEN - PRICED TO SELL\$172,000
Over 1640 sq ft offers large & sunny 2+BR, rumpus, gorgeous random plank hwd floors. Tri-level design. Open Sunday, 2-4:30, 101 Georgia Way, San Leandro. EARLE SHENK 287-9590

HOME PLUS INCOME\$169,000
Adds up to a sweet deal in Berkeley's Westbrae. Walk to shops & bus. Office/workshop or studio space. ANIDA WEYL 339-8400

SUNRISE AND MOONRISE VIEWS\$169,000
Wonderful penthouse unit in great condo building near Piedmont Ave. Fireplace, split level, major views, great closet space & quality environment. 2BR, 2.5BA. RACHEL BALLER 339-8400

ROSE PARK TERRACE CONDOMINIUM\$159,950
One of Oakland's most desired condominiums. 2BR, 1BA overlooking beautiful Rose Garden, spacious living room w/fireplace, updated kitchen, custom bathroom, security bldg w/underground parking. CHARLENE CLAYBAUGH 339-8400

ATTENTION FIRST TIME BUYERS\$149,500
If you have been dreaming about a home of your own come see this well maintained bungalow with glazing hwd flrs. 2BR, 2BA fireplace in living room. MORRIE FEIGENBERG 547-6975

CONTRACTORS LISTEN UP HERE\$149,000
2BR cottage built in 70's on fabulous 10,000+ sq ft lot with view incredible garden 20 years old. Lot zoned R-40. Seller will help finance. Never before on mkt. RACHEL BALLER 339-8400

OUTSTANDING VALUE\$142,500
Move right in to sunny 3BR home. Best price in Maxwell Pk. Front yard. New paint, carpets. You'll love it! ANIDA WEYL 339-8400

MAKE A DEAL!!\$132,500
North East district. Great location. Lots of potential, lots of rm. Bmt offer. Seller extremely motivated. ANGELA LAWSON 568-2990

NO CLEVER HEADLINE, SORRY!\$129,000
Good homes don't need clever headlines. Mills area above MacArthur. 2+BR, 1+BA, hwd flrs, frp, large sunny kitchen, large yard, garage, hot tub, basement. NICK LAVROV 339-8400

PETITE GLENVIEW HOME\$119,000
Great Glenview location. Classic 1920's bungalow with formal dining room, tile fireplace, plus area for computer. Small rose garden lot! Best price ever! STEVEN BIASATTI 339-8400

NEW LISTING - LAUREL\$109,000
Quaint, cute for starter! Needs paint brush. Yard for garden, hwd flrs, frp, detached garage, above 580. MARTHA SHIN 339-8400

OWN YOUR OWN HOME!\$99,999
Cottage on private lane. 2BR, 1BA, random plank hwd floors, living rm with fireplace, breakfast rm overlooks patio garden, laundry rm, garage. CHARLENE CLAYBAUGH 444-7651

NEW LISTING - GREAT PRICE\$95,000
Great opportunity for 1st time buyer. Formal dining, living room with fireplace & built-ins. Nice yard for entertaining or kids & pet. Don't delay - call today. DAWN ELLIS 287-2648

BANK OWNS CONDOS\$69,000-\$104,000
Special financing for the month of July on Fannie Mae owned condos & townhomes. Located in Oakland, Alameda & Albany. Call for further info. MICHAEL HARDING 287-9598

GREAT CONDO BUY!\$65,000
This just reduced price for this classy condo beats anything on the market! Top floor 1BR unit with view Open Sunday, 2-4:30, 811 Valley #325. M.J. MCCONVILLE 287-9583

Keeping your cool until the fog rolls in

As I am writing this summer has arrived one more time in the Bay Area.

One of the reasons many of us live here is that it never gets very hot, right? You should be in my house today! I used to live on the East Coast. From what I can remember it was very hot and humid in the summertime. But sitting here now, sweating up a storm and hoping for some kind of a breeze to come along, I think this is plenty hot!

Now some of us don't like to depend on "nature's air conditioner," the fog, for relief. Particularly on the eastern side of the hills, air conditioners are quite popular. But what can those of us who do not have mechanical climate control do to not be so hot?

The most obvious answer is, "not much." Usually the heat spells we experience do not last for more than a week or so before they are over. Sooner or later that cooling fog comes rolling through the Golden Gate and lowers the temperature in the East Bay. Sometimes it lowers the temperature so much that we wish it wasn't so cool!

Short of installing central air conditioning there are some measures you can take.

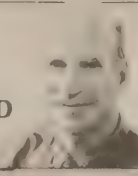
Creating air circulation in your home helps relieve the heat buildup and creates cooling breezes that make you feel much more comfortable. Consider a ceiling fan as one way to get those breezes moving. Try putting one in the room you spend the most time. Or think about putting one in the highest part of your house to move some of that really hot air away from the roof.

A fan usually be installed with minimal disruption of finishes where a light fixture currently is installed. Keep in mind that many ceiling fans are quite heavy and require that the fan be directly connected to the structure of the building. A fan that can be directed to move the air either upward or downward is good to have. Instead of an on-off switch, have a rheostat installed so the speed of the fan can be adjusted to serve your needs well.

Would you like air circulation and some more natural light? Then put in an operable skylight. Pick a spot which is centrally located and high, so all that hot air will flow out and the air being pulled in through your open windows will blow comfortably across your hot body. Because of the heat of the sun it is best if the skylight does

FROM THE GROUND UP

PAUL WINANS



not face south or west.

I prefer clear glass to plexiglass domes for a couple of reasons. The glass does not scratch when it is cleaned. There are also some features available in products that use only plexiglass. Some of these features include operable blinds and venting without opening the skylight.

If the skylight is very difficult to reach you could have the opening of it done electrically. Some manufacturers have controls that will automatically close the skylight if it starts to rain!

It is worth mentioning that electrically operated units will probably cost more to install than manually operated units.

Here is a completely different approach. Let's lower the temperature of your attic. It can be so hot up there it is hard to believe. That heat then radiates down into your house.

Put in an attic ventilation fan. Locate the fan as high as possible on your roof. Put in several roof vents at the same time. These

See WINANS on page 24

Seminar from women's perspective

Buying a home and taking out a mortgage are the largest financial decisions most of us make in our lifetimes, but our schools don't train us to make these decisions. There are books and articles to read. We learn from our friends and relatives.

It can still be very challenging—so many new issues to consider, so many decisions to be made. When you are buying with a partner or significant other, experiences are discussed and shared and decisions are made together.

When you buy a house on your own, it all rests on your shoulders, particularly when you are a single woman. And more and more women are buying homes of their own, on their own. Many women, who thought that marriage, family and house would come, are tired of putting their lives on hold; they're taking charge of their own destinies.

In its *Overview of Demographic Trends and Housing Market Impacts: 1995-2000* the Federal National Mortgage Associations (Fannie Mae) points to a "strong growth in non-traditional (single-person and single-parent) households" as well as "growth in the middle-aged single-person category: delayed first-time home purchases among middle-aged baby boomers."

John Pfister in the July 1996 Mortgage Originator magazine

writes, "As a category, the percentage of divorced and/or separated (home) buyers continued to gain in 1995, rising from 9.2 percent in 1993 to 10.7 percent in 1994 and 11.2 percent last year."

With the growth in the number of single-person and single parent middle-aged baby-boomer households comes not only a growth in the demand for housing from this sector, but for the need for education—particularly for women.

And workshops are a great way for women to get information apart from a sales situation. Women can have a stronger learning experience in an all-woman classroom because they participate more actively in this environment, asking more and learning more.

Hence the creation of a unique workshop called: "Women to Women: Finding the Keys to Purchasing Your Own Home." This original workshop focuses on helping potential first-time homebuyers address common concerns and issues specific to women. Even though a number of attendees have owned previously, they have still found this a valuable learning experience.

Over 100 women have attended this one-of-a-kind workshop with very positive results; at least five have already purchased!

"I felt really comfortable having women explain concepts and understand my fears when it comes

to buying a home,"

cent participant. "This workshop dispelled many fears," echoed another attendee, "who was compelled to do my best to follow the steps to prepare to home and stop renting third participant."

Women rate the quality of their neighborhood as foremost in their homebuying workshop Realtor Mary of Red Oak Realty discussing the safety of individual's comfort in their neighborhood. "You someone, 'This is a good neighborhood,'" says Quick, "need to have ways to decision about the quality of neighborhood through investigation."

"Women want more safe neighborhood. They be near public transit, their kids, and specific tracts, she said. "All this accomplished within a budget."

In our society, we rate prices and terms of chases. We rarely employ to work on our behalf. It explains how, in a real estate chase, a woman can buy of professionals through the process and team can help her make home easier.

See WOMEN on page 24

COLDWELL BANKER

THE PREMIER REAL ESTATE COMPANY SINCE 1906

FIRST TIME OPEN

- 6679 CHARING CROSS - Hiller Highlands - Just listed! Spacious 3BD/2.5BA unit w/ large enclosed back-yard, deck. Laundry, storage, extra rm off gar. Bright & cheerful. **OLLIE HAMMEREL...\$379,000**
- 1882 MELVIN RD - Upper Oakmore Tract - Charming home in move-in cond. 2+BD/1+BA w/ fam rm off kitchen. Formal dining, expansion potential & wonderful yard. **JUDY MAHER...\$315,000**
- 1500 MOUNTAIN BLVD - Montclair Trad - Splitlevel 2BD/2BA, huge LR w/ frpl. Built-in bookcase, FDR, eat-in kit, 1+ car attached garage. Close to trans & shops. **NORM ROBINOW...\$269,000**
- 3826 BRIGHTON - Glenview - Just listed! Sun-filled home with lovely frpl & hwdw floors. Terrific plus rm & super large eat-in kitchen with door to beautiful deck. Yard. **TERRY KULKA...\$229,000**
- 4890 REINHARDT - New Listing! - Spacious 3BD/2+BA home designed to make entertaining a snap! Huge family room flanked by pool. Nice kitchen. **RUBY NG...\$225,000**
- 3133 SYLVAN AVE - Buyer Friendly - 3BD/2BA home - shown with pride. Includes master bedroom suite, family room, covered patio, yard & garage. **JOAN ALFORD...\$219,000**
- 6347 LEONA ST - Country Feeling - 3BD home at end of cul-de-sac, huge terraced lot, 2-car garage, dog run, alarm system & many upgrades. **PAULA EASTON...\$199,900**

OPEN SUNDAY 2:00 - 4:30 PM

- 73 BEECHWOOD.....ROCKRIDGE.....5BD, 5+BA.....\$995,000.....JOAN ALFORD
- 100 BEECHWOOD.....CLAREMONT PINES.....4BD, 4BA.....\$895,000.....JIM DUFFY
- 7251 SKYLINE.....MONTCLAIR.....5BD, 4+BA.....\$599,000.....KEN MACDONALD
- 36 SCHOONER HILL.....HILLER HIGHLANDS.....4BD, 3BA.....\$569,000.....OLLIE HAMMEREL
- 14 CLIPPER HILL.....HILLER HIGHLANDS.....4BD, 3BA.....\$525,000.....OLLIE HAMMEREL
- 6555 OAKWOOD DR.....MONTCLAIR.....4BD, 3BA.....\$449,000.....NANCY DICKEY
- 6500 CHABOT RD.....ROCKRIDGE.....4BD, 2BA.....\$419,000.....LYNNE BANTLE
- 4256 RIDGEMONT CT.....RIDGEMONT.....4BD, 2.5BA.....\$389,000.....SHERRY BENNINGER
- 25 KINGWOOD RD.....OAKLAND HILLS.....3+BD, 2BA.....\$359,000.....SHERRY BENNINGER
- 6656 CHARRING CROSS.....HILLER HIGHLANDS.....3BD, 2.5BA.....\$309,000.....OLLIE HAMMEREL
- 2031 ASILOMAR.....MONTCLAIR.....3BD, 2BA.....\$297,000.....ADRIANA GIACOMELLI
- 5814 SNAKE RD.....MONTCLAIR.....2+BD, 2.5BA.....\$269,000.....DELL M. ORR
- 4184 MANILA.....ROCKRIDGE.....2BD, 2BA.....\$179,000.....DON COELHO

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

SECLUDED PIEDMONT MEDITERRANEAN.....\$2,100,000
A rare combination of elegance & livability with incredible architectural detail & quality throughout. Enjoy outdoor living in walled terraced gardens. The inviting interior offers a fabulous gourmet kitchen, 7BD/5.5BA & 4 fireplaces. **Dian Hymer**

GREAT BAY VIEW.....\$599,000
New construction in desirable upper Alvarado area. Very spacious with 4BD/3BA, family room, formal dining room. **Nancy Dickey/Ollie Hammerel**

PIEDMONT.....\$535,000
Charming Cape Cod style home in sought after location. 3BD/3BA. Separate studio with exterior access - great for home office. **George Karsant**

BIG HOUSE! BIG LOT! BIG BAY VIEW!.....\$499,000
4BD, plus room and art studio, family room, dark room & huge yard. Montclair schools. **Vicky Faulk**

NEW LISTING.....\$479,000
Piedmont Pines 4BD/2BA, library/office, rumpus room. Level gardens, play areas, privacy, views and more! See now! **Pat Whittingslow**

TAHOE SETTING - MONTCLAIR.....\$379,000
Very special home on large lot. 3BD/2BA, beautiful. Recently updated kit. Move right in. **Terry Kulka**

UPPER ROCKRIDGE.....\$375,000
Spanish-Mediterranean with dramatic San Francisco and Golden Gate Bridge view! Level-in entry and eat-in kitchen. **Michael Thompson**

TRADITIONAL CHARM.....\$289,500
Move right in to this 3BD/2BA home in Crocker Highlands. Recently remodeled play room, master suite, neat yard. **Dian Hymer**

FABULOUS SETTING!.....\$287,500
Reduced! Montclair level-in, one-level home on large clearing surrounded by mature trees. 3BD/1.5BA. Garage. **Ruby Ng**

MAKE THIS YOURS!.....\$285,000
This spacious home is located on an oversized lot and has good bones. The curb appeal is an eye catcher. 3BD/1+BA. Rec room too! Crocker School. Many fruit trees. **Ruby Ng**

DRAMATIC TOWNHOUSE - ROCKRIDGE GEM.....\$244,900
Sunny, spacious 2-story w/ 2+BD/2.5BA. Could be stunning, formal. Walk-in closets. **Marilyn Bremser**

PRETTY ROCKRIDGE CHARMER.....\$219,000
Updated kitchen & bath. Master suite. Hwdw floors, semi-finished basement with workshop. 3BD/2BA, walk to College Ave. **John Nielsen/Don Coelho**

PIEDMONT AVE. AREA! NEW PRICE!.....\$169,000
Popular high rise condo. 2 master suites, wonderful view of East Bay hills. Convenient location near shops & Piedmont Ave. **Ruby Ng**

ALAMEDA - JUST LISTED!.....\$167,500
2 bedroom townhome with unobstructed bay and beach view. Fireplace in living room, updated kitchen and laundry. **Kevin McMullen**

OPEN SUNDAY 2:00 - 4:30 PM

- 758 SPRUCE.....BERKELEY.....4BR/3.5BA.....\$470,000.....GABY OLANDE
- 1759 HOPKINS.....BERKELEY.....4BR/2BA.....\$329,000.....MELISSA EIZENBERG
- 517 THE ALAMEDA.....BERKELEY.....2BR/1BA.....\$283,500.....DIANE VERDUC
- 65 PANORAMIC.....BERKELEY.....3BR/2BA.....\$280,000.....JEANNE MCHUG
- 1336 MCGEE.....BERKELEY.....2BR/1BA.....\$265,000.....CHRIS CO
- 1534 EDITH.....BERKELEY.....2BR/1BA.....\$258,000.....LINDA GERSE
- 1310 KAINS.....BERKELEY.....2BR/1.5BA.....\$193,000.....CHRIS CO
- 1721 BERKELEY WAY.....BERKELEY.....2BR/1BA.....\$135,000.....THE LONG
- 2717 ACTON.....BERKELEY.....1BR/1BA.....\$ 98,000.....MAMOOD MOKTA
- 115 HIGHLAND AVE.....KENSINGTON.....4BR/2BA.....\$389,000.....TINA ENSIO
- 458 38TH ST.....OAKLAND.....2BR/1BA.....\$138,500.....MELISSA EIZENBERG
- 730 MCLAUGHLIN.....RICHMOND.....2BR/1BA.....\$117,000.....THE LONG
- 5500 VAN FLEET.....RICH. ANNEX.....2+BR/2.5BA.....\$155,000.....DAVE MOS

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

CLASSIC CLAREMONT BROWN SHINGLE.....\$949,000
Set in a glorious garden, this elegant & prestigious home is located at the end of a cul-de-sac in Berkeley's finest neighborhood. Newly renovated, this classic home has 4BR, 3.5BA, paneled study & formal dining. The expansive LR easily accommodates a grand piano. Call for an appointment.

VIEWS AND SERENITY FROM THE TOP OF THE EL CERRITO HILLS.....\$935,000
Beautiful surroundings envelope you as you enter this custom designed and built home. Dramatic and comfortable, featuring the highest quality construction throughout. 5BR, 4BA, full in-law, large custom kitchen, formal dining & a large level yard & deck.

EXQUISITE BERKELEY HILLS TUDOR.....\$470,000
REDUCED \$29,000! Bay views! Level-in to tiled foyer, large living room, formal dining with French doors to deck & views. 4BR, 3BA, master suite with spa/bath. Beautifully updated throughout.

BAY VIEWS FROM THIS 1912 CRAFTSMAN BROWN SHINGLE.....\$399,000
In the heart of the Berkeley hills, this light-filled home, with authentic original architecture, has all the charm you could imagine. 3+BR, 3BA, original woodwork & wainscoting, built-ins. Super flexible floor plan. Gorgeous bay views & lush garden.

EXPERIENCE THE MAGIC!.....\$389,000
Oasis in park-like setting has sweeping bay views! Redwood contemp with 4BR, 2BA on a huge lot of approx. 15,000 sq. ft.! A retreat from the real world!

MAGICAL MEDITERRANEAN WITH BAY VIEWS.....\$289,500
Incredible opportunity! Very spacious 3BR, 1.5BA El Cerrito home, huge rooms throughout, including elegant formal dining & eat-in kitchen with paver tile floor. Large lot, award-winning landscaping with exquisite grounds & orchard. A must see.

THE BEAR'S LAIR.....\$280,000
REDUCED \$35,000! A 3-bridge view and a short walk to UC from this sophisticated contemporary on historic Panoramic Hill overlooking the Campanile. Glass walls in living room, dining room and all 3 bedrooms. Elegant kitchen and deck.

CHARMING BERKELEY BUNGALOW WITH INCOME.....\$260,000
Spacious and full of sunlight with hardwood floors, formal dining with built-ins, 2 bedrooms, on a quiet Berkeley street. Cottage in rear with maximum privacy.

NORTH BERKELEY CHARMER.....\$258,000
Superb and affordable! Great North Berkeley location, walk to Gourmet Ghetto. 2BR, 1BA plus separate in-law. Formal dining, hardwood floors and fireplace. Tremendous opportunity.

DARLING ALBANY BUNGALOW.....\$219,000
Full of built-ins and woodwork and hardwood floors! 2 bedrooms, 2 baths with loads of extra space. Extra large lot, walk to Solano for restaurants and theatre. Needs some remodeling.

1925 VINTAGE BERKELEY DUPLEX.....\$209,000
Renovated and in immaculate condition. 2 bedrooms in each unit or use as one large house. Close to Farmer's Market.

LIKE A PENTHOUSE!.....\$190,000
Top floor end unit with balcony, super private and quiet. Hill views! 2BR, 2BA, many upgrades, very spacious with fireplace, laundry, parking, Sunny bright. Walk to UC or College Ave. shops.

WESTBRAE BERKELEY CHARMER.....\$193,000
This 2 story home is in sparkling condition with redone kitchen, hardwood floors, dining area & a fireplace. 2 bedrooms, 1.5 baths, close to shopping and transportation.

REDONE NORTH OAKLAND BUNGALOW.....\$147,000
TOTALLY RENOVATED! Redone kitchen, new roof, carpets and paint. Wood floors, formal dining and fireplace. 3 bedrooms, 1 bath and large backyard.

REMODELED VICTORIAN OAKLAND COTTAGE.....\$139,000
High ceilings, stained glass windows and a formal dining highlight this lovely value. 2 bedrooms, full backyard and full basement.

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WHAT YOU DON'T KNOW CAN HURT YOU

ON DUNNING, CRB

How to interview agents

part four of a four-part series

This is the last of four articles explaining how buyers and sellers can intelligently choose an agent. The first two installments dealt with the agent's part of the process. Part three dealt with factors sellers need to consider, with an emphasis on the agent's communication skills. This article covers other important considerations for sellers.

Sellers interview agents

Let us assume you have already selected the Realtor's ability to communicate (see parts one and two of this series). You still need to know other areas: knowledge of the particular neighborhood; a detailed understanding of how to effectively market your home; and the agent's competence.

Knowledge of your neighborhood

In a 1995 article, *Understanding the Market*, I explained the interrelationship between a particular neighborhood and the larger market of which it is a part. The agent you choose must have an in-depth understanding of both. As with most things, this comes from experience.

Question: Tell me about your experience selling homes in this area. This allows the agent to talk about buyers as well as sellers he or she has represented in your community. Remember that the Realtor who sells the most homes in your vicinity may not necessarily be the one who will do the best job of representing your interests.

Question: Which recent sales in the neighborhood do think serve as good comparables to my property? Whenever pricing is discussed, in the first or second interview, the agent should offer this information. If he or she seems fuzzy and unsure (unless you have a unique property), put him or her at the bottom of your list. The Realtor should also mention which currently listed homes are competition for yours, which are pending sales and which were on the market and have now expired. These are all part of a "Comparative Market Analysis."

Question: In recent months, how long has it taken to sell well-priced homes in my price range? You are asking whether it is a seller's or buyer's market, or neither. If "reasonably" priced homes are taking more than three to four weeks to sell (assuming adequate exposure), it is

a buyer's market. This means that after establishing your asking price, you will need to keep reducing it at least every month until it sells. If you are not willing to do this in a buyer's market, consider selling at a later date.

Question: How does the direction of prices in this neighborhood compare to other parts of the city (or county)? This question will help you determine the agent's overall understanding of your specific situation in relation to the bigger, local picture. When discussing time frames, three to six months is "recent;" longer than one year is not useful.

Note that a property which closed escrow in January may not be an accurate comparable for a listing in June if the market has changed during that time.

Question: What asking price do you suggest that will result in an accepted offer within thirty days of marketing? Even if you do not plan to move for sixty or ninety days, it is definitely to your advantage to have a ratified contract within the first three to four weeks on the market. After that time, your net proceeds will likely diminish as your days on the market increase. Whatever price is recommended, ask why that price and not higher or lower. This should lead back to a conversation about comparable sales.

Very important—under no circumstances should you choose an agent simply because he or she indicates the highest price. In the lingo of real estate, this is called "buying a listing," and will almost surely cost you dearly in the pocketbook. The purpose of your interviews is not to find an agent who will give you the highest "bid;" it is to find one who will do the best overall job of getting your home

sold, protecting you in the process.

Marketing

As I have said before, marketing is essential, but overemphasized by most sellers, as well as many agents. No amount of marketing can undo the damage of overpricing. The converse also applies—it is amazing how little marketing is required and how quickly properties sell when sharply priced.

Question: Tell me about your marketing program. This is the part where most agents will pull out their thirty to sixty-page, spiral-bound listing presentation book. If you have time to read everything in these books, congratulations on your retirement.

Experienced agents all have a "marketing plan" having up to one hundred items on it. With the exception of upper-end properties, which require more expensive and extensive (although not necessarily more effective) marketing, there are only so many activities an agent can perform in this arena.

There is one thing, however, that is absolutely critical for you. Once you list, unless you need time to prepare your home for sale, insist that it be entered immediately on

the Multiple Listing Service. This will prevent a "pocket listing," where the home is not actively marketed at the beginning so the listing agent will have an opportunity to "double-end" the sale. This, obviously, would not be in your best interests.

Question: How saleable is my home as you see it now? Another way to ask this is, "What would you recommend to make my home more saleable or have it sell at a higher price?" You will get a number of enlightening responses from your interviewees. Don't ask if you will take the answer personally.

Marketing is about publicizing your home to the maximum number of potential buyers. It is also about creating the most favorable impression once they come to see it. The majority of homes I see every week could use some improvement in presentation, condition or both. This is called "staging," and could include as little as touch-up painting and cleaning or as much as a major overhaul and rented furnishings.

Not everyone is open to these changes. There may be financial, health, time or emotional considerations as to why a property does not

'Insist that the listing be entered immediately on the MLS.'

"show well." Those two words are a Realtor's cryptic way of saying the seller will not get a premium price in its present condition.

With the above two questions, you should be able to get an abundance of information on how each agent will market your home.

Negotiating

Technical ability is an underestimated and little understood category, but vital for sellers to explore. I discussed this in part two. Negotiating, however, is such an indispensable aspect of technical ability, I will elaborate on it further.

Think of the entire time you spend with each agent as one long negotiation. They want the listing, or else they would not have come. You want the best representation

See DUNNING on page 24

PACIFIC UNION

RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

PIEDMONT

1000 HARRAGUT AVENUE, PIEDMONT - 7BD/5+BA.....\$2,450,000
Just listed! Restored on 1/2 acre, library, ballroom, pool. Georgia Cornell

45 INVERLEITH TERRACE, PIEDMONT - 3BD/2+BA.....\$545,000
Just listed! Elegant & spacious one-level home, fam rm, Debi Fitzgerald

1000 HARRAGUT AVENUE, PIEDMONT - 3BD/2+BA.....\$849,000
Just listed! Design, craftsmanship & charm, family room, Dee Dee Bonham

431 PALA AVENUE, PIEDMONT - 3BD/2BA.....\$495,000
Just listed! Central loc, fam rm overlooks pool & garden. Martha Holstlaw

1000 HARRAGUT AVENUE, PIEDMONT - 4BD/2+BA.....\$759,000
Just listed! Custom designed & decorated, bay views, Martha Holstlaw

100 ESTATES DRIVE, PIEDMONT - 3BD/2BA.....\$449,000
Contemporary, rumpus, hwd floors, bay view, near trans. Francis Heath

1000 HARRAGUT AVENUE, PIEDMONT - 4+BD/3BA.....\$749,900
Just listed! Lush, spacious rms, beautiful mature gardens. Sandi Klemmer

159 ST. JAMES DRIVE, PIEDMONT - 3BD/3BA.....\$425,000
Beautiful lush tree setting, large family room, 2 decks. Sally Morrison

1000 HARRAGUT AVENUE, PIEDMONT - 3BD/2+BA.....\$650,000
Just listed! Regent architect design, gourmet kit, priv. patio/garden. Sally Morrison

230 WILDWOOD AVENUE, PIEDMONT - 4BD/3BA.....\$405,000
Kit/family rm, au pair with separate entry, close to schools. Ann Nichols

OAKLAND / BERKELEY

1000 GRAVATT DRIVE, CLAREMONT - 3BD/3+BA.....\$810,000
Just listed! Panoramic bay views, new const, beautiful courtyard. Patricia Scott

5120 MASONIC AVENUE, ROCKRIDGE - 2BD/1BA.....\$324,000
Just listed! Sunny Medit, new kitchen, privacy, bay views. Donna Costella

1000 GRAVATT DRIVE, CLAREMONT - 4BD/3BA.....\$775,000
Just listed! Mediterranean with old world charm in best location. Bill Weissberg

6416 HEATHER RIDGE WAY, MONTCLAIR - 3BD/2BA.....\$289,000
Large sunny lot, updated kitchen, private deck, great yard. Kathy Flynn

1000 GRAVATT DRIVE, CLAREMONT - 4+BD/3BA.....\$539,000
Just listed! Design, craftsmanship, gourmet kit/fam rm, level patio/yard. Lee Jacobson

4706 EDGEWOOD AVENUE, GLENVIEW - 4BD/1+BA.....\$254,000
Move in condition! Hwd flrs, French doors, formal DR, Vicki Woodhead

1000 GRAVATT DRIVE, CLAREMONT - 4BD/3BA.....\$469,000
Just listed! Private garden views, master suite w/lock. Joan Hause

658 JEAN STREET, ROSE GARDEN - 3BD/1BA.....\$239,000
Cute & immaculate! Walk to Rose Garden, attached gar. Pat Dedekian

1000 GRAVATT DRIVE, CLAREMONT - 5BD/3BA.....\$460,000
Just listed! Contemporary, level-in, bay views, fam rm, mst suite. Roselee Woods

5646 THORNHILL DRIVE, MONTCLAIR - 3BD/2BA.....\$239,000
Excellent condition, walk to the Village, frpl, 2-car garage. Chuck Corwin

1000 GRAVATT DRIVE, CLAREMONT - 3BD/3BA.....\$435,000
Just listed! SF bay view, office/den with separate entry. Chuck Corwin

4406 WHITTLE AVENUE, OAKMORE - 3BD/2BA.....\$239,000
Convenient location, new roof, wooded setting, private patios. Dick Cohen

1000 GRAVATT DRIVE, CLAREMONT - 3BD/3BA.....\$435,000
Just listed! Huge master suite, office, family room, large yard. Joan Dark

4100 MAYBELLE, REDWOOD HEIGHTS - 2BD/1+BA.....\$219,000
Private 1/4 acre, huge LR, formal DR, deck, great yard, Vicki Woodhead

1000 GRAVATT DRIVE, CLAREMONT - 3BD/2BA.....\$328,000
Just listed! 4000 sq ft townhouse with sep entry, frpl, in-unit laundry. Nancy Chew

2903 CARMEL STREET, LAUREL - 2BD/1+BA.....\$155,000
1300 sq ft townhouse with sep entry, frpl, in-unit laundry. Nancy Chew

1000 GRAVATT DRIVE, CLAREMONT - 3BD/2BA.....\$328,000
Just listed! Light traditional, lovely level-out fenced yard and deck. Brooks Anderson

6548 MOKELUMNE AVENUE, MILLSMONT - 2BD/1BA.....\$129,900
Condo alternative! Neat updated cottage, large back yard. Lee Jacobson

BY APPOINTMENT

1000 GRAVATT DRIVE, CLAREMONT - 2,450,000
Beautiful park-like grounds, 5BD/4+BA, chef's kitchen, family room, library, rumpus, elevator to all 3 levels. Joan Daniel

DRAMATIC OAKMORE CONTEMPORARY.....\$298,000
Quiet cul-de-sac location. Sun-filled rooms with south bay views. 2BD/2BA, master suite, family room, frpl, deck. Wendy Gardner

1000 GRAVATT DRIVE, CLAREMONT - 1,950,000
Designed by William Wurster, this property offers 6BD/4BA, library w/roft, gorgeous gardens, pool & play area. Sally Morrison

PEACEFUL AND PRIVATE.....\$279,000
Updated with automatic irrigation, deluxe drainage & alarm system. 2BD/1+BA, family rm w/separate entry, hot tub. Kathy Flynn

1000 GRAVATT DRIVE, CLAREMONT - 1,720,000
Designed for the active family & elegant entertaining. 5BD/4.5BA, au pair, library, fam rm, rec rm. Sally Morrison/Dee Dee Bonham

ALL LEVEL - PARKRIDGE ESTATES.....\$270,000
This immaculate, one level home features 3BD/2BA, separate dining room, family room off kitchen, hwd floors. Nancy Chew

1000 GRAVATT DRIVE, CLAREMONT - 1,129,000
Elegant new custom home. 4BD/3+BA, fabulous kitchen, family room, formal dining, pool/spa, 3-car garage. Dee Knowland

SEQUOYAH HILLS FAMILY HOME.....\$265,000
Lots of light, spacious rooms & a great floor plan! 3BD/2BA, family/rec rm, remodeled kitchen, formal dining room. Thomas Wurst

1000 GRAVATT DRIVE, CLAREMONT - 595,000
The exquisite home is located in a peaceful tree setting with SF bay views. 3BD/3BA, kitchen/family room combo. Teri Carlisle

REDWOOD HILLS TOWNHOME.....\$259,000
Unique and charming! 2BD/2+BA, updated kit, family room, den, master suite with luxurious bath, 2-car garage. Sandi Klemmer

1000 GRAVATT DRIVE, CLAREMONT - 589,000
Private garden setting with bay views. Dramatic entry. 4BD/3+BA, FDR, gorgeous kit/fam rm, many extras. Wendy Gardner

DIMOND DISTRICT STARTER.....\$199,000
Move-in condition! Remodeled kit & bath, formal DR, sun room, French doors open to deck and yard, basement. Thomas Wurst

1000 GRAVATT DRIVE, CLAREMONT - 439,000
Martin Davis design with a 2-story LR, serene wooded views. 2BD/2+BA, formal DR, den, cook's kit & family room. Kirk Phillips

SPACIOUS CRAFTSMAN.....\$189,000
Natural wood and built-ins, 3BD/1BA, formal dining, attic plus room with roof deck, patio, garage, near UC. Lee Jacobson

1000 GRAVATT DRIVE, CLAREMONT - 364,000
Lovely contemporary with beautiful SF & bay views. 3BD/2+BA, formal dining, kitchen/fam rm, large level back yard. Robyn Mohr

LUXURY CONDOMINIUM.....\$169,000
Spacious unit in well maintained bldg, conveniently located. 2BD/2BA, LR with wet bar and frpl, DR, den, 2 decks. Sandi Klemmer

1000 GRAVATT DRIVE, CLAREMONT - 329,000
2BD/2+BA, family room opens to large deck, hot tub, hwd floors, formal dining, beam ceiling in LR, large entry. Dick Cohen

PERFECTLY REDONE BUNGALOW.....\$149,000
Very charming home with new kit & bath. Gleaming hwd floors. 2BD/1BA, formal DR, large yard & patio, garage. Pat Dedekian

1000 GRAVATT DRIVE, CLAREMONT - 299,000
Warm and charming! 3BD/3BA, large cook's kitchen/family room, sunporch/office, rumpus/exercise rm, storage. Dick Cohen

BROWN SHINGLE CHARMER.....\$145,000
Reduced! 2BD/2BA, formal dining, hwd floors, large kitchen, fireplace, alarm system, secluded level back yard. Kathy Flynn

Marketing our listings to 33 million via the World-Wide Web
http://www.pacunion.com

PACIFIC UNION 339-6460 1900 MOUNTAIN BLVD.

Events...

Continued from page 21

The \$400 cost includes classes, transportation and inclusive eight day, seven night accommodations in shared rustic cabins. Call 238-6951 for more information.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley presents its annual **Homeowners Essential Course** Intensive, Mon., July 29 through Sat. August 3 from 9 a.m. to 5 p.m. each day. If you are considering building or remodeling or simply want to learn how to maintain your home, this intensive workshop is for you. Call 525-7610 for more information.

The Ruth Bancroft Garden (RBG) will hold a workshop: **Propagating Trees and Shrubs** at noon, Wed., July 31. The instructor, horticulturist and nurserywoman Janet Edwards will offer tips and tricks for making more of your favorite woody plants, emphasizing those plants that are best propagated in summer. Fee \$7, RBG members \$5.

Call the RBG Hotline at 210-9663 for information and reservations.

A free **First-Time Home Buyer Seminar**, sponsored by Red Oak Realty and Mortgage Network, 1891 Solano Ave., Berkeley will be held Wed. Aug. 7 at 7 p.m. Find out about first-time home buyer programs, get tips from a licensed Red Oak agent on how to make an offer, negotiate the best deal, handle home inspections; learn about contingencies that may protect a buyer from adverse conditions, and see if it may be more economical to buy rather than to rent. Get prequalified and receive a listing of homes for sale in your price range. Reservations are required. Call Russell Doi at 526-6554 to register or for more information.

The Bay Area Chapter of the National Association of the Remodeling Industry (NARI) holds its regular monthly meeting 6 p.m., Wed., Aug. 14 at The Showplace Square, 200 Henry Adams St., San Francisco. August's topic will be **Resolving Contract Disputes**. The \$25 ticket includes food, wine or beverage. Call (415) 985-7058 for

information and reservations.

The Thorsen/Sigma Phi House, 2307 Piedmont Avenue, Berkeley presents **The Last of the Ultimate Bungalows: the William R. Thorsen House of Greene and Greene**, a nine-week exhibition of architecture and furnishings designed by the renowned turn-of-the-century California architects Charles Sumner Greene and Henry Mather Greene, the exhibition will run through Sun. Aug. 18. Call (800) 342-5552 to order tickets or a brochure.

Join your Oakland neighbors in the Temescal District at the **Temescal Square Certified Farmer's Market**, every Sunday through November from 10 a.m. to 2 p.m. This neighborhood market at 49th and Telegraph will have a strong organic emphasis and include peaches, plums and nectarines from the San Joaquin Valley. Call the Market Hotline for more information at (800) 949-FARM or visit the market's Web site at <http://www.pcfma.com>.

BankAmerica Mortgage presents **Home Buyer Open House Forum**, at 1322 North Main St., Walnut Creek. Learn how much home you can afford, get preapproved before you start looking and receive a free credit review and analysis. Get the facts on popular 3-, 5-, 7- and 10-year fixed rate loans. Call in your special request and our search panel will provide you with select homes in your price range to preview at the forum. Free home buyers kits will be presented to all those who attend. Call Maura at 295-3205 for more information. This forum is presented on an ongoing basis.

The East Bay Leads Club meets 7:45 a.m. Wednesdays at the Kaiser Center Cafeteria, 300 Lakeside Dr., Oakland. The Leads Club, the largest leads generating organization in the world, is open to all business owners, salespeople, managers and professionals. During weekly 75-minute meetings, each member gives a brief business presentation and exchanges leads collected during the previous week. Call 601-6325 for more information.

Le Tip International, a organization of independent businesspeople devoted to exchanging business leads and helping other members, meets Wednesdays at 7:15 a.m. Guests welcome. Call Lisa Schliff at 236-3002.

The Friends of the Latin American Library hold regular meetings at the Latin American Library, 1900 Fruitvale Ave., Oakland. Join in to support the library as it enters its 30th year of service. For more information call the library at 535-5620.

If you're interested in joining the **Phantom of the Opera Fan Club** or want to receive its newsletter, call Alison Trammell at 682-4793.

For inclusion in Events, send information to Dennis Evanosky, Real Estate Editor, Hills Newspapers, 5707 Redwood Rd., Oakland, 94619. Phone: 339-4047 Fax: 339-4066. Information must be received one week prior to publication.

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ROCKRIDGE...2BR, 1BA starter home, convenient to shops, stores and BART. Asking \$209,000.

HANDYMAN...Estate sale, large rooms, 2BR plus, extra storage space, nice garden, close to Piedmont Ave. stores & shops. \$159,000

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PRIME EL CERRITO LOCATION
Enjoy panoramic bay views from this exceptional three bedroom home.
\$329,000.

2517-19 Derby Street, Berkeley

OPEN HOUSE SUN. 2-4:30 \$349,000

This home is a delight for those seeking a beautiful home in move-in condition. 4 bedrooms, 3 baths, including a legal studio apartment overlooking the quiet backyard. A short stroll to Elmwood and the University.

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Dunning...

Continued from page 23

and the highest net with the least aggravation. How the agent deals with you and responds to questions will be an indication of how he or she will negotiate for you later.

Question: Do you like to negotiate? This is purposely a "yes" or "no" question. When I ask people if they like garlic, those who do always reply "yes" quickly. Similarly, those who like to negotiate will not hesitate to respond in the affirmative. Those who do not, must be eliminated. If you do not like to negotiate yourself, you certainly need someone who does, to do it for you. If you are a negotiator, you will not be satisfied with someone who is not. Either way, only negotiators make the final cut.

Question: Tell me about your negotiating style. My style is to assume that everything is negotiable. I make concessions only in exchange for something of value from the other party. Of utmost importance is that I always discuss strategy with my client first and proceed only upon his or her instructions.

For example, in one of my recent

listings, the seller did not need her appliances. I explained that she could either offer them as part of the purchase price, or not include them and use them as a potential bargaining chip later. She took my advice of holding back. After inspections, when the buyer requested money from the seller, this amount was minimized because the appliances were now included.

Question: Give me some specific instances of how your negotiating skills benefited your sellers. After the examples, ask if it would be okay for you to call those sellers.

Final thoughts

In addition to a facility at communicating, neighborhood familiarity, marketing expertise and technical proficiency, there is one intangible of maximal significance—caring. An individual may have all the tools, but having your best interests represented by an agent takes a special kind of caring. Look for this as you meet with each person. Asking directly will not help, so trust your "gut" on this one.

I received a letter from one of my sellers the other day shortly after his home had closed escrow. He acknowledged my efforts and actually created a category I had previ-

ously called my "hand-holding function." He thanked me for being his "Spiritual Advisor" (dramatic license on his part) during the listing and escrow period. He said, "...when the months slide by and the house isn't selling, it can become downright discouraging for a seller. You always had an encouraging word (and a believable one at that) which certainly helped keep my chin up, and kept me going."

May you be successful in finding your own "Spiritual Advisor."

I have referenced my related articles in each of the previous three installments. Those that examine pricing are *Understanding The Market*, *Why Expires Expire*, *Selling By Yourself*, *FSBO Redux* and *Protecting Sellers*. For a further discussion of marketing, see my articles, *Selling By Yourself* and *Sharing Information*. Call me for copies of any of my articles, including parts one, two and/or three of this series.

Don Dunning is a 16-year real estate veteran. He is a full-time Realtor and a Broker Associate with Wells & Bennett Realtors in Oakland. If you need his assistance in selling, buying or hourly consulting, he can be reached at 531-7000, ext. 239.

Winans...

Continued from page 22

should be located as far away from the fan as possible to create the greatest possible air circulation.

At the same time get your attic insulated to an R-30 rating. This is the standard for new homes in our area. It is the opinion of many industry experts that you will get more comfort in the summer and the winter time from insulating your attic than you would get from insulating your walls or floor.

These are just a few of the pos-

sibilities for you to consider.

O.K., you don't want any construction to take place at all and you want to be cooler. What can you do with your house to make it less hot and more pleasant to be in?

Close the shades on the side of the house that the sun is shining on. Open the windows on the sides of the house on which the sun is not shining. If you have a house with more than one floor, open the lower sash on the lowest floors and the highest sash on the upper floors. As the sun moves around your house change the shades and

windows accordingly.

The trick here is to new heat build up inside the house the first place and to keep moving in it all day long.

Boy, that sounds like a vice! I am going to stand some of it into place so I feel that much better until the awful fog comes rolling again!

Paul Winans, CR, is co-owner of Winans Construction, an Oakland-based general contracting firm founded in 1978. He can be reached at 653-7288.

Women...

Continued from page 22

"In addition to wanting to learn about basic lender guidelines, many women wonder how the lenders will view income from child support, spousal support and disabilities," says loan agent Karen Ward of CMG Mortgage. "Proper documentation of the alternate sources of income can make or break a loan."

In today's market, it's possible to make low-down payments—3 percent, 5 percent and 10 percent

are common. Even no-down-payment loans can be arranged. Many can borrow funds from their retirement accounts. Many women don't realize how affordable home ownership is today.

The Woman to Woman Workshop is for those who are ready to buy and for those who are considering the idea. "Not everyone is looking to buy a home tomorrow," Ward said. "We'll give them the insights they need to put steps in place and to help them set a timeline to accomplish their goal."

It all starts in the heart: with the desire to own your own home.

The Woman to Woman shop will be held this Saturday from 10 a.m. to 1 p.m. at Republic Title Co., 1532 Ave., Albany. The fee is \$5. Reservations must be made in advance. Call 718-2134 or by e-mail at KarenWard@reloan.com

Real estate editor:
339-4047

YOUR WEEKEND GUIDE TO OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

73 BEECHWOOD, Luxurious New England shingle, 5bd/5+ba, \$995,000
Coldwell Banker, Joan Alford 339-1174

6111 & 6101 MAZUELA DR, New estate community, 5+bd, 4500 sq ft, \$839,000
The GRUBB Company, Ed Kuo 339-0400 and \$929,000

100 BEECHWOOD, Magnificent elegant 4/4 Mark Becker design, \$895,000
Coldwell Banker, Jim Duffy 339-1174

5730 MARGARIDO DR, Claremont Pines, 1/4 acre, 5bd/4+ba, study, \$849,000
The GRUBB Company, Linda McClain 339-0400

6414 SWAINLAND RD, Montclair 5bd/3ba, 2/3 acre, 4000 sq ft, \$730,000
bay views, spacious, architectural drama. Martin Davis 547-8100 SUNDAY 2-5

6122 ACACIA AVE, Claremont Pines 4bd/3+ba, spacious family rm, \$689,000
Mason-McDuffie 428-0900, David Ichikawa 547-8978

145 AGNES ST, Upr Rockridge w/bay views, 5bd/4ba, family rm, \$659,000
The GRUBB Company, Debra Dryden 339-0400

7251 SKYLINE, Montclair views! expansive decks, 5bd, 4+ba, \$599,000
Coldwell Banker, Ken McDonald 339-1174

35 TAURUS, Montclair 5bd/4ba new construction, great view, \$579,000
Mason-McDuffie 339-9290, Yehuda Ben-David 869-4205

925 GLENDEME, Glenview 3+bd/2+ba Med, gourmet kit, in-law, vw, \$579,000
Mason-McDuffie 339-9290, James Garcia 869-4211

6185 RUTLAND RD, New 4 1/2 Med, office, library, gourmet kitchen, \$569,000
The GRUBB Company, Kurt Buchholz 339-0400

36 SCHOONER HILL, Magnificent views, 4bd/3ba, 3 levels, \$569,000
Coldwell Banker, Ollie Hammerel 339-1174

5055 DUBLIN, Montclair 5+bd/4ba, gardens, aupair, privacy, space, \$560,000
Better Homes, Dawn Ellis 339-4000

6046 FAIRLANE DR, Montclair, space/privacy/comfort, lg mstr, view, \$549,000
The GRUBB Company, Susanne Paul 339-0400

6477 MELVILLE, Montclair 4+bd/3ba quality craftsmanship, patio/yard, \$539,000
Pacific Union, Lee Jacobson 339-6460

9009 BROADWAY TER, 4+bd/2+ba nw architectural design, views, \$529,000
Better Homes, Nahid Nassiri 339-4000

1011 ASHMOUNT AVE, Crocker 3+3 gorgeous trad, elegant kitchen, \$529,000
The GRUBB Company, John Karnay 339-0400

14 CLIPPER HILL, Hiller Highlands 4/3, FDR, prime location, \$525,000
Coldwell Banker, Ollie Hammerel 339-1174

7094 BROADWAY TER, Montclair 3bd/2+ba, GG views, new trad, \$515,000
Better Homes, Victor Fierro 832-4339

2727 LAS AROMAS, Piedmont Pines 4+3/4, office, garden, fam rm, \$499,000
The GRUBB Company, Sheila Gallagher 339-0400

6815 BRISTOL, Claremont Hts 3+bd/3+ba, just completed, custom, \$489,500
Better Homes, Ed Lindorfer 531-8401

6456 PINEHAVEN RD, Montclair 4bd/3+ba, mstr w/deck, pvt garden, \$469,000
Pacific Union, Joan Hause 339-6460

5117 ASCOT DR, Montclair 5bd/3ba, level-in, bay vws, fam rm, mstr, \$460,000
Pacific Union, Roselle Woods 339-6460

3362 BRUNELL DR, Bay view contemp, Joaquin Miller Hts, 4 1/2, \$459,000
Wells & Bennett, Wendy Callaghan 531-7000

6555 OAKWOOD DR, Montclair beauty/quality! 4bd/3ba, rec rm, \$449,000
Coldwell Banker, Nancy Dickey 339-1174

69 BAY FOREST, Elegant new home! media rm, study, metr suite, \$448,000
Wells & Bennett, Peter Nicolopoulos 531-7000

825 PARAMOUNT RD, Crocker 3bd/2+ba, move in! lovely yd, \$439,000
Mason-McDuffie 428-0900, Nancy Lehnkind 653-8092

7012 HEMLOCK ST, Montclair 3/3, 1/3 ac, SF vw, den w/sep entry, \$435,000
Pacific Union, Chuck Corwin 339-6460

5768 SCARBOROUGH, Piedmont Pines 3 3/4, office, frpl, gdn patio, \$435,000
The GRUBB Company, Linda McClain 339-0400

6642 Longwalk Dr A Frank Lloyd Wright INSPIRED Design home, \$430,000
secluded 3bd/2b w/adj lot, sun deck. Will Uher 278-0451 SAT & SUN 12-5

6363 WESTOVER, 3bd/2+ba, huge mstr suite, decks, dramatic entry, \$425,000
Wells & Bennett, Mary Neuberger 531-7000

838 CALMAR AVE, Crocker 3bd/3ba, huge mstr suite, office, lg yd, \$424,500
Pacific Union, Joan Dark 339-6460

6500 CHABOT RD, Rockridge Med, sunny 4bd/2ba charming Med, \$419,000
Coldwell Banker, Lynne Bantle 339-1174

889 SUNNYHILLS RD, Charming tudor, level in, expansion potential, \$399,000
The GRUBB Company, Judy Kains 339-0400

6000 WOOD DRIVE, Montclair 3+bd/2+ba retreat, study, bay view, \$399,000
Mason-McDuffie 428-0900, Carole Berger 644-5499

4256 RIDGEMONT CT, Spacious/dramatic floor plan, 4bd/2+ba, \$389,000
Coldwell Banker, Sherry Benninger 339-1174

6019 ASPINWALL, Montclair Hills 4+bd/3ba renovated tudor, \$389,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

4801 PARK BL, Piedmont border, spacious 5/3 w/vw, lg lot, \$385,000
Better Homes, Arnold Mueller 339-4000

5233 BROADWAY TER, Rockridge, artistic spacious 2+bd/2+ba gem, \$379,000
Better Homes, Jody Edmonson 339-4000

6679 CHARING CROSS RD, Just listed! Hiller Highlands 3 1/2, \$379,000
Coldwell Banker, Ollie Hammerel 339-1174

280 EUCLID, Mini mansion! huge rms, 3/3 up, 2 1/2 down, huge lot, \$369,000
Wells & Bennett, Jackie Carter 531-7000

25 KINGWOOD RD, Sweeping SF vw, 3+2 1/4, fam rm, den, mstr bd, \$359,000
Coldwell Banker, Sherry Benninger 339-1174

5 ASHMOUNT, Crocker Highlands 4bd/2ba contemporary, bay vw, \$359,000
Mason-McDuffie 428-0900, Elisabeth Belle 644-5452

7050 SAYRE DR, Montclair 3bd/2ba, greenhouse dining, lg deck, \$355,000
The GRUBB Company, Kurt Buchholz 339-0400

6004 CHABOLYN TER, Charming Rockridge trad, hwdws, garden, \$345,000
The GRUBB Company, Kathleen Callahan 339-0400

2919 BURDECK, Oakland Hills 4/3, 5 yr old custom, quiet, \$339,000
Mason-McDuffie 428-0900, Barry Klein 644-5423

6016 CHELTON, Contemp w/oriental influence, woodsy, 3bd/2ba, \$335,000
Wells & Bennett, Noli Davis 531-7000

1433 BARROWS RD, Crocker 3bd/2ba, best location! FDR, lg mstr, \$328,000
Pacific Union, Joan Daniel 339-6460

456 FLORENCE AV, Upr Rockridge 3bd/2ba bright trad, fenced yd, \$328,000
Pacific Union, Brooks Anderson 339-6460

4159 WILSHIRE BL, Redwood Hts, stylish 3/2, rec room, patio, vws, \$325,000
The GRUBB Company, Melitta Beeson 339-0400

363 ELYSIAN FIELDS, Sequoyah Highlands 4 1/2 w/impressive sized, \$325,000
rooms, large yard. Richardson Real Estate 569-3499

4225 REINHARDT, Redwood Hts 4+3+ba, pool, aupair, cul-de-sac, \$325,000
Better Homes, Rosemary Greene 339-4000

5120 MASONIC AVE, Rockridge 2bd/1ba, just listed! bay views, \$324,000
Pacific Union, Donna Costella 339-6460

6797 EVERGREEN AVE, Montclair level 3bd/2+ba ranch, nds TLC, \$319,500
Better Homes, Ed Lindorfer 531-8401 SUNDAY 2-5

6848 RIDGEWOOD DR, Montclair 4bd/2ba, back on market! lg lot, \$319,000
Better Homes, Carol Cohen 339-8400

2117 FUNSTON, 3bd/3ba, family/rumpus rm, den, bay view, deep yd, \$319,000
Wells & Bennett, Chris Christensen 531-7000

6294 BULLARD DR, Montclair 2+bd/2ba, nicely updated! \$316,000
Mason-McDuffie 428-0900, Sheri Oakley 644-5424

4401 BRIAR CLIFF, 4bd/2ba dramatic contemporary, 2 frpl, view, \$315,000
Mason-McDuffie, Darin Tinsley 834-2010

1882 MELVIN RD, Upr Oakmore charming 2+1/2, FDR, grt yard, \$315,000
Coldwell Banker, Judy Maher 339-1174

6656 CHARING CROSS, Hiller, just listed 3 1/2 twnm, canyon vw, \$309,000
Coldwell Banker, Ollie Hammerel 339-1174

801 WALAVISTA AVE, Crocker Highlands 3bd/2ba, just listed! \$307,000
Better Homes, Helen Nicholas 339-8400

5124 THOMAS AVE, Rockridge 2/1 craftsman bungalow, nr BART/College Ave, grt kitchen, nw plumbing/wiring. Benchmark 278-1601 SUN 12-4

1314 HAMPEL, Glenview 4bd/2ba, gorgeous, rpl, landscaped w/val, \$305,000
value priced! Kuwada Realty 849-0224, Jim Furiuchi 552-5071 SUNDAY 2-4

4390 BRIDGEVIEW DR, Oakmore, city views, 4/2, workshop, gdn, \$299,000
The GRUBB Company, Josephine O'Shaughnessy 339-0400

5552 ESTATES, Upr Rockridge 3bd/1+ba, serene woodsy views, \$299,000
Better Homes, M. J. McConville 339-4000

4152 BALFOUR, Stunning Crocker trad!, 3+bd, deck, level yd, \$299,000
Wells & Bennett, Stan Hammond 531-7000

2031 ASILOMAR, A rare find! Montclair all level 3/2, garden & patio, \$297,000
Coldwell Banker, Adriana Giacomelli 339-1174

6416 HEATHER RIDGE WY, Montclair 3bd/2ba, lg sunny lot, deck, \$289,000
Pacific Union, Kathy Flynn 339-6460

12 HILLCREST CT, Skyline 3bd/2+ba, reduced! stunning views! \$279,000
Better Homes, Carol Cohen 339-8400

6638 SARONI DR, Montclair, newly updt floor plan, 3bd, rumpus, \$275,000
The GRUBB Company, Judy Rankankan 339-0400

3059-61 RICHMOND, Elegant Med 3bd/2b +sep. cottage + 1bd apt, \$275,000
Mason-McDuffie 339-9290, Mary Dresser 869-4224

9018 SKYLINE, Piedmont Pines 3bd/2ba, EZ living, nr park's gate, \$274,500
Better Homes, Anida Weyl 746-1949

1500 MOUNTAIN BL, Split level 2bd/2ba, huge LR w/frpl, nr shops, \$269,000
Coldwell Banker, Norm Robinson 339-1174

6373 PINEHAVEN RD, Montclair 3bd/1+ba, gorgeous street! \$269,000
Better Homes, Lois C. Johnson 339-8400

5814 SNAKE RD, Montclair dramal reduced to sell 2+bd/2+ba, \$269,000
Coldwell Banker, Del M. Orr 339-1174

4406 EDGEWOOD AVE, Terrific kitchen/value, grt level yard, \$267,500
Templeton Company, Gini Erck 652-2133 X133 SUNDAY 2-4

8050 PHAETON, Elegant 5bd/2ba redol, \$264,500
Mason-McDuffie 339-8888, D. A. Hammond 869-4219

300 CAPRICORN, Montclair, 3 1/2, forest/valley vws, studio, deck, \$264,000
The GRUBB Company, John Karnay 339-0400

6995 PASO ROBLES, Montclair 3+bd/2ba, pristine, no yard, \$264,000
Mason-McDuffie 428-0900, Carolyn Jones 658-6332

5340 BROADWAY TER, Rockridge 2bd/2ba artistic penthouse, vw, \$329,000
Mason-McDuffie 428-0900, Jeffrey Himmel 644-5434

2303 TIFFIN, Oakmore fab 3bd/2ba rehab, Montclair schools, \$329,000
Mason-McDuffie 339-8888, Annick DaCosta 466-5597

4706 EDGEWOOD AVE, Glenview 4bd/1+ba, hwdws, FDR, move in! \$329,000
Pacific Union, Vicki Woodhead 339-6460

4473 REINHARDT, Redwood Hts, 3bd/1ba, charming cottage, dbl lot, \$329,000
Better Homes, Carin Caroe 339-8400

842 WALKER, 2bd/1ba, hwdws, FDR, Grand/Lakeshore, + 1/1 unit, \$329,000
Gadsby & Associates 748-5300 SUNDAY 2-4:30 & MONDAY 4:30-7

1558 HOLMAN RD, Reduced! 2/1 darling bungalow, pretty yard, \$329,000
Wells & Bennett, Carrie Craig 531-7000

2 EASTWOOD, Montclair 3bd/2ba, quiet, serene setting, \$329,000
Mason-McDuffie 339-9290, Sharon Ho 869-4220

5646 THORNHILL DR, Montclair 3bd/2ba, frpl, walk to village, \$329,000
Pacific Union, Chuck Corwin 339-6460

658 JEAN ST, Rose Garden 3bd/1b, cute/immaculate, attached gar, \$329,000
Pacific Union, Pat Dedekian 339-6460

4406 WHITTLE AVE, Oakmore 3bd/2ba, new roof, wooded, patios, \$329,000
Pacific Union, Dick Cohen 339-6460

3034 JORDAN RD, 2/1 up w/LR, 1+1 down w/fam rm, sunporch, \$329,000
Wells & Bennett, Cheryl Gabriel 531-7000

3826 BRIGHTON, Glenview, just listed! frpl, hwdws, sunfilled, deck, \$329,000
Coldwell Banker, Terry Kulka 339-1174

3903 LA CRESTA, 1st open sunny 3bd in Glenview, FDR, deck, \$329,000
Wells & Bennett, Nancy Novick 531-7000

2111 TRAFALGAR, Montclair, just reduced! 2bd/1ba, walk to village, \$329,000
Mason-McDuffie 339-8888, Athena Alesiani 869-4253

4890 REINHARDT, New listing! 1st open! 3+2, family rm, pool, \$329,000
Coldwell Banker, Ruby Ng 339-1174

125 BEAU FOREST, Montclair 2/1, upgraded kit & bath, huge deck, \$329,000
The GRUBB Company, Bettina Bialestrieri 339-0400

3133 SYLVAN AVE, Buyer friendly 3/2, mstr bd suite, fam rm, patio, \$329,000
Coldwell Banker, Joan Alford 339-1174

7554 SUNKIST DR, 3bd/2ba, 1st open! deck over garage! view! \$329,000
Gadsby & Associates, Bill 748-5300

4100 MAYBELLE, Redwood Hts 2bd/1+ba, huge LR, FDR, deck, yd, \$329,000
Pacific Union, Vicki Woodhead 339-6460

5805 MERRIWOOD DR, Montclair 3bd/1ba cute starter, \$329,000
Better Homes, Lyn Murray 339-8400

5229 SHAFER, Rockridge 2bd/1ba, open floor plan, FDR, hwdws, \$329,000
Mason-McDuffie, Darin Tinsley 834-2010

3951 HUNTINGTON, Upr High St 3bd/2ba traditional, grt location, \$329,000
Mason-McDuffie 339-8888, Felicia Owens 869-4217

576 WESLEY AVE, Excellent value, spacious 3bd, grt kitchen, \$329,000
Templeton Company, Gini Erck 652-2133 X133 SUNDAY 2-4

6347 LEONA ST, 3bd, end of cul-de-sac, terraced lot, alarm, dog run, \$329,000
Coldwell Banker, Paula Easton 339-1174

1180 53RD ST, No. Oakland 2/1 brown shingle + det.wdshop, 1/1 Red Oak Realty 527-3387 X105 SUNDAY 2



Square bay windows with their characteristic vertical wooden strips set off the Alfred Cohen mansion in Oakland as a good example of the Stick style. The handsome turret anticipates the Queen Anne style on the architectural horizon.

Stick...

Continued from page 20
San Francisco.

By this mid-Victorian period, house facades had taken on a more cut-out or stamped-out look made possible by the machine. Builders were finally treating wood as wood when just a few years before they had used wood as a medium to imitate stone in the adornment of Italianate houses.

Beginning in the late 1870s the Stick Style in the Bay Area came under a new influence. Charles Eastlake, a popular English author and designer of furniture and interiors, had taken the design world by storm. His own work, though simple, square and flat-surfaced, was embellished with incised floral and geometric designs. Bay Area architects channeled those influences into architectural design. They discovered that Eastlake's designs looked handsome applied to the angular Stick Style. The ornamental detail on houses in the 1880s was often labeled "Stick-Eastlake" or simply

"Eastlake," but the use of his name associated with this decorative style was actually a misnomer. The facade became, in effect, a huge wood mosaic, adorned with fanciful detail, such as half sunbursts, a favorite Eastlake motif, bargeboards with stenciled patterns, and floral inset panels that were hand-carved or ordered ready-made from a planing mill. In tasteful hands these exteriors were as stunning as a Byzantine altarpiece; in inept ones, they suggested a crazy quilt.

Stick-Eastlake facades proliferated on both sides of the Bay, adorning both mansions and cottages. Some of the East Bay's most ambitious homes in the 1880s and early 1890s were Stick-Eastlakes and combinations of Stick-Eastlake with Queen Anne. The Newsom Brothers architecture firm of San Francisco was the most prominent among the designers of these homes and several of their outstanding buildings still survive in Alameda and East Oakland, notably a Stick-Eastlake/Queen Anne cottage (1887) located at 2304 9th Avenue in Oakland.

Other stunning examples of Stick-Eastlake are the Alfred Eastlake Mansion (1884) at 1440 14th Avenue in Oakland's Fruitvale neighborhood (the home is now a museum arranged with the Victorian Preservation Center of Oakland). Stick Style villa and carriage house (1880) on the campus of the former College of Arts and Sciences (now Mackay Hall), and the Villa (1889) at the corner of 12th Street and Channing Way in Berkeley (currently being restored).

More closely resembling the Queen Anne style in its dramatic departure from the calmsymmetry of Italianate and style houses. Next week we'll look at this style with its locally-mixed concoction of rooflines made up of steeply gabled, haphazard dormer chimneys, candle snuffer and corner towers topped with peaked witch's caps or bulbous finials.

Rosemond Palmer is a freelance writer and editor.

Walnut Creek garden seeks docent

The Ruth Bancroft Garden is looking for a few good people to join a new Docent Training Program at the Garden, beginning Wednesday, Aug. 14 at 9:30. Classes will continue on Wednesday mornings from 9:30 a.m. to noon through the end of September, followed by monthly meetings thereafter. There is no charge to attend, but trainees are expected to lead a minimum of two tours per month following the completion of training.

The Docent Program is designed to train docent-volunteers to give tours of the garden to visitors. Requirements for trainees are simple: an en-

thusiasm for plants and gardens, and a desire to share that enthusiasm with others, a sincere interest in learning about the Ruth Bancroft Garden and its outstanding collection of plants, and the ability to speak in front of small groups of people on tours of the garden.

Classes cover all aspects of the study of plants and gardens, includ-

ing plant geography, botany, and their pollinators, landscape of plants, and a history of the garden. The instructor will be the Executive Director Richard T. Call the RBG Hotline 210-481-1111 to register for classes or write The Bancroft Garden, 1815D Walnut Valley Road, #344, Walnut Creek, CA 94598.

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3/2	2/1	Duplex - great for extended family set up	Alameda
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2	1	Ay Carumbal! This is too good to be true. MUST SEE!	Oakland
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3	2	You won't believe the price of this Victorian Beauty	Oakland
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3	2	Fabulous floorplan and gorgeous garden! On a Corner	Oakland
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3/1	1.5/1	A little bit of Tahoe on 3/4 acre wooded lot in Oakland	Oakland
3	2	Outstanding view from this 6-yr-old home. \$219,000	Oakland
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NANNIES full-time or part-time or live-in. Childcare work references, car required. No fee 933-2273. Be in Our Care Nanny Agency

LOVING, creative nanny for 3 and 6 year old girls. Approximately 30 hours/week. Montclair (Oakland Hills). Excellent references/ English. Non-smoking, own car required. 339-8830

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CHILDCARE needed part-time in my home. English speaking, must own car. 547-3482.

NANNY/ Household helper for school age girl. Car needed, 25+ hours/ week. Berkeley, 433-7007

LIVE-IN nanny, Rockledge, 2 children. Room, salary, paid vacation, use our car. CDL, experience. 652-8756

LIVE-IN, Kensington, private quarters, personal use car. Experienced, excellent references and driving record required. 510-704-5548.

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 Child centered nanny for bright, playful 4 year old boy for after 4:30 p.m., evenings, Saturdays to help loving, professional parents with unusual work hours. Includes light housekeeping plus light office work for home business for 20 hours work week, you get! Separate living space with own entrance, kitchen, bathroom, phone. Additional work available \$7/ week. Must have. Reliable car, auto insurance, good driving record, references for child work experience. Must be: cooperative, spirited, flexible, flexible, attentive to detail, love kids, non-smoking, drug-free. Word processing skills desirable. Position starts September, Oakland Laurel District. July 30-4055

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NANNY available August 1, family moving, must let go. Loving, responsible, flexible, has car. Call Laura, evenings, 540-8933.

AU PAIR available, European, experience, excellent references, CDL, part-time, live-in. 426-1018

EXPERIENCED, loving nanny for infant now available full-time, your home. Good English. Excellent references. Glenview 530-3844

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AU PAIR, 32 years old, live-in, experienced, responsible, friendly, loving, fun, active, drives. Carmen 339-2709

FULL-time childcare available August 1, Oakland area. Responsible, experienced, car. For information call Seng, 536-1974

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If you are interested in selling all or part of your business, please send a brief business description and product brochure to: Box K, 8208 La Salle, Emeryville, Oakland, CA 94611.

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WHIRLPOOL. High efficiency, relatively new full size refrigerator with top freezer, good condition; \$250 704-0286

MAYTAG Dryer, heavy duty, \$150. Antique frame, headboard and footboard, \$250. Call Serl, 526-0622

GE refrigerator, full size with top freezer, \$250. Whirlpool washer, \$150; dryer, \$150. Other items. All very good condition. 510-428-9291

603 Garage & Estate Sales**GARAGE SALE ADS?**

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605 Home Furnishings

15th ANNIVERSARY SPECIAL
 Buy 2 or more custom mini-blinds the year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details

MATTRESS Sets Twin, \$89. Full, \$109 Queen, \$159 Sofa-bed, \$299. Sofa with loveseat, \$399. Bunkbeds, \$228. Chest-bed, bedroom sets, roll-aways. Simmons, Sealy, Restonic. 444-1990

SOFA, loveseat, matching chair. Three months old. From condo display. Cost \$1195 sell \$295 866-8127.

DESIGNER Living room set- Sofa/ Chaise Lounge. Elegant, plush, comfortable. Luxurious styling. Like new. Will sacrifice set for \$777/ best offer. Must Sell. 444-5534

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TEAK bedroom set- Nightgown/ king size headboard- storage space. Sleek lines. Teak twin headboards 510-521-6631

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606 Miscellaneous For Sale

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MONTCLAIR Swim Club family membership for sale, \$300, 531-0681

CLAREMONT Pool and Tennis Club. Transferable membership. \$3200. 636-2166

The Hills Swim and Tennis Club family membership. \$300. 535-3636

CHILDPROOF crib-n-bed. White with primary color accents. High quality mattress and linens included in excellent condition. \$395 865-9041

MONTCLAIR Swim Club family membership, \$350 531-7295; 655-3966

TELESCOPE, Bausch & Lomb Orion 4, tripod, drive controller, lenses, extras. \$400. Astronomical binoculars, Fujinon FMT-SX 10X70, case, \$425 590-1780

FULL size English baby pram, \$75. Free standing fiberglass store freezer, (dough, etc.) \$200 862-3482

607 Miscellaneous Wanted

WANTED- An old toy train Lionel, Marx, American Flyer. Lives - 547-1278

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HIGHEST prices paid for your good books. Immediate pick-up and payment. Fast, courteous, fair. 510-528-0222

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HOMES FOR PENNIES ON THE \$1
 100% of VA, FHA, HUD and bank repo's. Government financing, low or no down. Lists for your area. 1-900-400-3308, ext 2048

703 Garage & Storage Rentals

GARAGE/ storage Glenview area. Secure. Available August 1st \$80. 452-1336; 415-986-0267

WANTED: Dry, secure storage space in Piedmont, Montclair, North Oakland primarily for business records. 655-5958

704 Housing Wanted

TWO single professionals plus dog seeking 2-3 bedroom home in hills. Excellent references. 339-0720

WANTED Piedmont 3-4 bedroom home, rental August/ September. East Coast family transferred to Bay area. Rick Kimball, 703-734-4738

PSYCHO THERAPIST, home owner, seeks in law, studio Montclair. Glenview, Upper Diamond area 933-6406

SEEKING lease/ buy; Quality home, minimum 2+ bedrooms with additional office/ studio, required immediately by well-referenced, responsible couple. 510-654-2298

NON-SMOKING, considerate, gentleman seeks quiet rental situation. David 526-1147.

15H above MacArthur. 1-2 bedrooms, garage, walk-in closet, laundry. Must be August 15th. Good references. 510-865-0312

RESPONSIBLE, mature, single woman with 2 cats and baby grand piano looking for quiet 1 bedroom cottage. 510-939-7556

706 Sublets & Short-Term Rentals

\$1300 FULLY furnished, 1 bedroom, 2 baths, 2 bedrooms as offices, dining and living room, 2 fireplaces, large deck with woodland view. Non-smoking. No pets. Available August 27- December 8 638-6687

\$1400 CHARMING 2 bedroom home, completely furnished, view, fireplace, laundry. Berkeley Hills. August- December. 845-2977

MONTCLAIR Fall sublet, 1 bedroom in-law unit. 2 levels, new house, fully furnished, \$700/ month. Mid-August to December. 339-2999

707 Vacation Rentals Bed & Breakfast

SOUTH Lake Tahoe, large, luxurious, secluded home. Sleeps 8, 3 baths. Weekly/ monthly rates. (510) 923-3737

RELAX! Great getaways! South Lake Tahoe Cabins, condos, homes! Very affordable! RPI (800) 962-1489

NORTH Tahoe- Dollar Point, 4 bedroom home, 2 bath, view, pool, beach, tennis. July. 415-323-4055

HAWAII, Ocean Front, 2 bedroom, 2 bath, pool, beautifully furnished. Kona Village. Covered parking. 510-531-2671

NORTH Tahoe Dollar Point, just remodeled 4 bedroom, 2 bath, deck, view. Plus amenities 458-4152

APTS. - CONDOS. - FLATS FOR RENT**709 Alameda**

\$500 BEAUTIFUL studio, Victorian, seeks person appreciative of stain glass, window seats, large closets, ornate plaster and moldings, private entry, lake curtains, modern appliances excellent area. Includes gas and water. Drive by 1625 San Jose. Do not approach directly/ tenants. Please call for appointment 521-5428

FURNISHED studio and 1 bedroom apartments. Great and phone, cable, HBO, laundry, maid service. Near shops and transportation. Weekly \$210-up. Monthly \$750-up. 523-6633

711 1 BED. APT. RENTALS Alameda

\$750 1 bedroom, modern building, off-street parking, walk-in closet, laundry facilities, good location, near transportation. 521-6149

\$625- \$675 LARGE sunny 1 bedroom, charming studio building near Park Street. Most utilities laundry/ parking. Excellent SF commute. 841-9434

712 2 BED. APT. RENTALS Alameda

\$675 TWO bedroom duplex, Bay Farm, hardwood floors. No pets

1 BED. APT. RENTALS Oakland & Piedmont

GREAT LAKE LOCATION**

Beautifully furnished, near Grand Lake Theater, laundry, garage, parking, storage. Active management. 763-5578.

WINDFIELD, Mandana, first floor, sunny, carpet, laundry, well maintained, quiet Vicinity. 636-3068.

PIEDMONT AVE.

Quiet hardwood floors, big kitchen, frost free refrigerator, close to school, covered parking. 255-5494. Gilbert and Terrace. 255-5494.

1920's CHARM

1 bedroom. New carpet, appliances, kitchen, gas stove, common area deck with patio. 341-3022.

BETWEEN Grand and Lakeshore. Hardwood floors, laundry. 451-3284.

COZY, quiet upstairs near 11th Ave. and Grand. August 1st. 534-8009.

LAKESHORE, spacious 1 bedroom, modern, top floor, balcony, carpets, drapes. 544-5377.

Large 1 bedroom hardwood floors, natural wood, carpet, small community. Call 465-7590.

1 bedroom, carpeted, modern, secure parking. Walk to Grand Ave. No pets. 534-8009.

SPACIOUS, bright 1 bedroom in duplex. With central, free washer/dryer. Hardwood floors, large closets, sunporch, full kitchen. All the kitchen, bath, gas range, no-smoking. Large back yard. Non-smoking, responsible owner pays water, gas, gardener. \$625 deposit. 510-530-7851.

ONE plus bedroom. \$435 studio. Hardwood floors. Utilities included. 437 Perkins/452-5887, 482-3260.

QUALITY building. Upper Grand near Lakeshore. Pool, garage, AEK, August 1st. 456-3648.

ADAMS POINT

1 bedroom, hardwood, dining nook. Near Lake. Laundry, most utilities included. 465-5500.

UP. Piedmont border, spacious, quiet, private balcony, closets galore. Convenient transportation. 426-1242.

ELEGANT. Secure. Oldest house on Grand Ave. High ceilings, hardwood floors. Lakeshore. 465-0721.

BEST VALUE!

Quiet 1 bedroom. Attractive well-maintained. Balcony, garage, cable, no pets. 465-5854.

Beautiful 1 bedroom. Landmark Art building. Lake view, bay windows, hardwood floors, eat-in kitchen, gas range, garage, heat paid. Great location. 272-9664.

LARGE 1 bedroom, great neighborhood, laundry, storage. Utilities included. 658 Alma 2528.

LARGE, split-level, quiet, quality duplex. 2 bedrooms, 2 baths, 2 car garage. No pets. 631-0391.

APARTMENT, sparkling bright. Patio, inside parking available. Close to BART. 455-2811, 415-595-1940.

2 bedroom, large living, dining, garage. No-smoking. No pets. 465-3382.

PLUS utilities. Quiet 2 room Montclair in quiet neighborhood. Trees, parking. 465-3308.

ROCKRIDGE large 1 bedroom. Quiet location. Close to BART. Convenient to transportation. Parking. 658-4735.

SPACIOUS, sunny in a great location near Lakeshore. Bus, shopping. Carpet, hardwood, heated pool and gated parking. 465-0900. Near 51st and Broadway.

One bedroom with large kitchen and living. Good closet space. On Piedmont Avenue. Commercial street. 652-9891.

ADAMS POINT

1 bedrooms. Good closet space. Careful management. No pets. 834-9033.

PIEDMONT BORDER

1 bedroom, sunny, newly renovated 1 bedroom, room, balcony, AEK. Very nice complex near pool, gated security parking. 465-5737.

ONE BEDROOM CONDO

Comfort and safety in quiet, secure Adams Point building. Hardwood floors, tile, eat-in or large deck, drapes, dishwasher, off-street laundry. 548-4159, 547-0685.

1 bedroom, near Lake, great location, security, near shops and transportation. 465-5555.

Beautiful 1 bedroom in fabulous turn-of-century building. Hardwood floors, tile, great sunlight. Cable and most utilities included. Near shops and transportation. 465-5555.

COUNTRY feeling. Light, serene 1 bedroom. Near transportation. Park. New kitchen/laundry. 539-5380.

LARGE 1 bedroom near Piedmont. Walk-in closet, disposal, dishwasher, garage, laundry. 636-1396.

MONTCLAIR in-law large beautiful apartment view of trees, area rug/hardwood, new. 530-2158.

PRIVATE apartment in gracious, quiet, building overlooking courtyard. Fireplace, sun. 383 Adams. 653-5587.

ROCKRIDGE, good location, newly remodeled, mini-blinds, hardwood floors, 463-1956 after 4.

UPPER sunny 1 bedroom in four-plex. For rent. 1st floor, parking. Call okay. Available 1st. 339-9625 ext. 244.

EXCELLENT LOCATION

Lake above MacArthur. Light, bright, open space. Huge living room. Large kitchen, wood stove. Closets galore. Laundry, transportation. Quiet, owner managed five-year-old. 657-8944.

CONDO near Piedmont, cozy, architect-designed, laundry, microwave, dishwasher. (Call Jane Clara). 272-9512.

View on Lakeshore, small building, 1 bedroom, hardwoods, private garage. No pets. Deposit \$550. Available now. 465-5555.

MONTCLAIR small in-law. Non-smoking. 1st floor, patio, washer/dryer. Woodsy. 339-9625 ext. 244.

VALUE, CONVENIENCE

Spacious 1 bedroom with deck, parking, AEK, intercom, elevator. 465-3943.

1920's CHARM BY LAKE

Spacious 1 bedroom. Great view of Lake. Area rugs on hardwood floors. Good natural light. All new appliances. 465-3572.

LAKESHORE area, 1 bedroom. Spacious, new rugs, security building. 465-3572.

725 1 BED. APT. RENTALS Oakland & Piedmont

\$700 COZY in-law, balcony, fireplace, hardwood. Friendly Redwood Heights neighborhood. Near transportation. Partial utilities. 482-1219.

\$710 Near Piedmont. Spacious, dining room, secured entrance/parking, laundry, balcony. SF lux. No pets. 2 bedroom/bath. \$635. 652-7719.

\$715

LAKE MERRITT
Elegant, spacious, 1 bedroom, hardwoods, laundry, all utilities. 266 Lenox. 841-5679.

\$725 GLENVIEW, 1 bedroom, carpeted, washer/dryer, large kitchen, lots of storage. No pets. 415-584-6584.

\$725 LARGE apartment in beautiful Art Deco building. Adams point, hardwood, high ceilings, dining room, renovated kitchen, laundry, parking. 832-4782.

\$725 UPPER Grand, hardwood floors, sunny, laundry facilities, garage, gas stove, large closets. 832-5811.

\$740 SPACIOUS, 1/2 block to Lake Merritt, garage parking, large balcony, laundry room. 835-4311.

\$750 REDWOOD Heights, fireplace, trees, decks, large yard. Quiet, pleasant neighborhood. Convenient 1-580/13. Nonsmoking, no pets. 284-5922.

\$800 DUPLEX 1 bedroom, formal dining, 2 levels. Washer/dryer. New carpet, paint. Detached garage. On Rand off Lakeshore. Call Michelle 531-7005.

\$800 LINDA Ave. Off Piedmont, 1 bedroom upper flat. No pets. Agent 653-8998.

\$820 ROCKRIDGE, utilities paid. Hardwood floors. College/Chabot. August 18th. #44940-B. Homefinders 549-6450.

\$850 BEAUTIFULLY remodeled/designer kitchen, perfect for entertaining. Private patio and garden. 1 block Grand Ave. shopping, 2 blocks Piedmont border. Parking. No pets. 444-6130.

\$900 OAKLAND Hills 1 bedroom, pool, washer/dryer. Parking. Cable ready. Non-smoking, no pets. 510-568-6280.

\$1000 ROCKRIDGE, large (1+ bedroom flat). French doors, hardwood floors, deck, garden, near BART and shopping. 5343 Boyd Ave. Shown July 20, 10-4 or call 310-946-2656.

BE IN YOUR NEW HOME FOR THE SUMMER

\$525	1 Bedroom	452-3587
\$535	1 Bedroom	836-1106
\$540	1 Bedroom	451-8904
\$545	1 Bedroom	465-7679
\$595	1 Bedroom	452-0162
\$650	1 Bedroom	452-0162
\$725	1 Bedroom	465-7679
\$670	2 Bedroom	465-7679
\$780	2 Bedroom	452-0804
\$865	2 Bedroom	452-0162

2 WEEKS FREE!

FREE first month's rent. Large remodeled 1 bedroom, new kitchen/bath. \$495. Near Highland Hospital and Highway 1560. 261-3487.

Spacious Apartments 452-2141

1 Bedrooms \$560-\$660
2 Bedrooms, 1 bath \$785
2 Bedrooms, 2 bath \$885

Balcony. Pool, Microwave. Dishwasher. Parking. Two blocks to Lake and G. Lake Theater.

520 Van Buren Avenue, "Adams Point"

726 2 BED. APT. RENTALS Oakland & Piedmont

\$600 LESTER Ave. Carpet, drapes, appliances, laundry, garage. Walk to Lake. Gary 839-5341.

\$625 NORTH Oakland. Big kitchen (no living room). 439 46th. Hardwood. Call negotiable. BART. 655-5890.

\$650 LARGE 2 bedroom in Hill Hill area. Water/garage included. Call Liz. 834-6710.

\$655 ECONOMY 2 bedroom. Great location near Piedmont. Small building, intercom, laundry, gas kitchen. 428-2321.

\$685 NORTH Oakland, 2 bedroom, fourplex, 41st St. Near Webster. Hardwood floors, parking. 763-2163.

\$690 QUIET 2 bedroom, Piedmont border, sun deck, laundry, parking. 764 Kingston Ave. 482-1072, 531-4509.

\$695
Live In 2 Bedroom, Pay for 1 Bedroom

350 41st St (near Broadway). Two bedroom in fiveplex with fresh carpet. Ground floor and unit. Gas heat and stove. Close to shopping and transportation. Must see. Call okay. Call 331-6969.

\$695 UPPER level, fireplace, sunny, quiet, off-street parking, wall-to-wall carpets, new paint, near transportation. 256-6311.

\$700 GREENRIDGE Dr., carpets, drapes, stove, refrigerator, balcony, storage, coin laundry, parking. 636-5341.

\$700 TWO bedroom. Plus utilities, move-in 14400 Sunny and open, hillside view. 635-9842 or 630-5455.

\$725 SPACIOUS townhouse, new paint, carpet and blinds, in fourplex on quiet residential street. 1 1/2 baths, dishwasher, disposal, gas range. Private patio and yard, off-street parking. 2509 Bartlett, near Deering. 428-1864.

\$745-\$765 QUIET, friendly building above 1580 near Piedmont. Sunny, large living room. Closets! Laundry, secure parking. Available now. 654-6735.

\$750

On hill near Lake Merritt, garage available. CPS/SELECT 834-9471.

\$750 3761 HARRISON, 2 bedroom, 1 1/2 bath, new building, balcony, coin laundry, parking, pet. Agent. 523-1166.

\$750 ADAMS Point, 2 baths, spacious, quiet street. No pets. No cable. 347 Warwick. 614-8071.

\$750 LARGE, sunny, top floor. Parking, carpeted, view. Near Lake, 615 Hillsborough. T.C. 465-1904.

\$750 QUIANT 2 bedroom in beautiful English Tudor building, quiet neighborhood near Piedmont. No tub. No pets. Garage, water included. Call 415-665-3654.

\$755

★★CONVENIENT★★
Adams Point area, 81 Vernon, POOL, laundry, garage parking included. Near shopping, Kaiser Center and Lakeside Park. 444-0268.

\$788 LARGE 2 bedroom, near Lake Merritt, garage. No pets. Pager 310-8100 or call 376-0102.

\$795 SHADY remodeled fourplex. Hardwood floors, laundry. 4168-A Emerald (near Piedmont Ave. BART). 420-1676, 652-9321.

\$800 LARGE 2 bedroom overlooking Lake. Balcony. 5 units. Garage, laundry. Water, garbage paid. 531-2629.

\$800 TWO bedroom, 2 bath. Newly painted, security, garage, carpet, laundry, no pets, deposit. 452-3255.

\$825

NEAR PIEDMONT
Two bedroom, balcony, off-street parking, Walk to Piedmont Avenue. 95 Linda. 841-5979.

\$845

TWO BEDROOM CONDO
Live in comfort and safety in quiet, secure Adams Point condominium building. 2 bath, large deck, drapes, dishwasher, off-street parking, laundry. 548-4159, 547-0685.

\$850 LARGE Lake Merritt View, secure parking, laundry, 2 baths, freshly remodeled. 452-0386; 653-6494.

726 2 BED. APT. RENTALS Oakland & Piedmont

\$850 PLUS deposit, 2 bedroom, 1 1/2 bath, AEK, water/garage paid, laundry, carport, deck. 581-0960.

\$850 SPACIOUS Edwardian, off Lakeshore. Hardwood floors, dining room, original built-ins, trees. Parking available. 482-1266.

\$850 SUNNY, spacious, upper flat, partially furnished. Laundry hook-up, carport, garden. 476 41st St. above Telegraph. Showing July 16, 5:30-7 p.m. or call 526-3493.

\$875

NEAR PIEDMONT
Luxurious 2 bedroom, 2 bath, 1200 sq. ft., includes security garage parking, elevator and more. 655-8355.

\$875 FULLY refurbished, top floor, south facing, corner unit. Pool, spa, sauna. Excellent public transportation. Parking space. No pets. 510-655-8211.

\$895

BREATHTAKING 2 BEDROOM!
257 Vernon-2 bedroom. Deck. New appliances, AEK, Pool, sauna, parking. Fresh carpet and paint. Call 465-3943.

\$895 ROCKRIDGE sunny Victorian, newly painted/remodeled. Lovely, new kitchen, refinished oak floors, laundry. 415-863-6390.

\$895 TWO bedroom 1 bath Condo, quiet building, on tree lined street. Drive by 375 Jayne. WMC 893-9380.

\$900 SPACIOUS 2 bedroom flat in charming older duplex. Remodeled kitchen, garden, laundry, new floors. Call 369. 38th. 428-2872.

\$900 TWO bedroom, newly remodeled in 4 unit Victorian, with garden, deck, hot tub, laundry room, off-street parking. Small pet okay. 482-4347.

\$940 DUPLEX, dining room, fireplace, hardwood floors, laundry, parking. Near Lake. 852-2442.

\$950

PIEDMONT BORDER
Beautiful, spacious, newly renovated 2 bedroom, 2 bath condo. Fireplace, balcony, AEK. Very nice complex with heated pool, gated security parking. 510-658-3737.

\$950

LUXURY APARTMENT
285 Lee St. Large 2 bedroom, 2 bath. Modern, quiet. Best Adams Point location. Large balcony, walk-ins, microwave, AEK, parking available. Must See! Call 465-5499.

\$975

ATTRACTIVE BUILDING
Clean, light, quiet 2 bedroom, 2 bath, fireplace, garage, cable, storage. 465-3854.

\$975 ELEGANT, spacious 2 bedroom flat in classic 1920's duplex in friendly Temescal neighborhood. Hardwood floors, formal dining room, breakfast nook, large laundry/storage room with washer and dryer, garage. 327 49th St., one block West of Broadway. 464-4821.

\$1000 ADAMS Point, garage townhouse. 2 bedroom, garage, fireplace, utilities included. (415)788-0545, (510)531-3329.

\$1050 COMPLETELY renovated in Adams Point. Security, filtered view, deck, pool, double parking, laundry. 569-8077.

\$1075 UPPER Rockridge, 2 bedroom. Hardwood floors, private garage, walk to BART. 763-2163.

\$1200 HARDWOOD floors, walk to College Ave., parking, pets negotiable. 465-9064.

\$1295 SPACIOUS, sunny duplex, deck, fireplace, hardwoods, 2 baths, hook-ups. Quiet. Walk-Village. 486-1221.

727 3+ BED. APT. RENTALS Oakland & Piedmont

\$825 UPPER Grand fourplex, 4 bedrooms, appliances, deck, parking. Near transportation, stores. Call okay. 415-201-2209.

\$1200 GRAND Lake townhouse great view apartment, 3 bedroom, 2 bath, deck, garage. Call 415-383-7328.

\$1250 PENTHOUSE 3 bedroom/2 bathroom. Beautiful bay views. Large deck, sunny, quiet, security, parking. Walk/Piedmont Ave. Evenings 655-4551.

\$1500

432 SUNNYSLOPE
Incomparable. Stunning 3 bedroom, 2 bath flat. Gourmet kitchen, designer baths. 841-4141.

\$1550 PARKWOODS luxury condominium, 2 bedroom, 2 bath plus lot. Gated community. Exceptional amenities. (510)839-1199.

COTTAGES FOR RENT

741 Oakland & Piedmont

\$510 TWO room Cottage, partially furnished, carpeting, fenced yard, quiet. Greenly Drive. 522-6322.

\$525 One bedroom cottage. 49th Street/Clarke. New paint. Quiet, storage. Call okay. Call 451-1899.

\$565 Lake Merritt, INCLUDES ALL UTILITIES, 1 bedroom cottage. Parking available. Laundry, garden. 415-861-1855.

742 San Leandro & South

\$825 TWO bedroom cottage duplex, yard, new carpeting, garage. Near Castro Valley Blvd. Agent 537-3800.

HOMES FOR RENT

745 Alameda

747 2 BED. HOME RENTALS Alameda

\$975 LIVING room, dining room, washer/dryer, storage, patio, fireplace, no pets, non-smoking. 415-821-4462.

748 3 BED. HOME RENTALS Alameda

\$1700 THREE bedroom, Harbor Bay home, pool, Jacuzzi use. Double garage. Near shopping. Park. 848-9976.

750 Albany & Kensington

ALBANY, Kensington, El Cerrito; two, three, four bedroom cottages, flats, and houses. Berkeley Connection, 845-7821.

\$1175 KENSINGTON, 2 bedroom. Panoramic view, hardwood floors, fireplaces, double garage, private yard. 527-1616.

\$1350 ALBANY completely furnished, 2 bedrooms, large study, sundeck, garden, gardener included. Available September. 528-1285.

\$1400 ALBANY 2 bedroom, 2 bath. Views! Decks. All appliances. 456 Jackson Street. Kramer Real Estate. 946-5200.

\$2000 KENSINGTON, view, quiet, immaculate 2 bedroom, 1 bath, hardwoods, fireplace, garage. No pets/water bed. Non-smoking. 542-0674.

\$3200 KENSINGTON, Lease. Fabulous views, gardens. 3 bedroom, 3 baths. Alan Tunney 339-0404, ext. 217.

751 Berkeley

753 2 BED. HOME RENTALS Berkeley

\$1280 TWO bedroom, 1 bath. Totally remodeled. Near transportation and shopping. Many extras. 510-233-0051.

\$1500 CLAREMONT area, 2 bedroom, 1 bath, garage, coin, garden, alarm. No pets, non-smoking. 547-6456.

TO PLACE A CLASSIFIED CALL 339-8777

753 2 BED. HOME RENTALS Berkeley

BERKELEY CONNECTION

RENTALS
\$5 off with this ad on regular subscription
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RENTAL SOLUTIONS
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Landlords Can List Free!

754 3 BED. HOME RENTALS Berkeley

\$2300 OAKLAND/Berkeley Hills, 3 bedroom plus den office, 2 1/2 bath, new view, decks. 415-755-5621.

Public Notices

to open a

Clerk of Contra Costa County on June 11, 1996.
The Journal July 11, 18, 25, August 25, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-3858
The Name of the Business:

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-3954
The Name of the Business:
F.A.C.T.S. Medical Associates, 2101 Vale Rd.
#101, San Pablo, CA 94806.

Arts, 10323 San Pablo Ave., El Cerrito, CA 94530.
is hereby registered by the following owner:
Hugh Edward Davey, 6073 Arlington Blvd.,
Richmond, CA 94805.
This business is conducted by an individual.

This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on May 17, 1996.
Statement was filed with County Clerk of Cook

De conformidad con el Decreto Federal de Derechos de Votación, los votantes de Albany pueden solicitar material electoral en español o en chino llamando al Archivero de la Ciudad (City Clerk) al teléfono 528-5720 para la traducción correspondiente.

The stores he has managed have consistently had 100 percent employee participation in United Way fundraising campaigns. He is a member of the El Cerrito Chamber of

"I have been so blessed in my life," he says. "It's only right to pass on my happiness to others as often as I can."

Partnership

The United Way supports more

Statement was filed with County Clerk of Contra Costa County on June 20, 1996.
The Journal July 11, 18, 25, August 1, 1996.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-3924

The Name of the Business:
American Coffee Company, 1815 Concord Ct.
Concord, CA 94521.

Is hereby registered by the following owner:
Nicholas Facaros, 1815 Concord Ct., Concord

The stores he has managed have consistently had 100 percent employee participation in United Way fundraising campaigns. He is a member of the El Cerrito Chamber of

"I have been so blessed in my life," he says. "It's only right to pass on my happiness to others as often as I can."

ment Awards are named after individuals renowned for their commitment to the ideals of United Way and to the community in general.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-3710
The Name of the Business:
Xcess Xpress, 2843 Maricopa Ave., Richmond
CA 94804.
Is hereby registered by the following owners:
Rich P. Rushason, 2843 Maricopa Ave., Rich

Clarence Walter Mangham, 5205 Victoria Avenue, El Cerrito, CA 94530.
This business is conducted by an individual.
The registrant commenced to transact business under the fictitious business name listed above on June 28, 1996.
Statement was filed with County Clerk of Col.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 96-4148

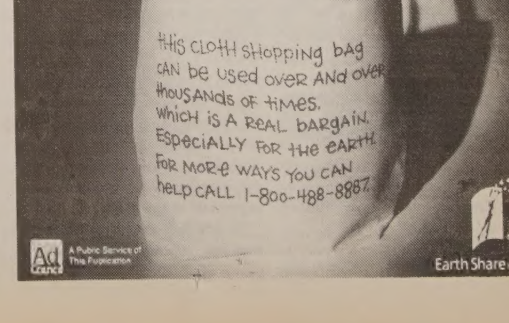
Geonlight, 6200 Center Street, Clayton, CA 94517.
is hereby registered by the following owner:
Kent Cordry Enterprises, Inc., California.
This business is conducted by a Corporation.
The registrant commenced to transact business
under the fictitious business name listed above on
July 1, 1996.
Statement was filed with County Clerk of Contra
Costa County on July 1, 1996.
The Journal Number 18, 25, August 1, 8, 1996.

opping bag
over and over

times.
AL BARGAIN.
OR THE EARTH.

800-488-8887

Earth Share



Goings on About Town

Exhibits

ACCI Gallery, 1652 Shattuck Ave., Berkeley. 843-2527. Open 10:30-5:30 p.m. Tues-Sat and 12 noon-5 p.m. Sunday, July 19 to Aug. 17: Layer Upon Layer—Prints, Sculpture and Works On and Of Paper.

Albany Community Center Gallery, Through Sept. 30: "Another Day in the Life of Albany." 524-9283.

Albany Recreation and Community Services Department Showcase, 1249 Marin Ave., is featuring the silk painting of Lotus Tanabe through July 22.

Berkeley Historical Society, at 1931 Center St., Berkeley. Through October 26: "The Berkeley Literary Scene." 848-0181

East Bay Women Artists. Through August 25: "New Directions," an exhibit of recent works, at Royal Ground Gallery,

2058 Mountain Boulevard, Montclair District, Oakland.

"Impressions of Spring - A Community Art Collaboration," is on exhibit on Solano Avenue in North Berkeley and Albany through July 31. 528-3236.

Judah L. Magnes Museum, 2911 Russell St., Berkeley. 549-6950. On view through September: Special recent acquisitions.

La Pena Cultural Center, 1305 Shattuck Ave., Berkeley. 849-2568. Through August: What is an "American"?

National Institute of Art and Disabilities will exhibit "Mirth, Merriment and the Muse," a selection of humorous works through August 15, at the Florence Ludins-Katz Memorial Gallery, 551 23rd St., Richmond. 620-0290.

New Pieces, 1597 Solano Ave., Berkeley. Through Aug. 1: "To Russia With Love." Quilts by Alice Gant. 527-6779.

Off Center Crafts Gallery, Tuesdays through Saturdays, 11 a.m. to 6 p.m. Through Aug. 21: Box Show. 2136 Oxford St., Berkeley. 644-9695.

Shouts from the Wall: Posters and Photographs brought back from the Spanish Civil War by American volunteers. July 21: Music of the Spanish Civil War at the Berkeley Art Center at 2 p.m. July 25: "Women in the Spanish Civil War," a slide lecture by Dr. Shirley Mangini at Berkeley Art Center.

Support groups, self-help

American Schizophrenia Association — Alliance for the Mentally Ill. 841-8361. July 24: Bimonthly meeting. The topic will be

"An Update on Current Mental Health Services." It will be held at 7 p.m. at University Christian Church, 2401 Le Conte at Scenic Ave., Berkeley.

People with Alzheimer's and related disorders welcome at Monday Enrichment Program sponsored by the Claremont Center. Music, dancing and fellowship. St. John's Church Center; 2727 College Ave., Berkeley. 444-0243.

North Berkeley Senior Center, 1901 Hearst at MLK Jr. Way, 644-6107. Support groups include: Low Vision, first and third Wednesdays, 1 p.m.; Alzheimer's, first Wednesday, 7 to 9 p.m.; Women's Group, every Monday, 1:30 p.m.; Caregiver Support, first and third Wednesdays, 10:30 a.m.; Depression Support, second and fourth Wednesdays, 10:30 a.m.; Family Mental Health, Tuesdays, 6:30-8:30 p.m.; Chronic Illness, Wednesdays, 1 p.m.;

Blood Pressure, fourth Tuesday, 9:30-11:30 a.m.; Health Insurance Counseling, first and third Wednesdays, call for appointment; Diabetic Support Group monthly; Meeting Life Changes, every Thursday from 10 a.m. to noon; Psychology, every Tuesday from 10:30 to noon; Misc. Counseling.

Catholic, Divorced, Widowed and Separated will meet the second and fourth Thursdays monthly at St. John the Baptist community center, 527-2148.

Conscious Connections: Meet other singles who value personal and spiritual growth. Second and fourth Saturdays, 8 p.m. 6333 Telegraph, Berkeley. 339-2605.

Consensus Brain Injury Center: Six-week community critical thinking skills classes and Fri. 10:30 a.m. to 12 p.m. 3830.

Emergency Services Program: Easy Does It Emergency Program offers low fee attendants, minor wheelchair emergency wheelchair transportation to individuals with disabilities within the city of Berkeley. For more information, call 5513, 464-8583 (TDD).

Emotions Anonymous meets 1 p.m.: Northbrae Community Center, The Alameda (Near Solano).

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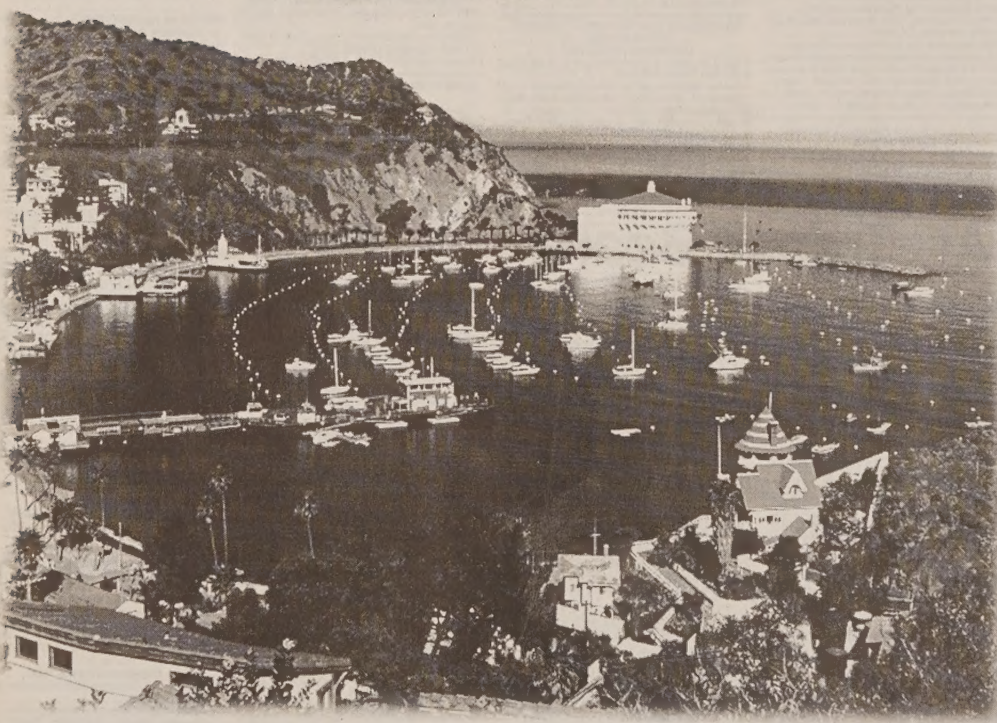
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SUMMER GETAWAY



TWENTY-SIX MILES ACROSS THE SEA

by Renata Polt

Here in California, where the automobile is king, there is one city you cannot drive to. It has no traffic lights, only one gas station, and the number and size of its automobiles is strictly limited.

Where is this place? It's Avalon, pop. 3000, size one square mile, the main town of Santa Catalina Island. By boat, plane, or helicopter, Avalon is about an hour from the Southern California coast. In atmosphere, it's practically a different planet—at least a different decade, say the 1920s or 30s.

Catalina's location and climate (cooler in summer and warmer in winter than Los Angeles, with an annual average of 267 sunny days) have made the 76-square-mile island, of which 86% is a wilderness preserve, a mecca for water sports enthusiasts: Sailing, fishing, and diving in the glass-clear waters have brought tourists here for years, and a recently acquired semi-submersible boat allows landlubbers to view the underwater world without even getting wet. Many people come on day trips, and summer weekends get crowded.

I prefer to come off-season, during the week and to stay a few days. Neither

sailor nor diver, I entertain myself by strolling the hilly streets and admiring the vistas and the buildings, many of them adorned by colorful Catalina tile.

Art deco is alive and well in Avalon, especially in the magnificent Casino, the town's biggest building. Never used for gambling, the casino was the site of movie shows, stage productions, and big-band dances and concerts from the 1930s to the 60s. Currently under renovation, the building is still open for movies, including the annual silent film festival and the fall jazz festival. The basement houses the Catalina Museum and Art Gallery.

The Casino's entrance is decorated by murals executed by movie set designer John Gabriel Beckman (Casablanca, The Maltese Falcon, and TV's Designing Women). Inside the lobby, the walls are painted in black walnut and the ceiling is painted with silver and gold stars. The huge interior mural, also by Beckman, is being freshened up. The ballroom is available for rent for weddings, dances, and other events when you want lots of space (Call 310-510-2444).

Another deco building is the Wrigley Memorial, built in memory of chewing gum magnate William Wrigley Jr., who

bought the island (for \$3 million) in 1919, the last of a series of private owners (it had formerly been settled by the Spanish and the Yankees, and served as a center for sea otter hunting, smuggling, and gold mining). Wrigley constructed the Casino and a now abandoned bird park, built a baseball field for his Chicago Cubs to hold spring training on, and added new utilities to the island. Small wonder his memory is revered here.

The Memorial itself, built in 1933-34, stands 130 feet high. Constructed mainly of native materials—blue flagstones from Little Harbor, crushed rock, and tiles manufactured on the island (plus marble from Georgia)—the structure is decorated with carvings that make it a deco-lover's dream.

The Memorial and the Botanical Gardens in which it sits are about 1.5 miles from "downtown" by foot or bus.

As you stroll the hilly brick-paved streets of Avalon, you'll notice the tiny size of many of the houses. In the late 19th century, Avalon, then called Shatto City, after George Shatto, an early owner (the city was later renamed from a phrase in Tennyson's poem, "Idylls of the King"), was parceled out into tent-size lots sold for

\$150 or leased for \$25 a year. The size of the tent lots determined the size of the houses later constructed on them.

From my hillside walks, as I look down on harbor and town, I sometimes think of retiring to Avalon, "twenty-six miles across the sea," as the old Four Preps song inaccurately proclaims.

Well, maybe someday.

IF YOU GO

Ferries will get you to Avalon in an hour from Long Beach, San Pedro, Newport Beach, Redondo Beach, or San Diego for around \$35 round trip. You can also fly to Catalina by either plane or helicopter, but since the airport is well outside of Avalon, flying saves little if any time.

Avalon offers a variety of overnight options, from the exclusive six-room Inn on Mount Ada—the former Wrigley mansion—to the budget Bayview Hotel. The picturesque Zane Grey Pueblo Hotel overlooking the town is lodged in the famed Western writer's former home. Two good in-town choices are the comfortable Pavilion Lodge, and the Hotel Villa Portofino, whose restaurant is among the town's finest. For hotel information, call 1-800-4-AVALON.

The one-square mile
City of Avalon and
Avalon Bay is
the gateway to
Catalina Island.
One of the first
sights visitors see
is the world-famous
Casino Building.

Photo: Erik Erikson/Catalina Island
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